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# Global Fund for Children 2021 Grantee Perception Report

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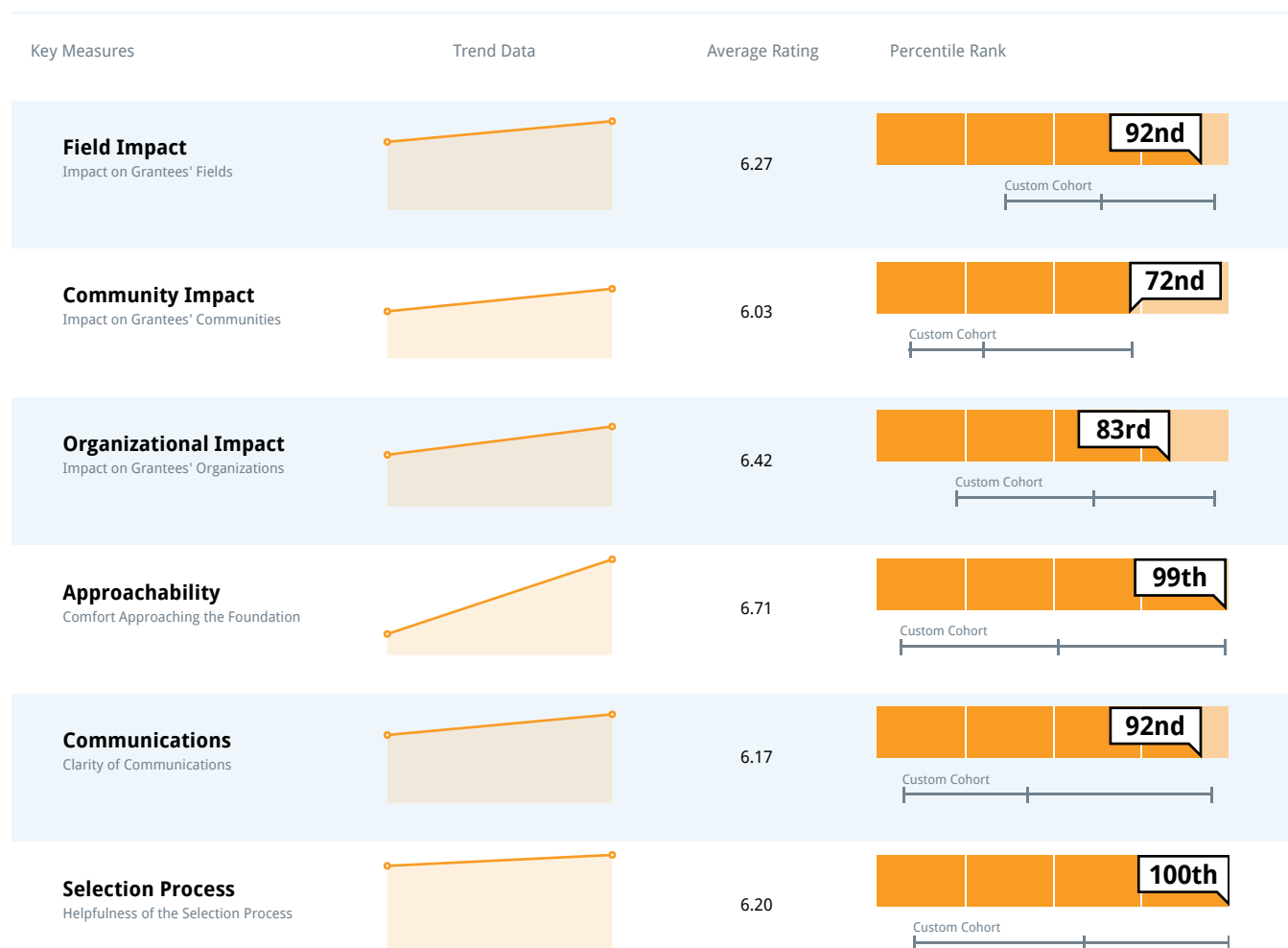
The online version of this report can be accessed at [cep.surveymresults.org](https://cep.surveymresults.org)

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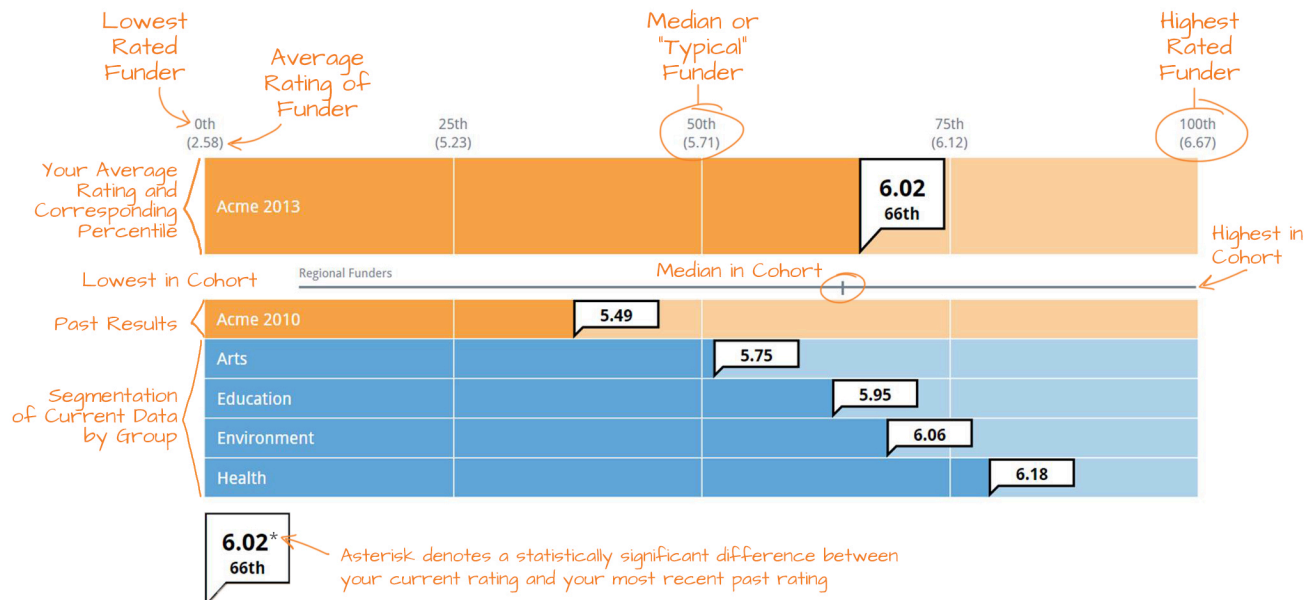
## Key Ratings Summary

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.



## Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.



Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than ten responses.

## Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
GFC 2021	September and October 2021	94	72	77%
GFC 2018	September and October 2018	153	120	78%

Survey Year	Year of Active Grants
GFC 2021	January 2020 - January 2021
GFC 2018	January 2017 - January 2018

Throughout this report, Global Fund for Children's survey results are compared to CEP's broader dataset of more than 40,000 grantees built up over more than a decade of grantee surveys of more than 350 funders. The full list of participating funders can be found at <https://cep.org/gpr-participants/>.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than ten responses to a specific question.

### Subgroups

In addition to showing GFC's overall ratings, this report shows ratings segmented by Geographical Area Served. The online version of this report also shows ratings segmented by Percent of Budget Funded and Respondent Gender.

Geographical Area Served	Number of Responses
Africa	16
Americas	26
Europe and Eurasia	16
Asia	14

Percent of Budget Funded	Number of Responses
Less than 5%	11
5% - 10%	20
11% - 20%	13
Higher than 20%	13

Respondent Gender	Number of Responses
Identifies as a Man	23
Identifies as a Woman	43
Identifies as "gender non-conforming", "non-binary" or any combination of genders	3
Self-Identified Only	1
Prefer not to say	1

## Subgroup Methodology and Differences

### Subgroup Methodology

**Geography:** Using GFC's grantee list, and in consultation with GFC, CEP tagged grantees into 4 geographical groups: Africa, Americas, Europe and Eurasia, and Asia.

**Percent of Budget Funded:** Using grantees' survey responses, CEP tagged grantees into 4 categories based on the proportion of their yearly budget which was funded by the grant received.

### Subgroup Differences

**Geography:** Similar to 2018, while no group consistently rates higher or lower than others, there are some trends\*. Specifically, ratings from grantees in Asia trend lower than grantees in other geographical areas.

**Percent of Budget Funded:** Similar to 2018, while no group consistently rates higher or lower than others, there are some trends\*. Specifically ratings from grantees whose budgets are less than 5% funded trend lower on almost all measures in the survey. Ratings from grantees whose budgets are more than 20% funded trend higher on several measures in the survey.

\*CEP calls outs trends in subgroups where the mean for a subgroup is at least 0.3 larger or smaller than the mean for GFC overall.

## Comparative Cohorts

### Customized Cohort

GFC selected a set of 13 funders to create a smaller comparison group that more closely resembles GFC in scale and scope.

#### Custom Cohort

African Women's Development Fund
Arcus Foundation
EMpower
Foundation for a Just Society
Global Fund For Children
Mama Cash
Oak Foundation
Porticus
Rohini Nilekani Philanthropies
Segal Family Foundation
The William and Flora Hewlett Foundation
Tinker Foundation Inc.
Unbound Philanthropy

### Standard Cohorts

CEP also included 18 standard cohorts to allow for comparisons to a variety of different types of funders.

### Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	40	Funders with median grant size of \$20K or less
Large Grant Providers	90	Funders with median grant size of \$200K or more
High Touch Funders	36	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Intensive Non-Monetary Assistance Providers	42	Funders that provide at least 30% of grantees with comprehensive or field-focused assistance as defined by CEP
Proactive Grantmakers	82	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	100	Funders that make at most 10% of grants by invitation only
International Funders	55	Funders that fund outside of their own country
European Funders	25	Funders that are headquartered in Europe

### Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than \$5 Million	58	Funders with annual giving of less than \$5 million
Funders Giving \$50 Million or More	70	Funders with annual giving of \$50 million or more

### Foundation Type Cohorts

Cohort Name	Count	Description
-------------	-------	-------------



Private Foundations	158	All private foundations in the GPR dataset
Family Foundations	76	All family foundations in the GPR dataset
Community Foundations	34	All community foundations in the GPR dataset
Health Conversion Foundations	29	All health conversation foundations in the GPR dataset
Corporate Foundations	20	All corporate foundations in the GPR dataset

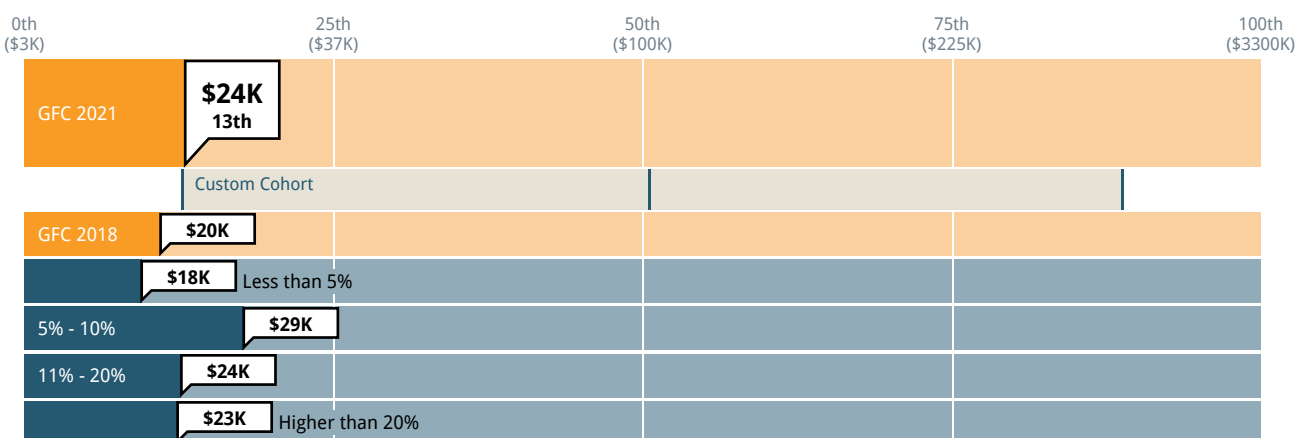
### Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	39	Funders that are primarily based outside the United States
Recently Established Foundations	78	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	96	Funders who surveyed grantees during COVID-19 (GPR only)

## Grantmaking Characteristics

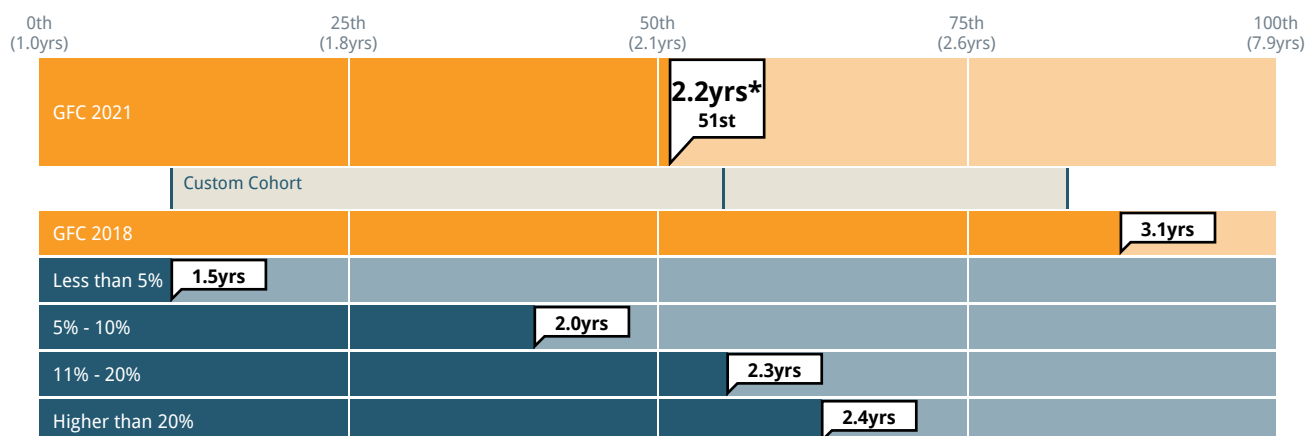
Foundations make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

### Median Grant Size



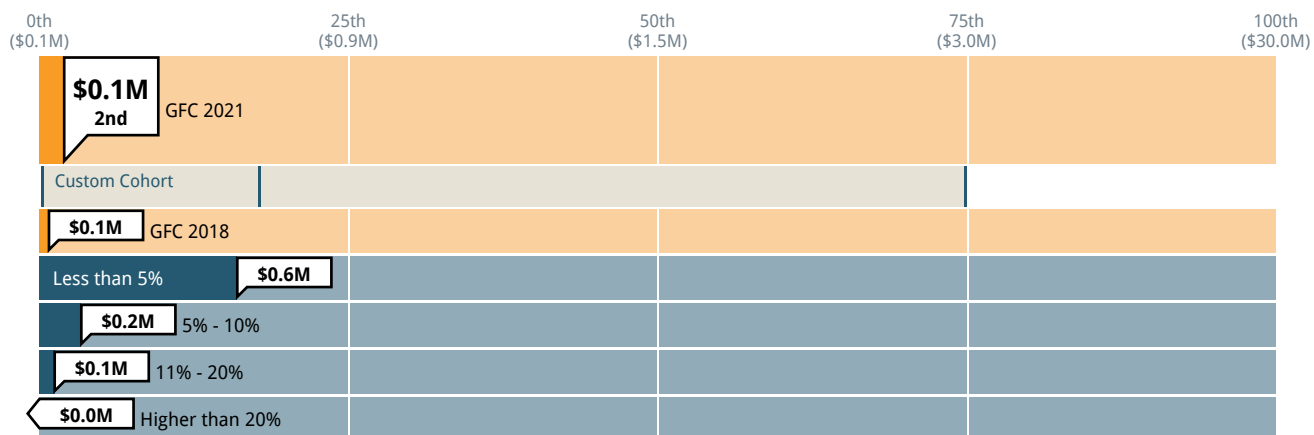
Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

### Average Grant Length



Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

## Median Organizational Budget



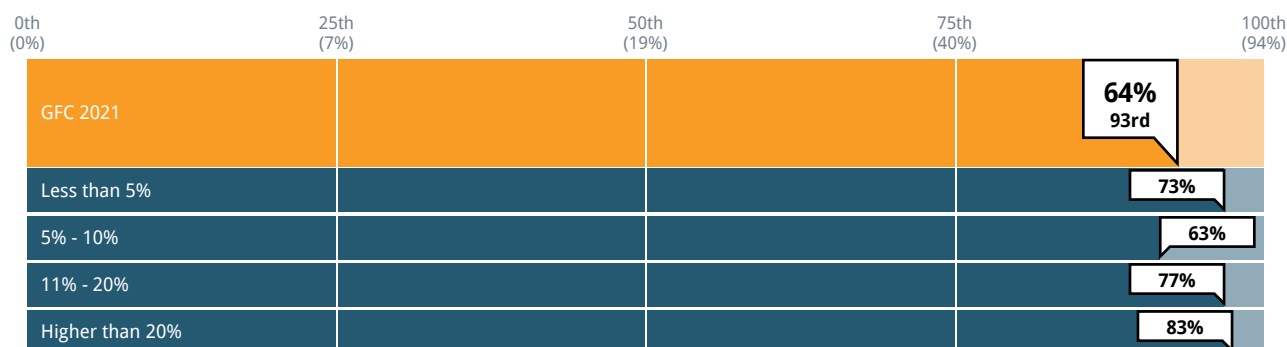
Cohort: Custom Cohort   Past results: on   Subgroup: Percent of Budget Funded

Selected Cohort: Custom Cohort				
Grant History	GFC 2021	GFC 2018	Average Funder	Custom Cohort
Percentage of first-time grants	26%	5%	29%	33%

Selected Cohort: Custom Cohort				
Program Staff Load	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Dollars awarded per program full-time employee	\$0.2M	\$0.3M	\$2.7M	\$2M
Applications per program full-time employee	11	29	26	15
Active grants per program full-time employee	11	29	30	16

## Proportion of Unrestricted Funding

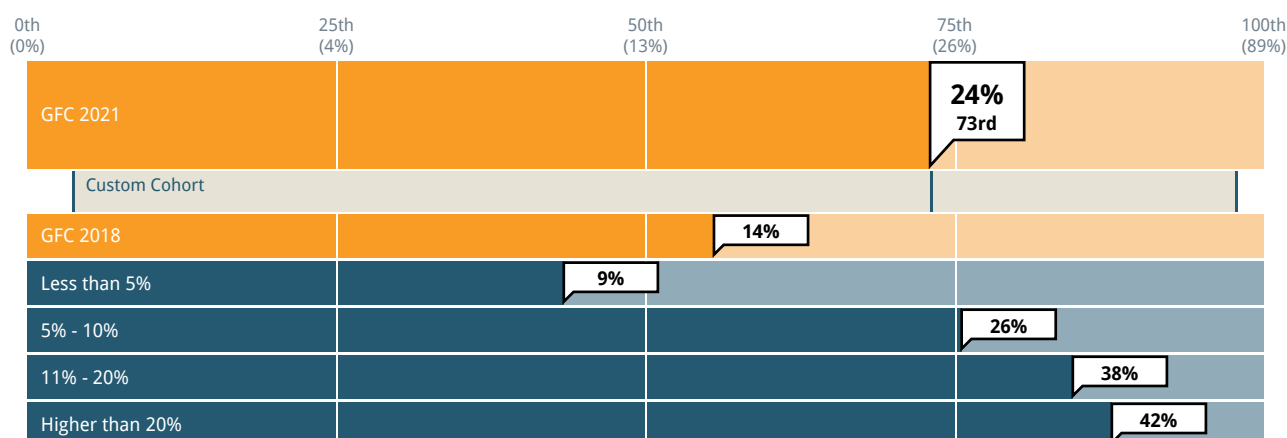
Proportion of grantees responding 'No, this funding was not restricted to a specific use (i.e. general operating, core support)'



Cohort: None Past results: on Subgroup: Percent of Budget Funded

## Proportion of grantees receiving multi-year unrestricted grants

Proportion of grantees responding 'No, this funding was not restricted to a specific use (i.e. general operating, core support)' and report receiving grants for two years or longer

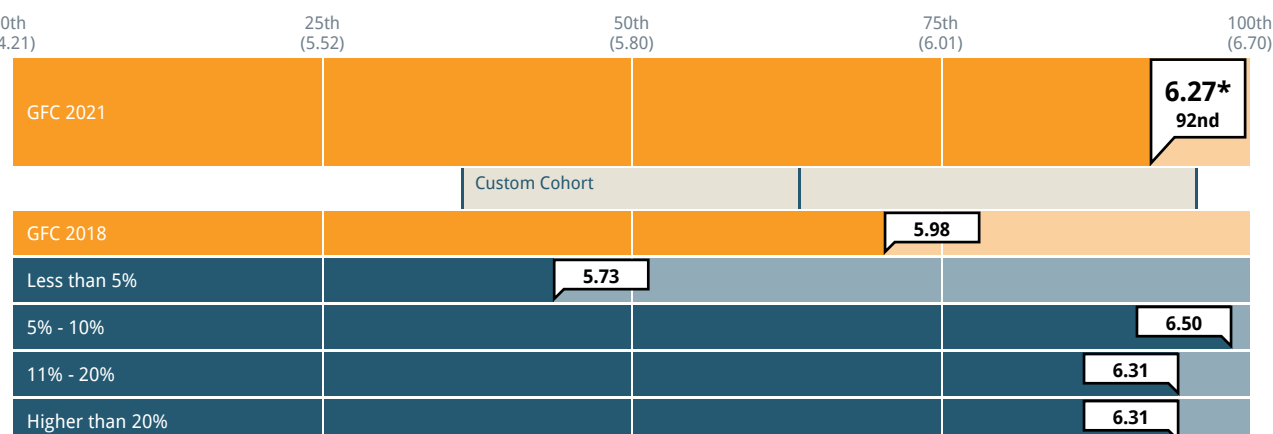


Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

## Impact on and Understanding of Grantees' Fields

### Overall, how would you rate GFC's impact on your field?

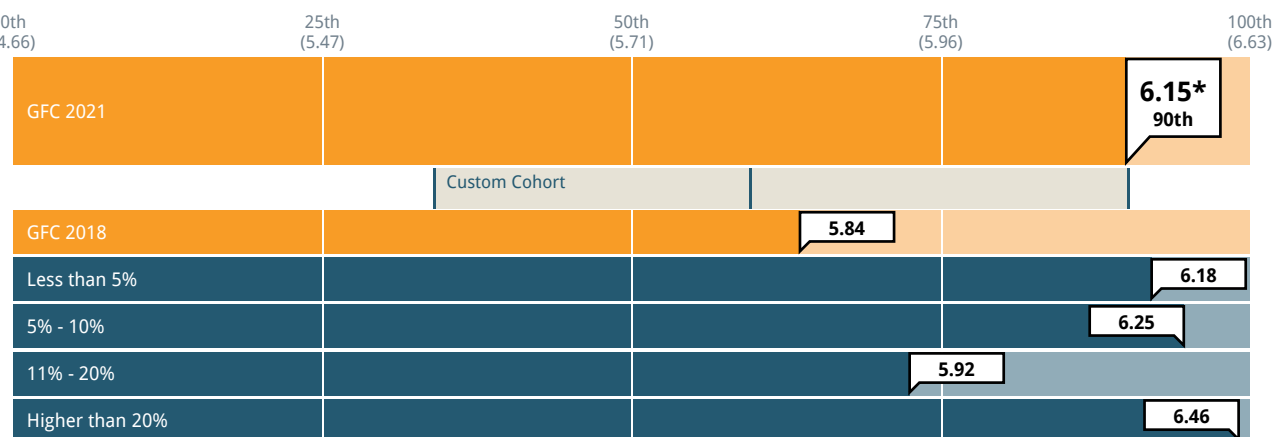
1 = No impact    7 = Significant positive impact



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### How well does GFC understand the field in which you work?

1 = Limited understanding of the field    7 = Regarded as an expert in the field

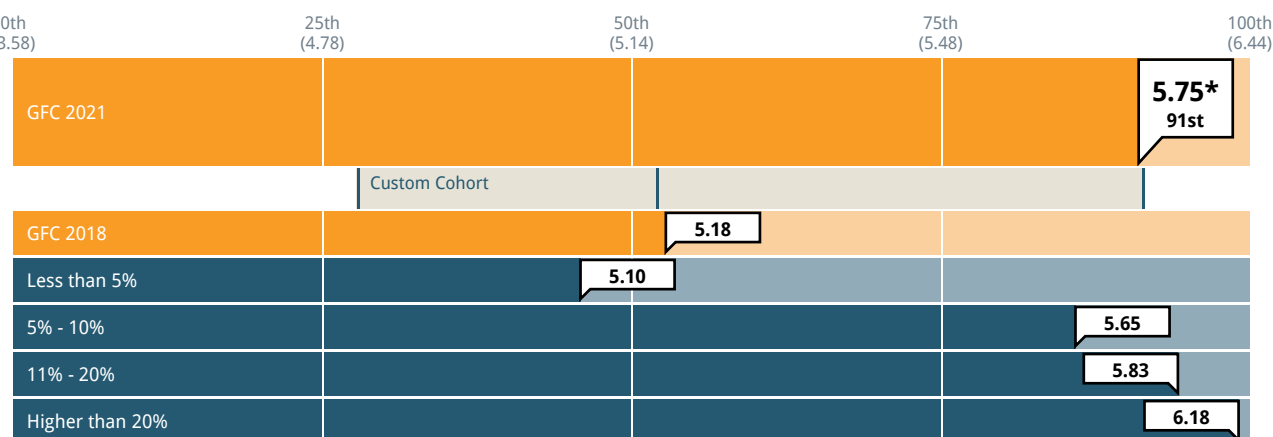


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Advancing Knowledge and Public Policy

### To what extent has GFC advanced the state of knowledge in your field?

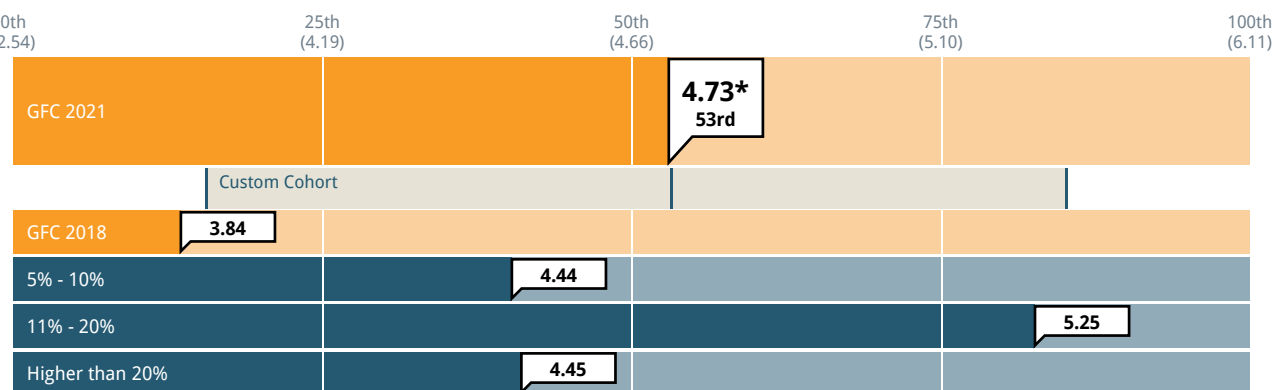
1 = Not at all    7 = Leads the field to new thinking and practice



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent has GFC affected public policy in your field?

1 = Not at all    7 = Major influence on shaping public policy

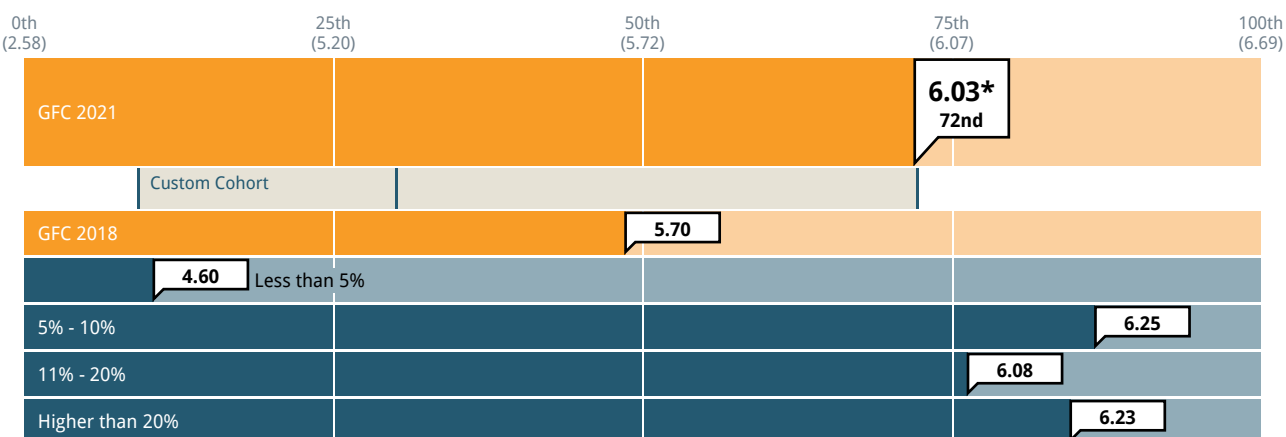


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Impact on and Understanding of Grantees' Local Communities

### Overall, how would you rate GFC's impact on your local community?

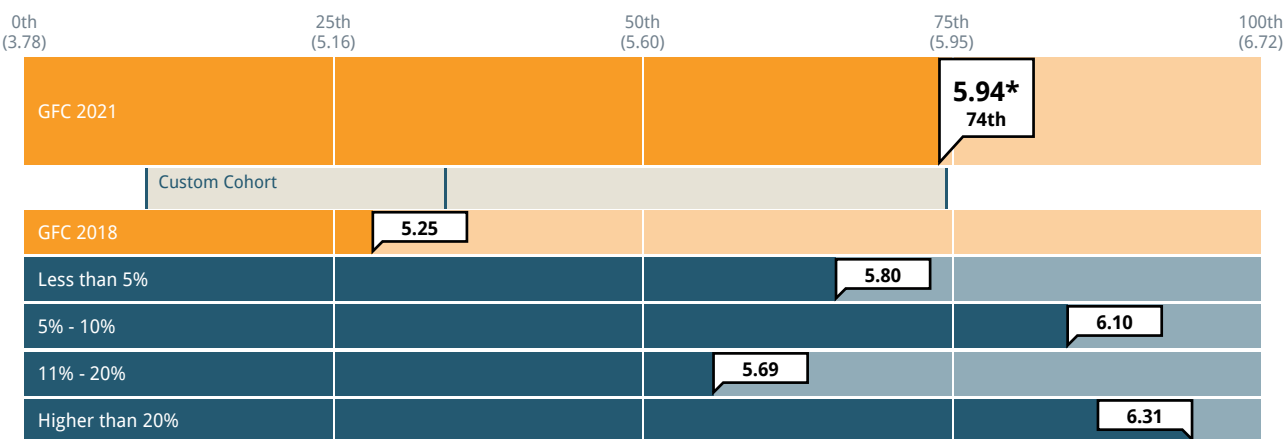
1 = No impact    7 = Significant positive impact



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### How well does GFC understand the local community in which you work?

1 = Limited understanding of the community    7 = Regarded as an expert on the community

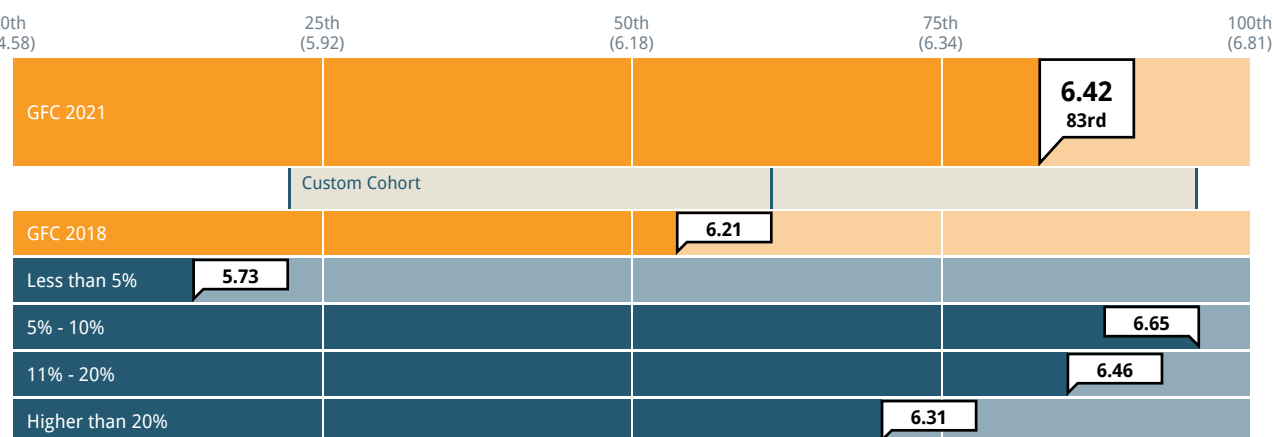


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Impact on and Understanding of Grantees' Organizations

### Overall, how would you rate GFC's impact on your organization?

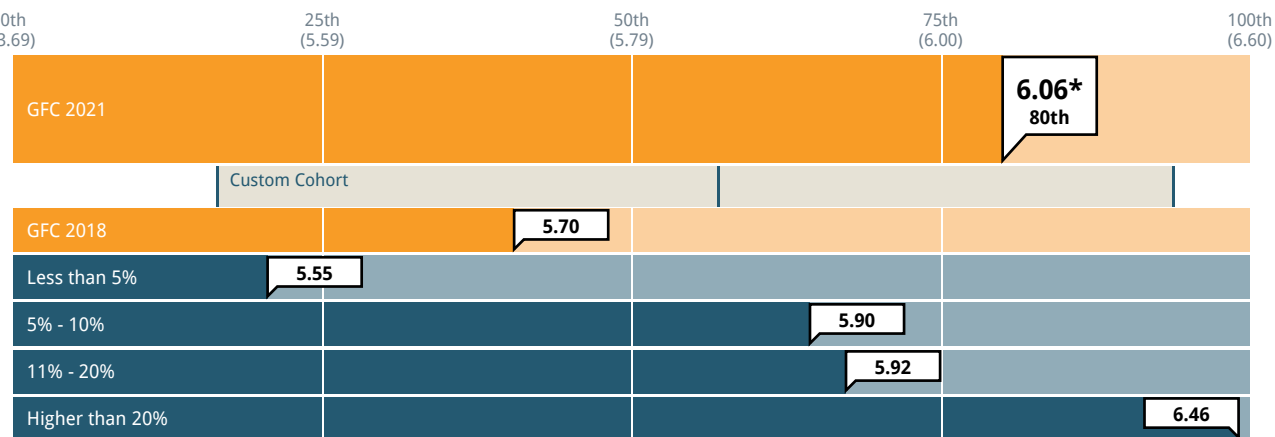
1 = No impact    7 = Significant positive impact



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### How well does GFC understand your organization's strategy and goals?

1 = Limited understanding    7 = Thorough understanding



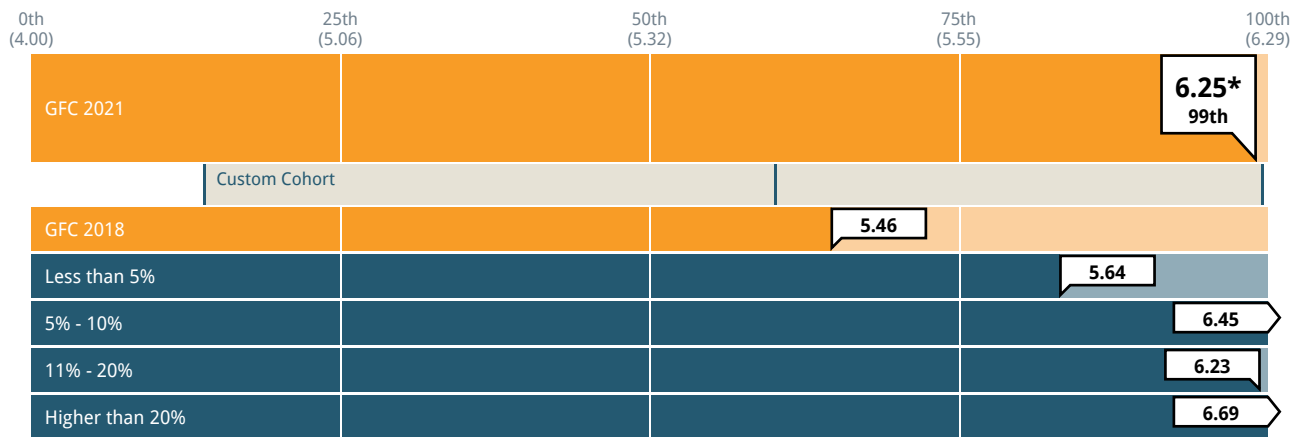
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded



## Grantee Challenges

How aware is GFC of the challenges that your organization is facing?

1 = Not at all aware    7 = Extremely aware

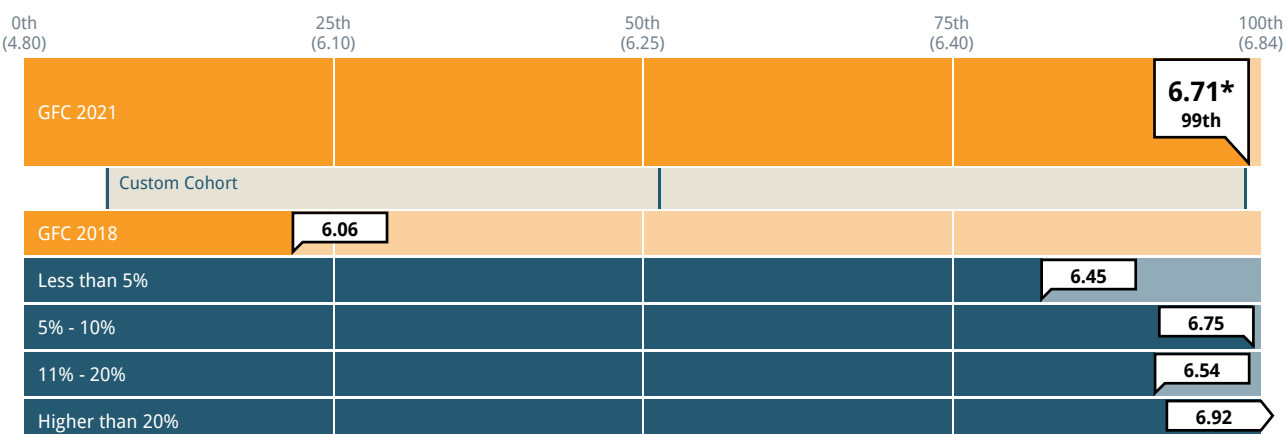


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Funder-Grantee Relationships

### How comfortable do you feel approaching GFC if a problem arises?

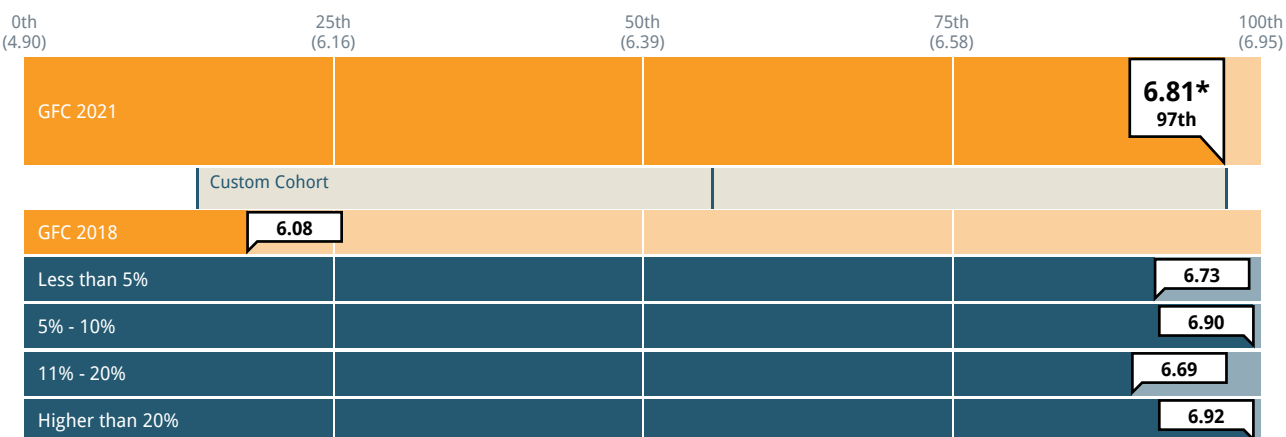
1 = Not at all comfortable    7 = Extremely comfortable



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### Overall, how responsive was GFC staff?

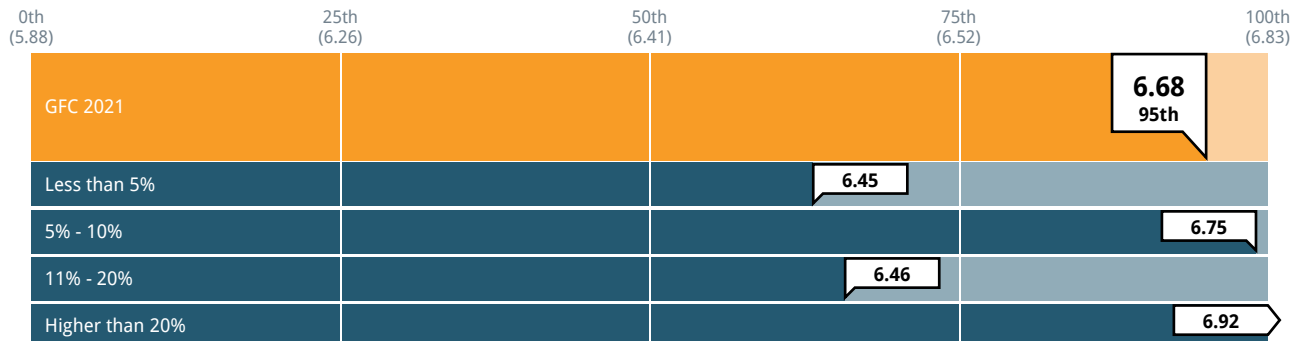
1 = Not at all responsive    7 = Extremely responsive



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent did GFC exhibit trust in your organization's staff during this grant?

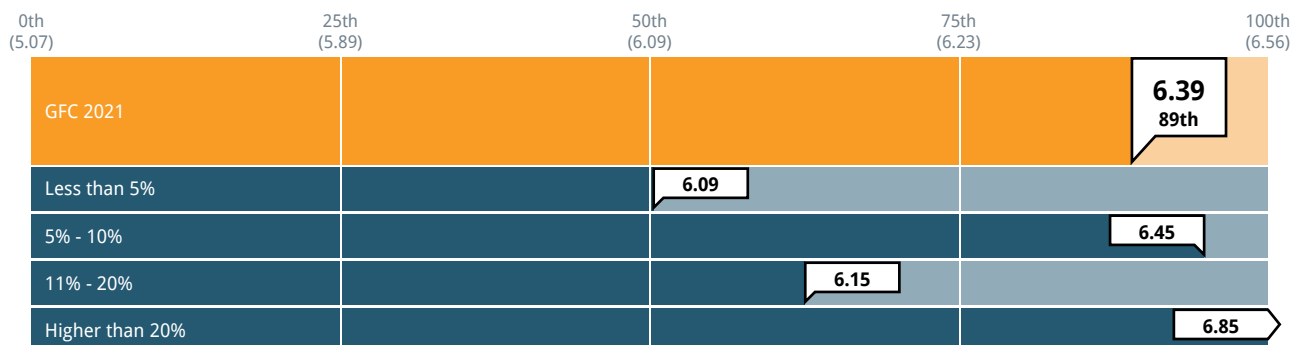
1 = Not at all    4 = Somewhat    7 = To a great extent



Cohort: None    Past results: on    Subgroup: Percent of Budget Funded

### To what extent did GFC exhibit candor about GFC's perspectives on your work during this grant?

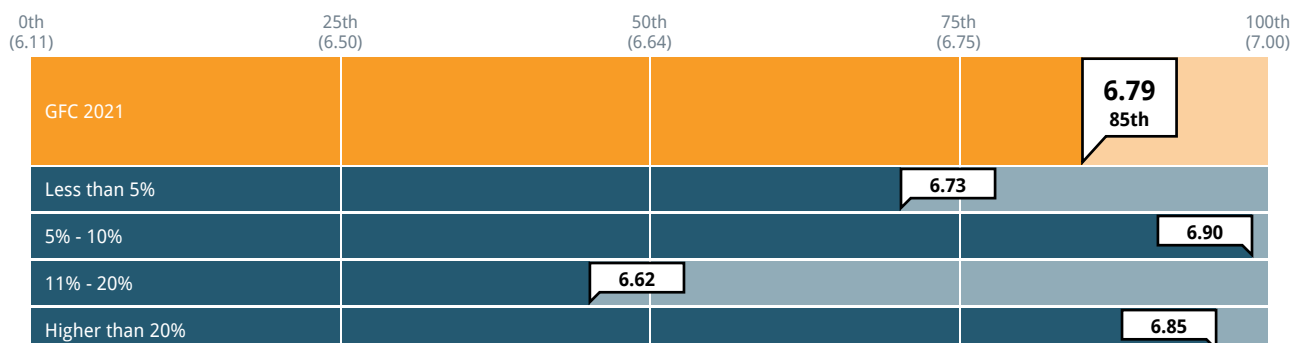
1 = Not at all    4 = Somewhat    7 = To a great extent



Cohort: None    Past results: on    Subgroup: Percent of Budget Funded

### To what extent did GFC exhibit respectful interaction during this grant?

1 = Not at all    4 = Somewhat    7 = To a great extent



Cohort: None    Past results: on    Subgroup: Percent of Budget Funded

### To what extent did GFC exhibit compassion for those affected by your work during this grant?

1 = Not at all    4 = Somewhat    7 = To a great extent

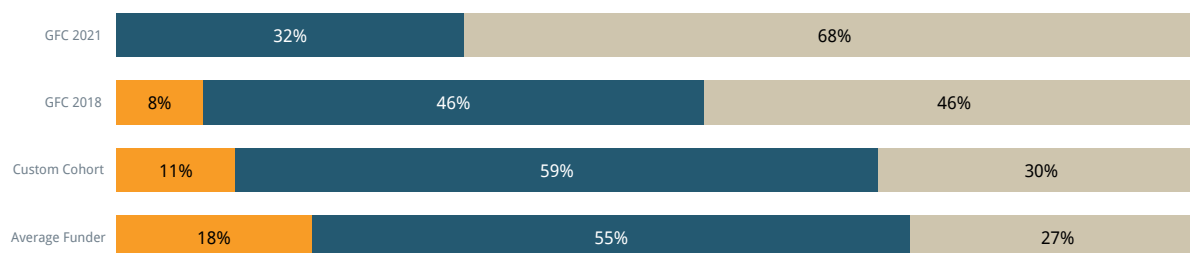
0th (5.41)	25th (6.25)	50th (6.42)	75th (6.59)	100th (6.94)
GFC 2021				6.71 90th
Less than 5%				6.73
5% - 10%				6.80
11% - 20%		6.46		
Higher than 20%				6.85

Cohort: None    Past results: on    Subgroup: Percent of Budget Funded

## Interaction Patterns

### How often do/did you have contact with your program officer during this grant?

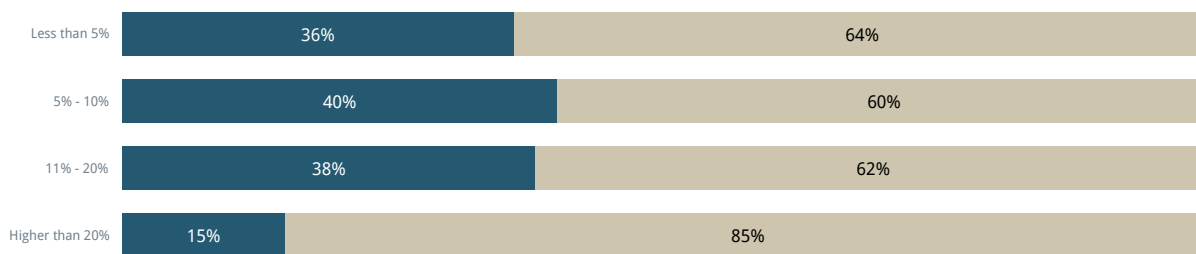
Yearly or less often   Once every few months   Monthly or more often



Cohort: Custom Cohort   Past results: on

### How often do/did you have contact with your program officer during this grant? - By Subgroup

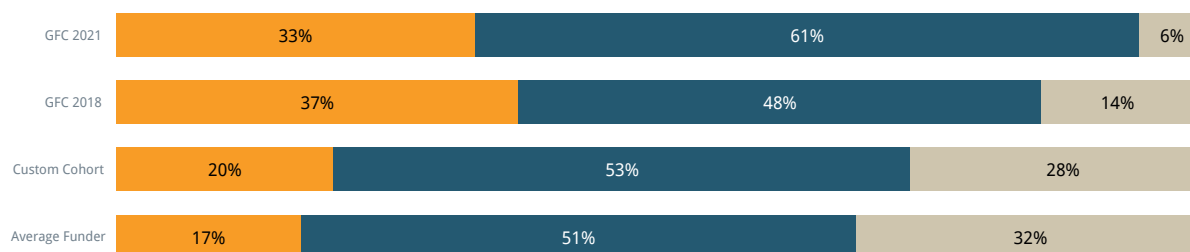
Yearly or less often   Once every few months   Monthly or more often



Subgroup: Percent of Budget Funded

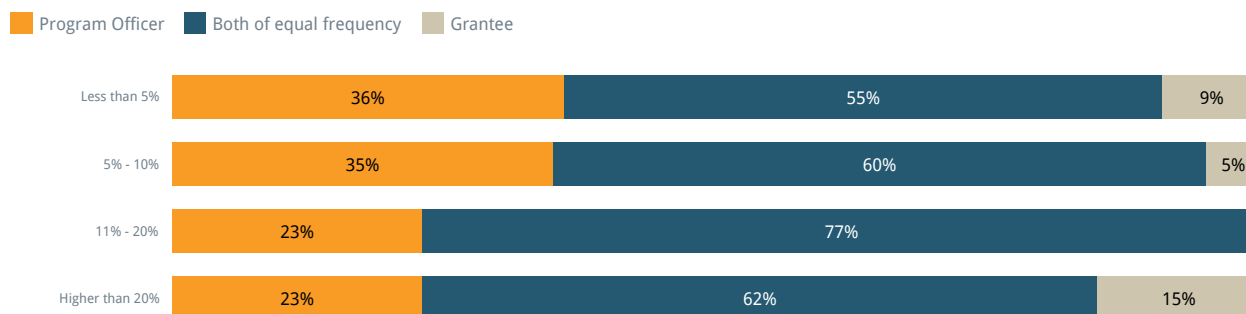
### Who most frequently initiated the contact you had with your program officer?

Program Officer   Both of equal frequency   Grantee



Cohort: Custom Cohort   Past results: on

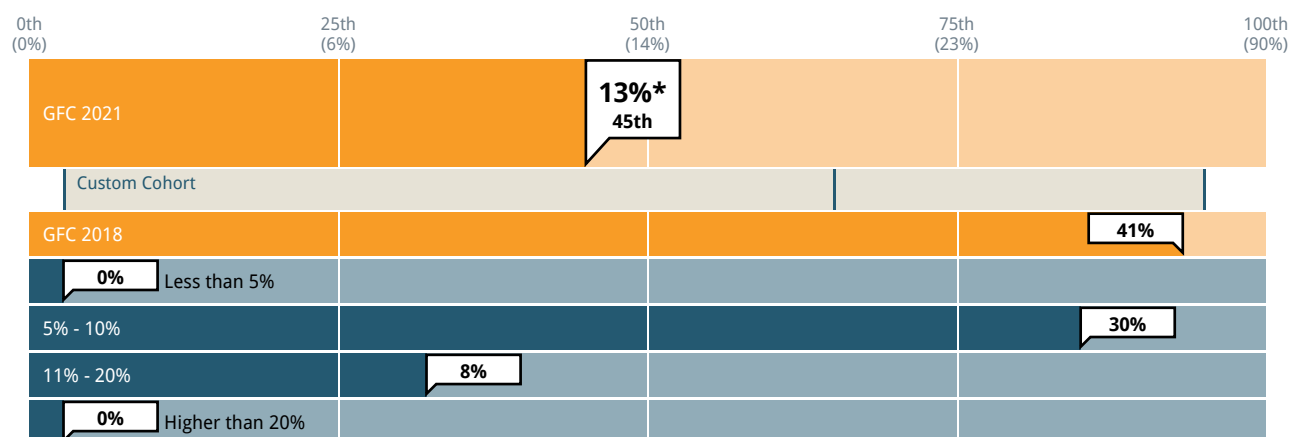
### Who most frequently initiated the contact you had with your program officer? - By Subgroup



Subgroup: Percent of Budget Funded

### Has your main contact at GFC changed in the past six months?

Proportion of grantees responding 'Yes'

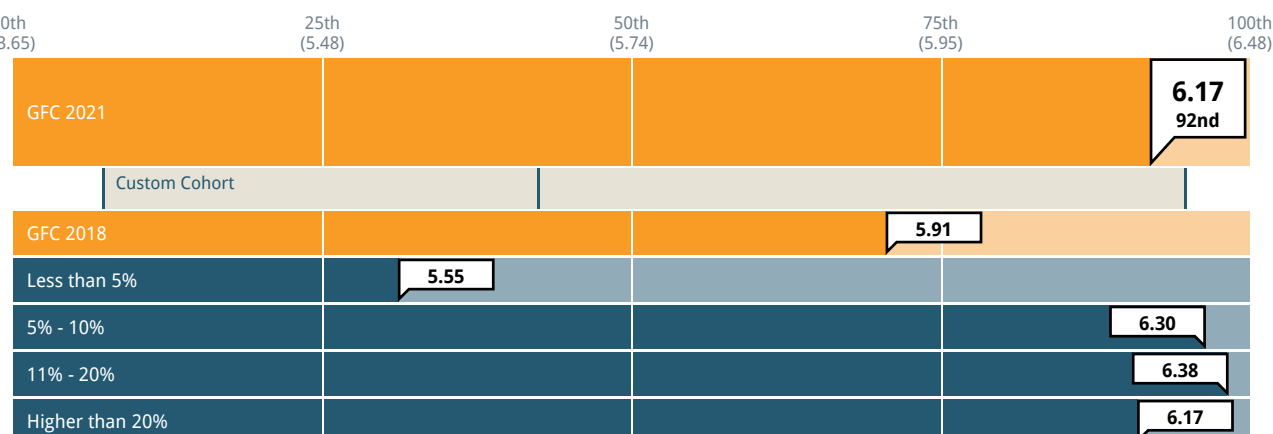


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Communication

### How clearly has GFC communicated its goals and strategy to you?

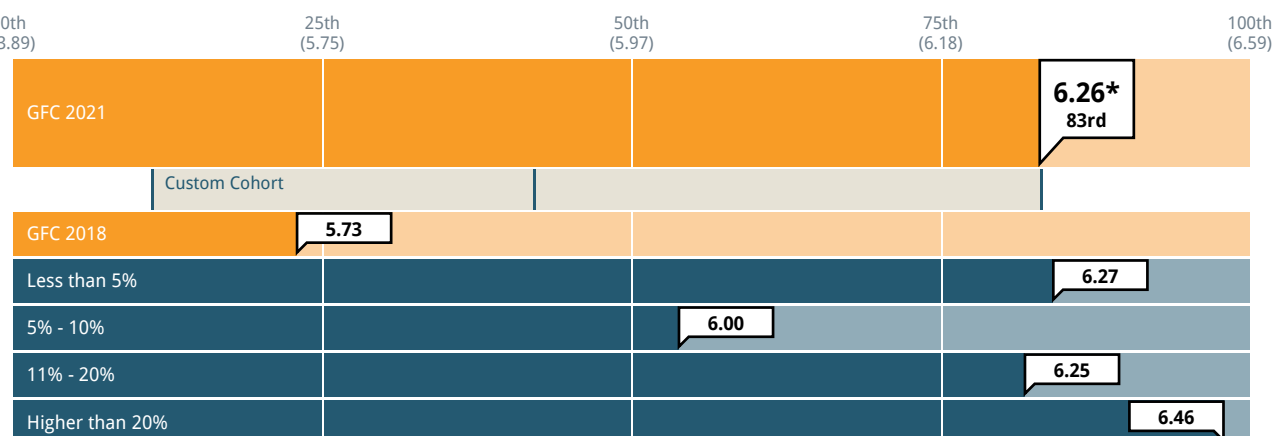
1 = Not at all clearly    7 = Extremely clearly



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### How consistent was the information provided by different communication resources, both personal and written, that you used to learn about GFC?

1 = Not at all consistent    7 = Completely consistent



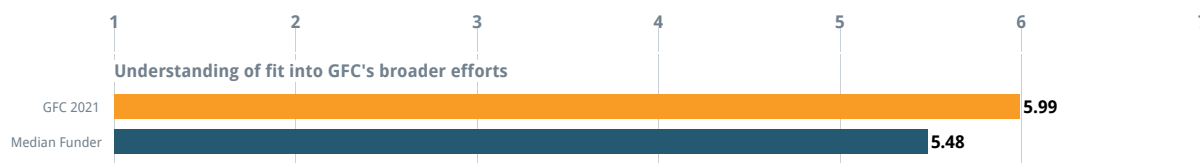
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

The following question was recently added to the grantee survey and depicts comparative data from 75-100 funders in the grantee dataset.

### How well do you understand the way in which the work funded by this grant fits into GFC's broader efforts?

1 = Limited understanding    7 = Thorough understanding

GFC 2021    Median Funder

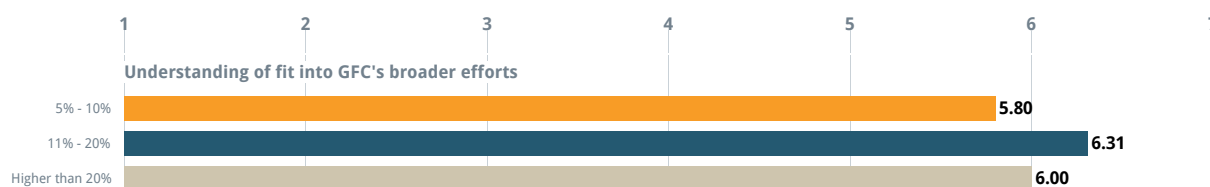


Cohort: None    Past results: on

### How well do you understand the way in which the work funded by this grant fits into GFC's broader efforts? - By Subgroup

1 = Limited understanding    7 = Thorough understanding

5% - 10%    11% - 20%    Higher than 20%



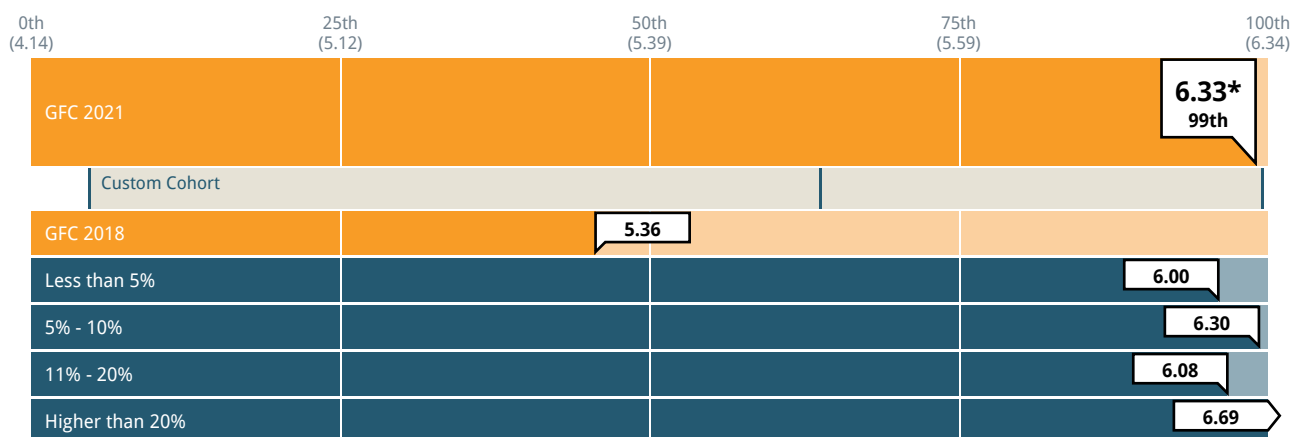
Subgroup: Percent of Budget Funded



## Openness

To what extent is GFC open to ideas from grantees about its strategy?

1 = Not at all    7 = To a great extent



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Top Predictors of Relationships

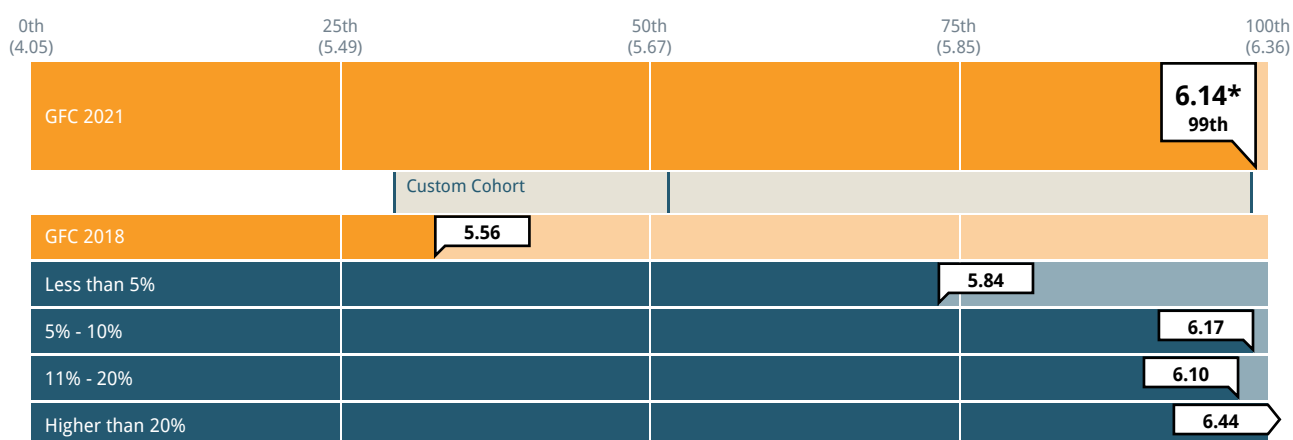
CEP's research has shown that the strongest predictors of the strength of funder-grantee relationships are transparency and understanding.

Seven related measures of understanding, together create the larger construct that CEP refers to as "understanding". The understanding summary measure below is an average of ratings on the following measures:

- GFC's understanding of partner organizations' **strategy and goals**
- GFC's awareness of partner **organizations' challenges**
- GFC's understanding of the **fields** in which partners work
- GFC's understanding of partners' **local communities**
- GFC's understanding of the **social, cultural, or socioeconomic factors** that affect partners' work
- GFC's understanding of intended **beneficiaries' needs**
- Extent to which GFC's **funding priorities** reflect a deep understanding of partners' intended beneficiaries' needs

### Understanding Summary Measure

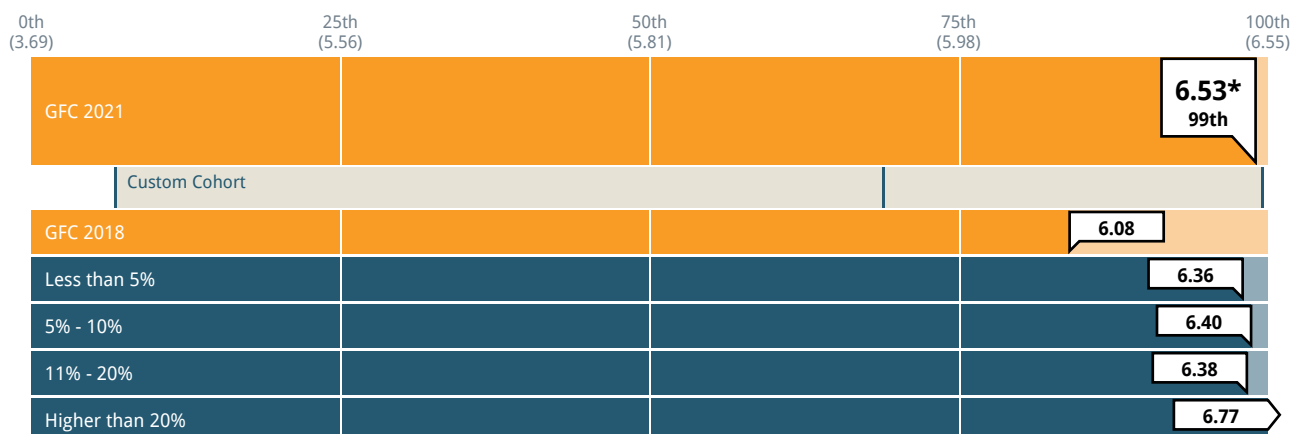
1 = Very negative    7 = Very positive



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### Overall, how transparent is GFC with your organization?

1 = Not at all transparent    7 = Extremely transparent



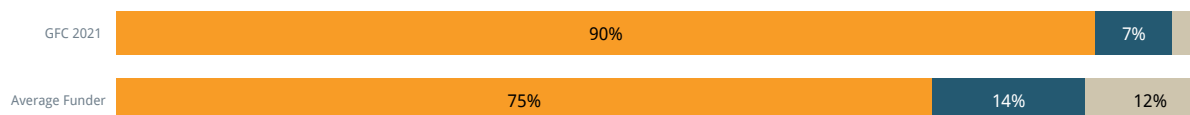
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Funder Response to Current Challenges

The subsequent questions were recently added to the grantee survey and depict data from 50-75 funders in CEP's dataset.

### Are you aware of any action GFC has taken in response to the COVID-19 pandemic?

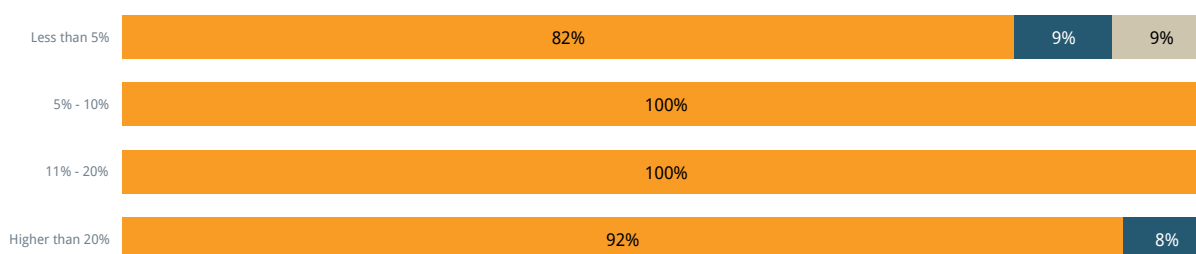
Yes No Don't know



Cohort: None Past results: on

### Are you aware of any action GFC has taken in response to the COVID-19 pandemic? - By Subgroup

Yes No Don't know



Subgroup: Percent of Budget Funded

### Are you aware of any action GFC has taken in response to movements for greater equity for historically disadvantaged groups?

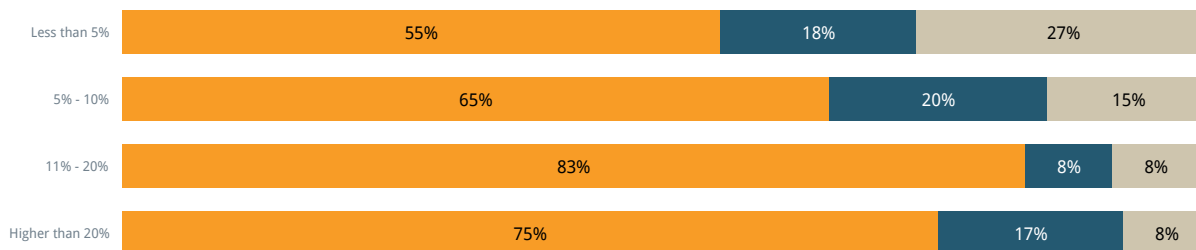
Yes No Don't know



Cohort: None Past results: on

### Are you aware of any action GFC has taken in response to movements for greater equity for historically disadvantaged groups? - By Subgroup

Yes No Don't know

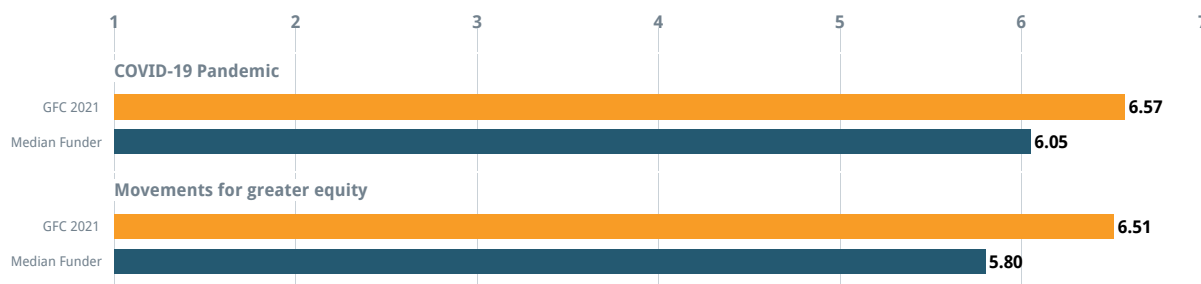


Subgroup: Percent of Budget Funded

## How would you rate the effectiveness of GFC's response to the following:

1 = Not at all effective 7 = Extremely effective

GFC 2021 Median Funder

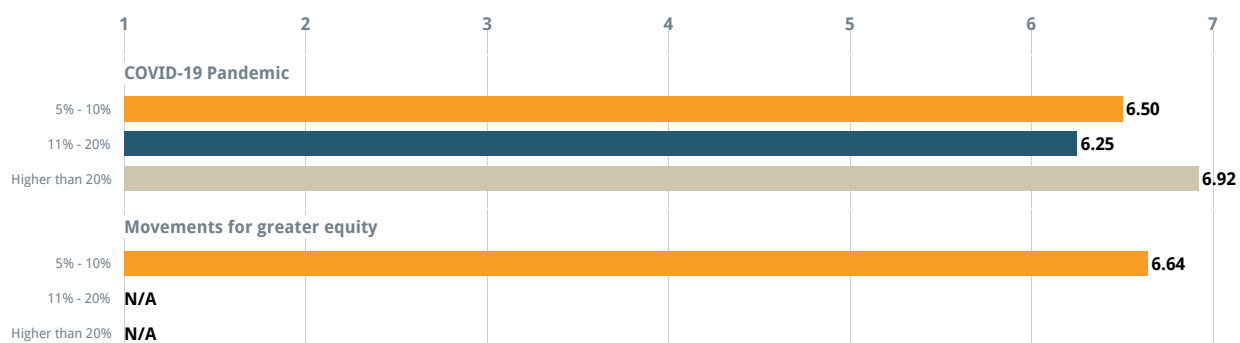


Cohort: None Past results: on

## How would you rate the effectiveness of GFC's response to the following: - By Subgroup

1 = Not at all effective 7 = Extremely effective

5% - 10% 11% - 20% Higher than 20%

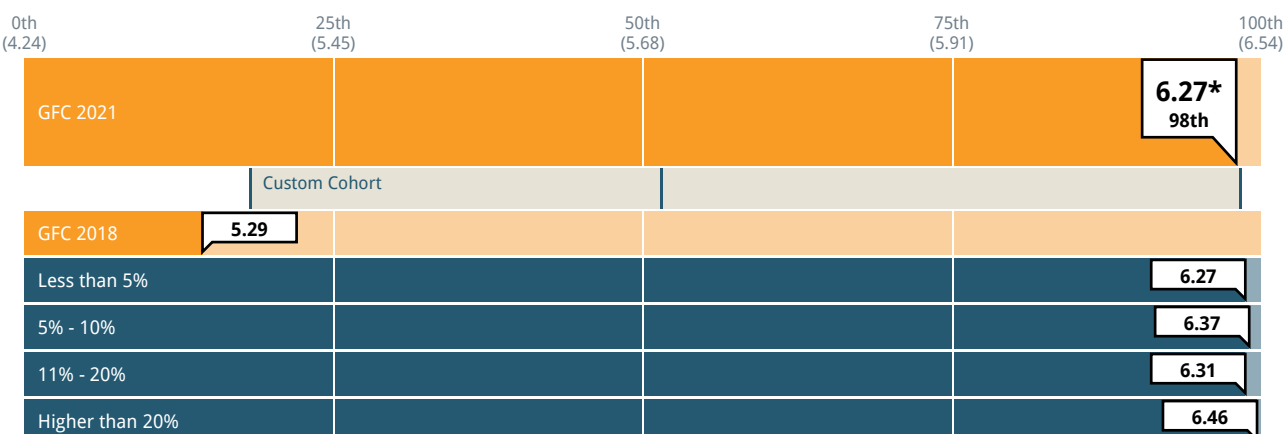


Subgroup: Percent of Budget Funded

## Beneficiaries and Contextual Understanding

### How well does GFC understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding    7 = Thorough understanding

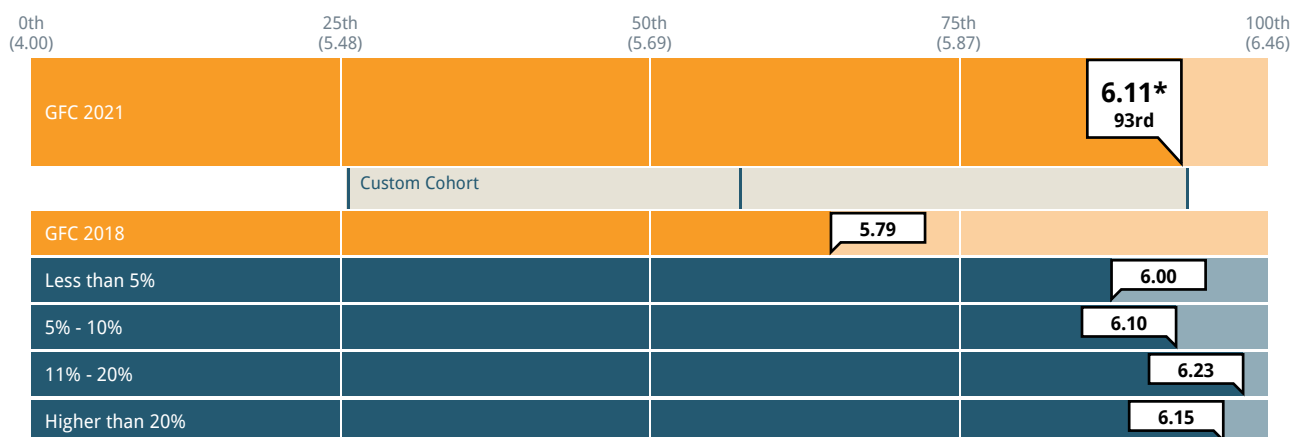


Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

In the following questions, we use the term "beneficiaries" to refer to those your organization seeks to serve through the services and/or programs it provides. Beneficiaries are often called end users, clients, constituents, or participants.

### How well does GFC understand your intended beneficiaries' needs?

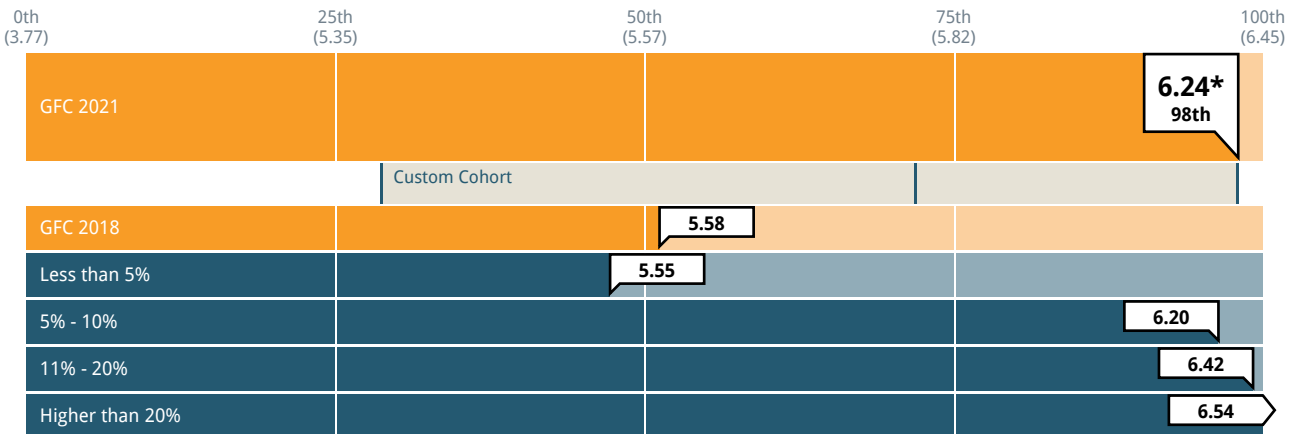
1 = Limited understanding    7 = Thorough understanding



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent do GFC's funding priorities reflect a deep understanding of your intended beneficiaries' needs?

1 = Not at all    7 = To a great extent



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

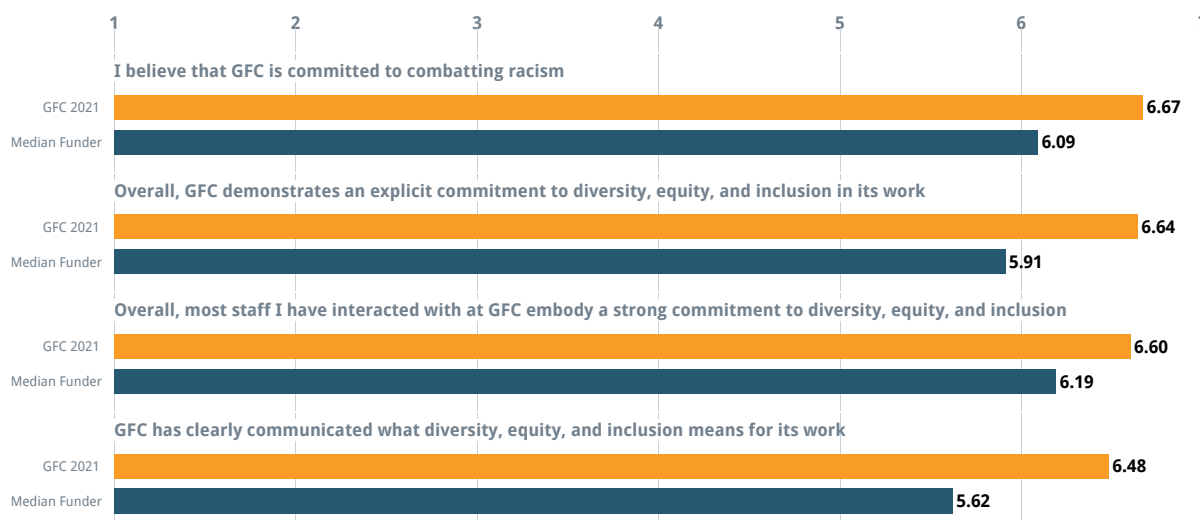
## Diversity, Equity, Inclusion and Grantee Demographics

The subsequent question was recently added to the grantee survey and depicts data from 50-75 funders in CEP's dataset.

**Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:**

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

GFC 2021    Median Funder



Cohort: None    Past results: on

**Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion: -  
By Subgroup**

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

Less than 5%    5% - 10%    11% - 20%    Higher than 20%



**Subgroup:** Percent of Budget Funded

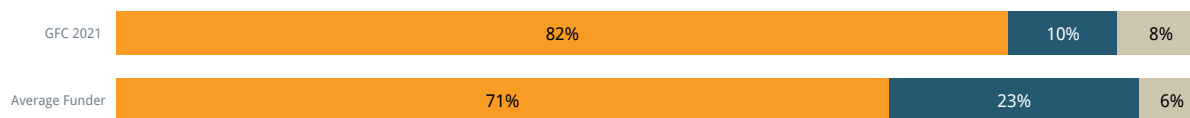


## Primary Beneficiary of Grant

The subsequent question was recently added to the grantee survey and depicts data from 50-75 funders in CEP's dataset.

### Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?

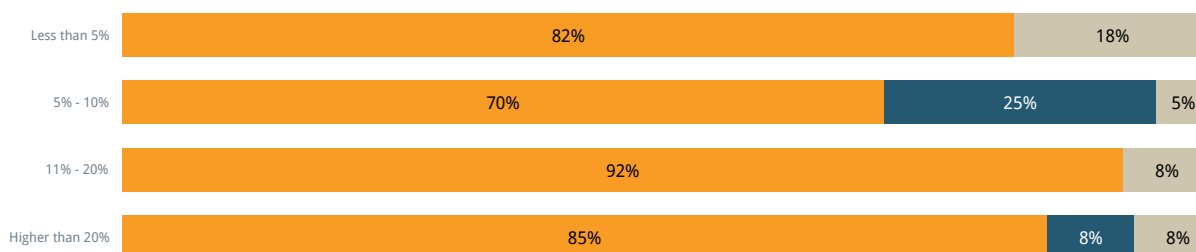
Yes No Don't know



Cohort: None Past results: on

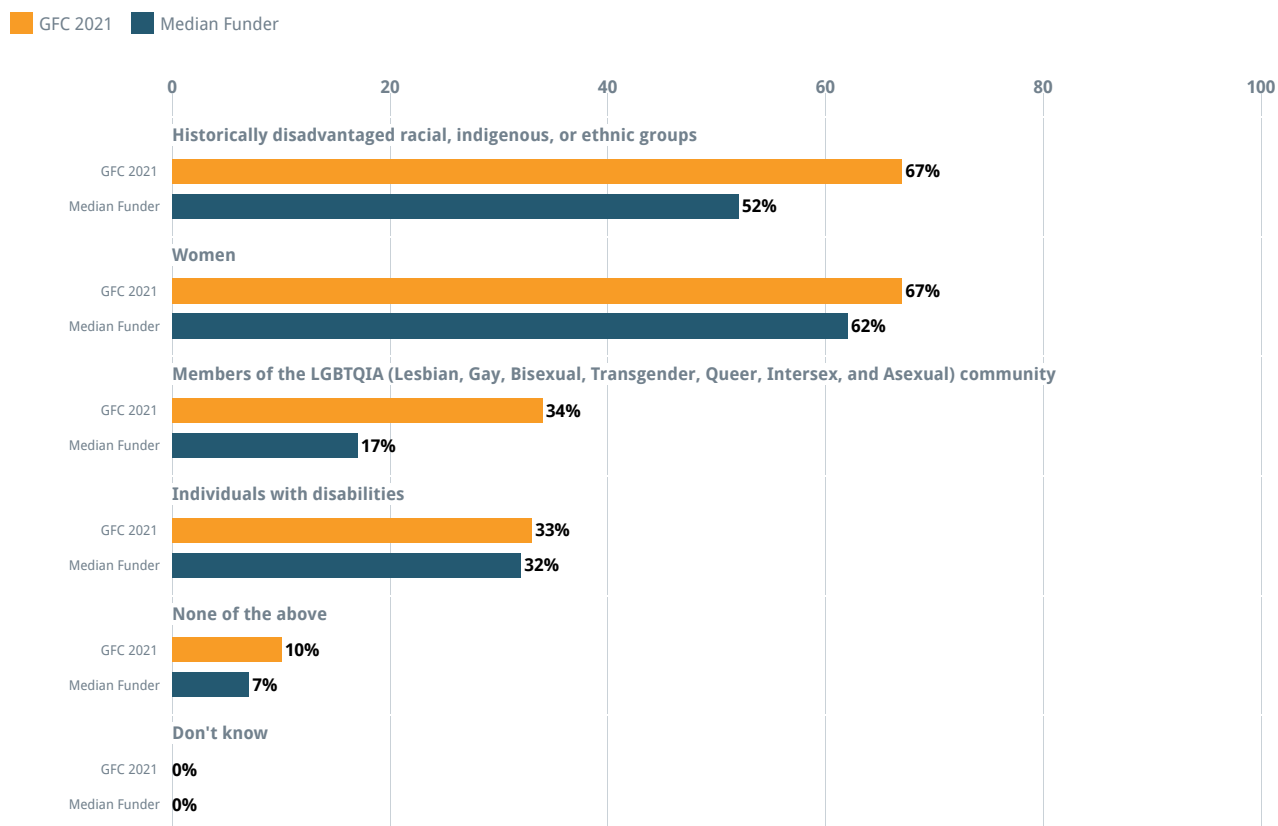
### Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups? - By Subgroup

Yes No Don't know



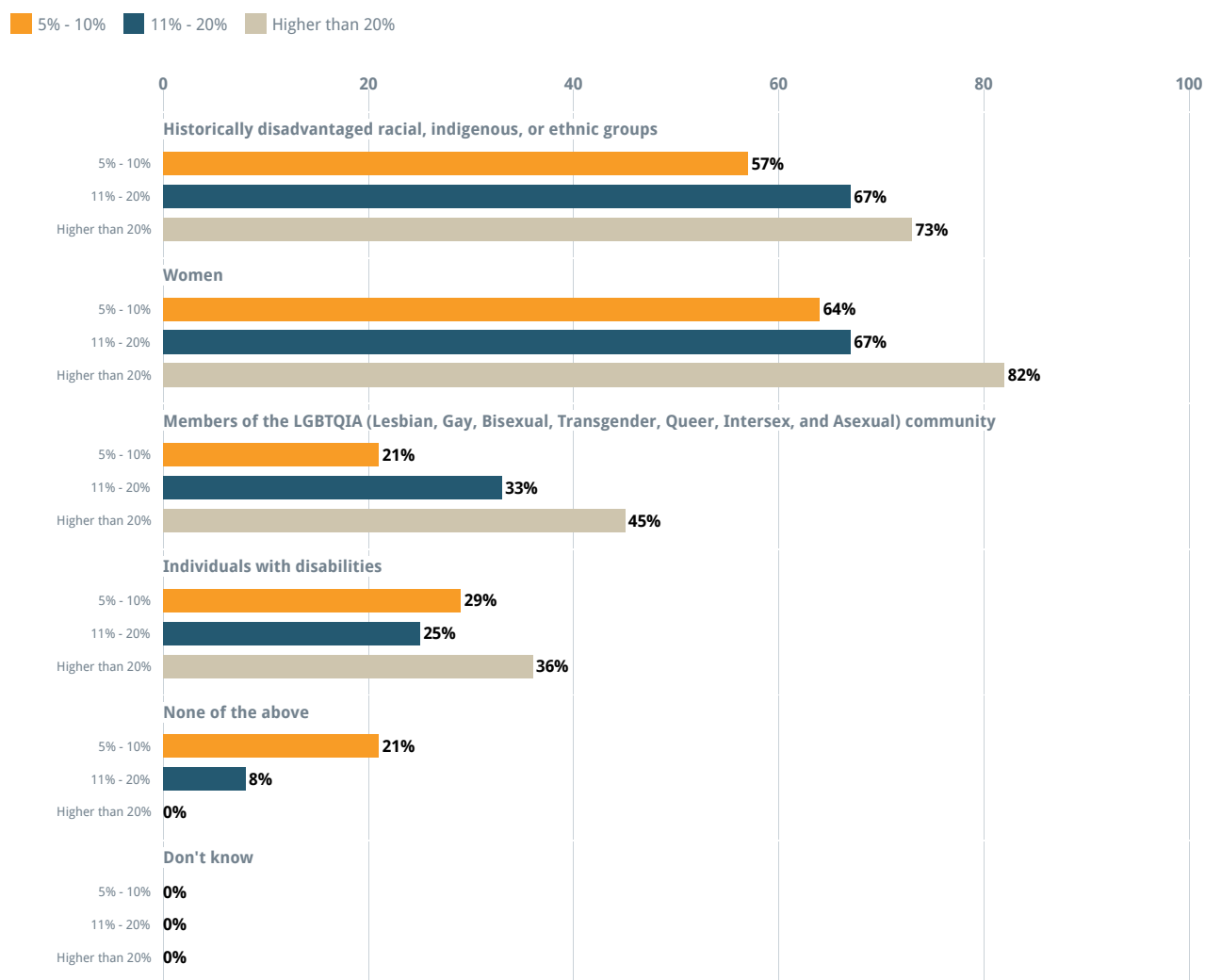
Subgroup: Percent of Budget Funded

**Specifically, are any of the following populations the primary intended beneficiaries of the efforts funded by this grant?**



Cohort: None Past results: on

**Specifically, are any of the following populations the primary intended beneficiaries of the efforts funded by this grant? - By Subgroup**



**Subgroup:** Percent of Budget Funded

## Respondent Demographics

### Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

There are no statistical differences when segmenting by Respondent Gender

Selected Cohort: Custom Cohort				
Job Title of Respondents	GFC 2021	GFC 2018	Average Funder	Custom Cohort
Executive Director	69%	62%	47%	52%
Other Senior Management	14%	15%	17%	18%
Project Director	8%	15%	13%	13%
Development Director	3%	0%	9%	5%
Other Development Staff	3%	7%	8%	7%
Volunteer	0%	2%	2%	1%
Other	3%	0%	5%	3%

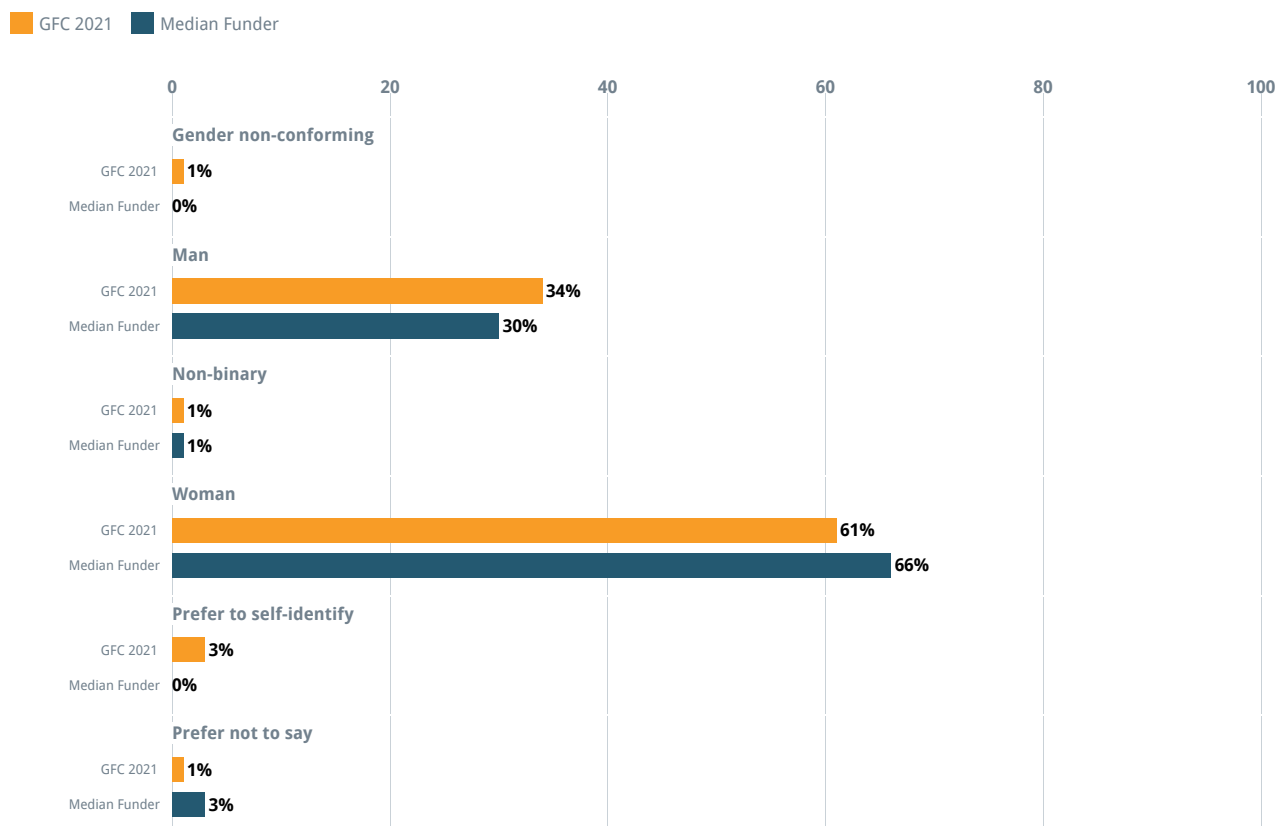
Note: Survey questions about respondents' demographics were recently modified or added to match best practices, and depict comparative data from 50-75 funders in the dataset. Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by [National Institutes of Health](#), [Pew Research Center](#), [Psi Chi Journal of Psychological Research](#), and the [US Census Bureau](#).

Survey language and response options for questions about gender and LGBTQIA identity are guided by best practices shared by [Funders For LGBTQ Issues](#), [HRC Foundation's Welcoming Schools](#), and the [Williams Institute of the University of California – Los Angeles School of Law](#).

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "non-binary," "gender non-conforming," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

Please select the option that represents how you describe yourself:



Cohort: None Past results: on

The following questions were recently added to the grantee survey and depict comparative data from 50-75 funders in the dataset.

Selected Cohort: None		
Are you transgender?	GFC 2021	Average Funder
Yes	4%	1%
No	93%	95%
Prefer not to say	3%	4%

Selected Cohort: None		
Do you identify as a member of the LGBTQIA (Lesbian, Gay, Bisexual, Transgender, Queer, Intersex, and Asexual) community?	GFC 2021	Average Funder
Yes	14%	12%
No	80%	84%
Prefer not to say	6%	5%

Selected Cohort: None		
Do you identify as an individual with a disability?	GFC 2021	Average Funder
Yes	9%	5%
No	91%	91%
Prefer not to say	0%	4%

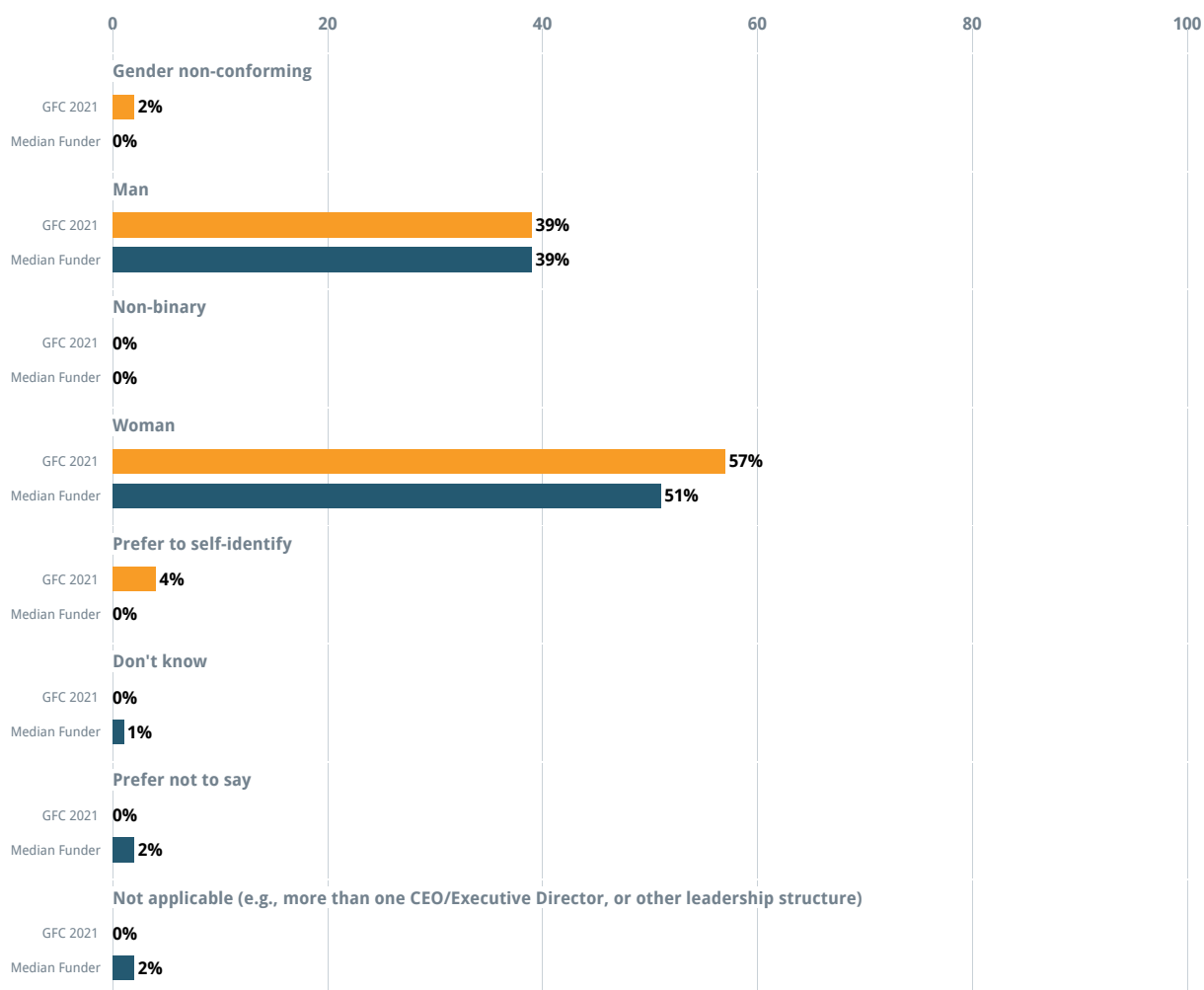
## Organization ED/CEO Demographics

Note: Survey questions about CEO/Executive Director demographics were recently modified or added to match best practices. Demographic questions related to POC and racial/ethnic identity are only asked of organizations based in the United States.

The subsequent question depicts comparative data from 50-75 funders in CEP's dataset.

Please select the option that represents how the CEO/Executive Director of your organization describes themselves:

GFC 2021 Median Funder

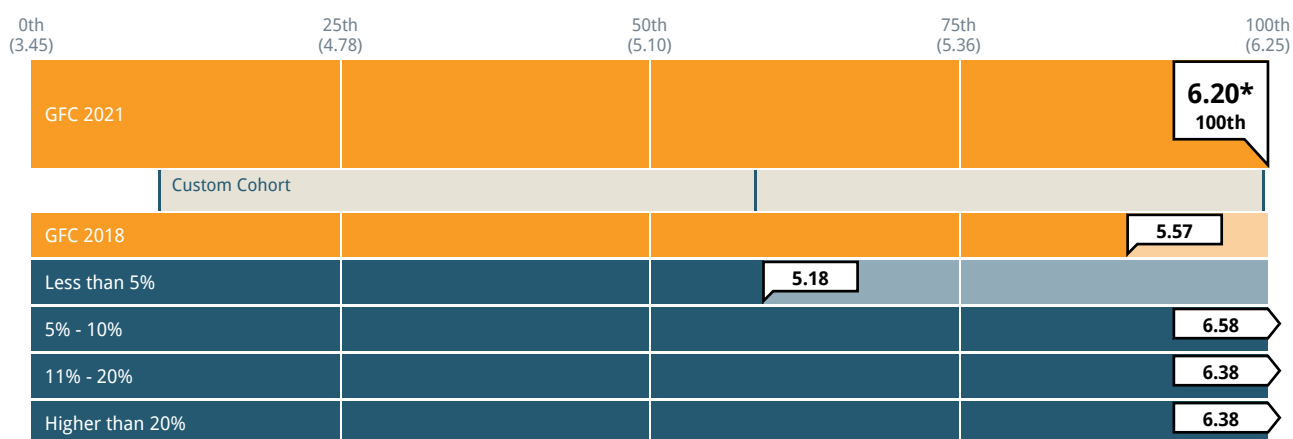


Cohort: None Past results: on

## Grant Processes

How helpful was participating in GFC's selection process in strengthening the organization/program funded by the grant?

1 = Not at all helpful    7 = Extremely helpful



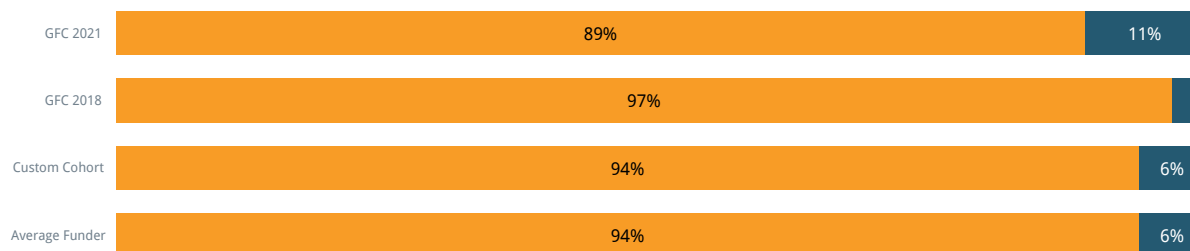
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded



## Selection Process

### Did you submit a proposal for this grant?

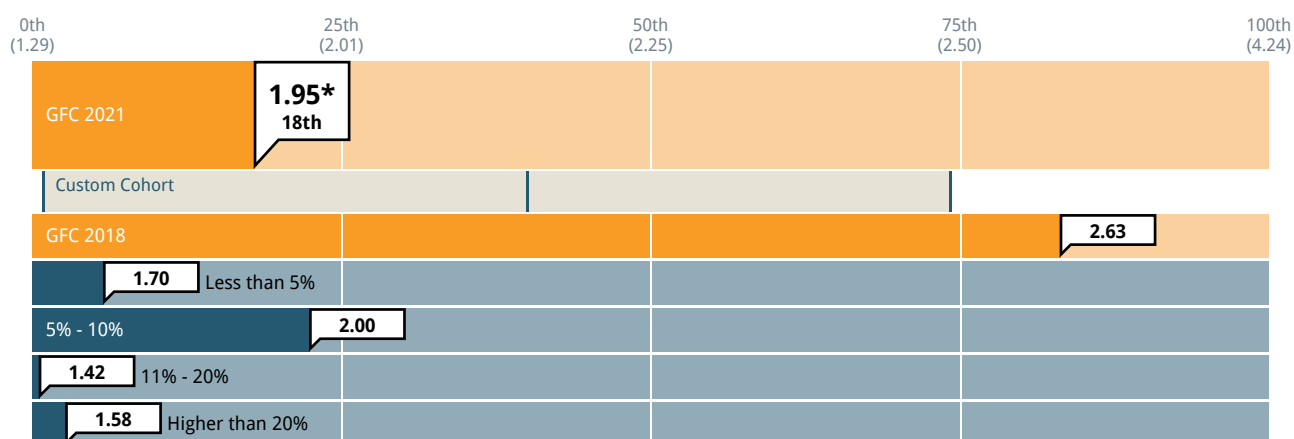
Submitted a proposal Did not submit a proposal



Cohort: Custom Cohort Past results: on

### As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?

1 = No pressure 7 = Significant pressure



Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

## Time Between Submission and Clear Commitment

“How much time elapsed from the submission of the grant proposal to clear commitment of funding?”

Selected Cohort: None		
Time Elapsed from Submission of Proposal to Clear Commitment of Funding	GFC 2021	GFC 2018
Less than 3 months	87%	80%
4 - 6 months	10%	14%
7 - 12 months	3%	4%
More than 12 months	0%	3%

Selected Subgroup: Percent of Budget Funded				
Time Elapsed from Submission of Proposal to Clear Commitment of Funding (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Less than 3 months	100%	88%	92%	67%
4 - 6 months	0%	6%	8%	33%
7 - 12 months	0%	6%	0%	0%
More than 12 months	0%	0%	0%	0%

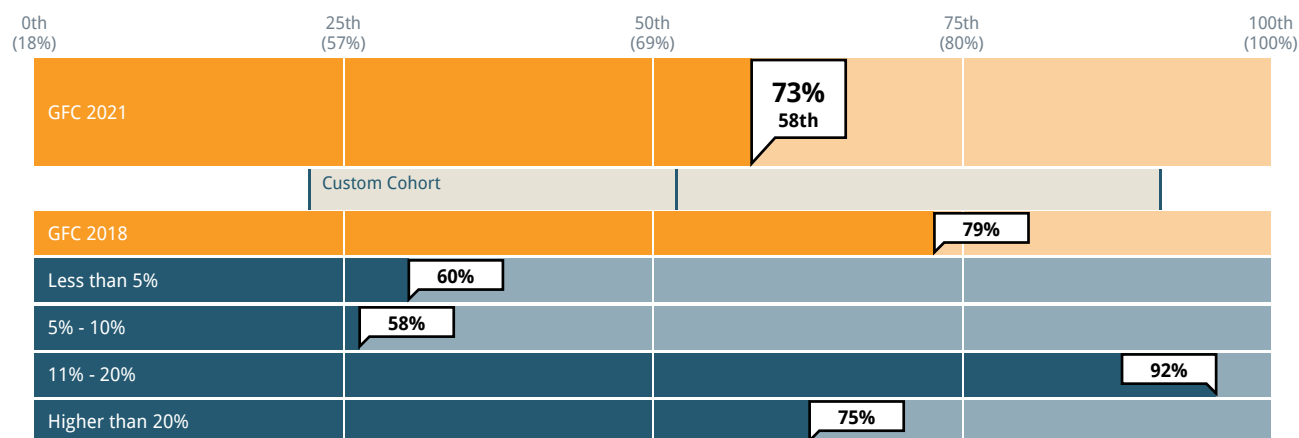
## Reporting and Evaluation Process

### Definition of Reporting and Evaluation

- "Reporting" - GFC's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by GFC to assess or learn about a grant, a program, or GFC's efforts.

**At any point during the application or the grant period, did GFC and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?**

Proportion of grantees responding 'Yes'



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### Participation in Reporting and/or Evaluation Processes

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process



Cohort: Custom Cohort    Past results: on

### Participation in Reporting and/or Evaluation Processes - By Subgroup

■ Participated in a reporting process only 
 ■ Participated in an evaluation process only 
 ■ Participated in both a reporting and an evaluation process 
 ■ Participated in neither a reporting nor an evaluation process



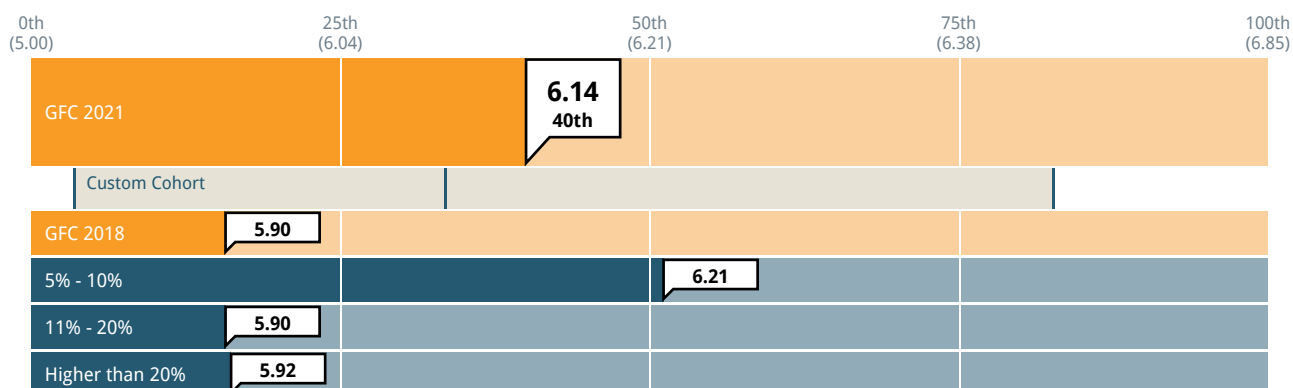
**Subgroup:** Percent of Budget Funded

## Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

### To what extent was GFC's reporting process straightforward?

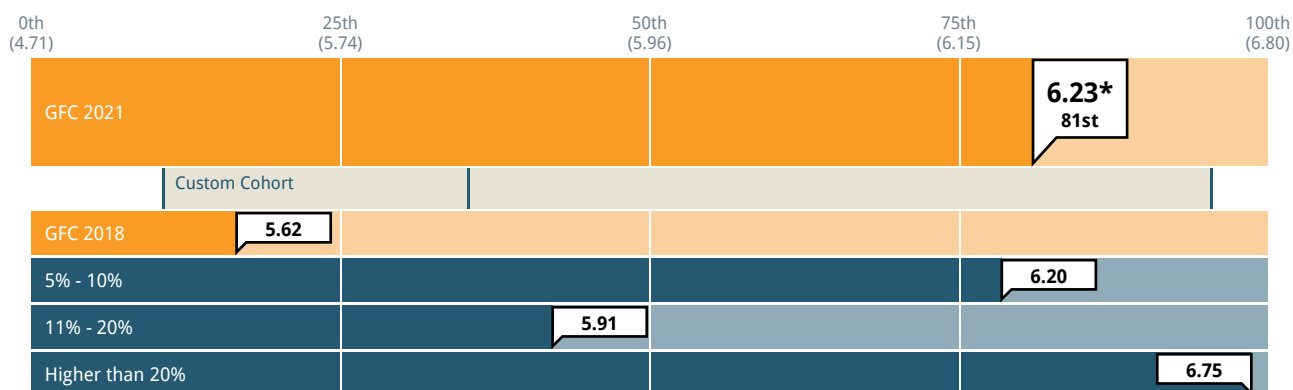
1 = Not at all    7 = To a great extent



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent was GFC's reporting process adaptable, if necessary, to fit your circumstances?

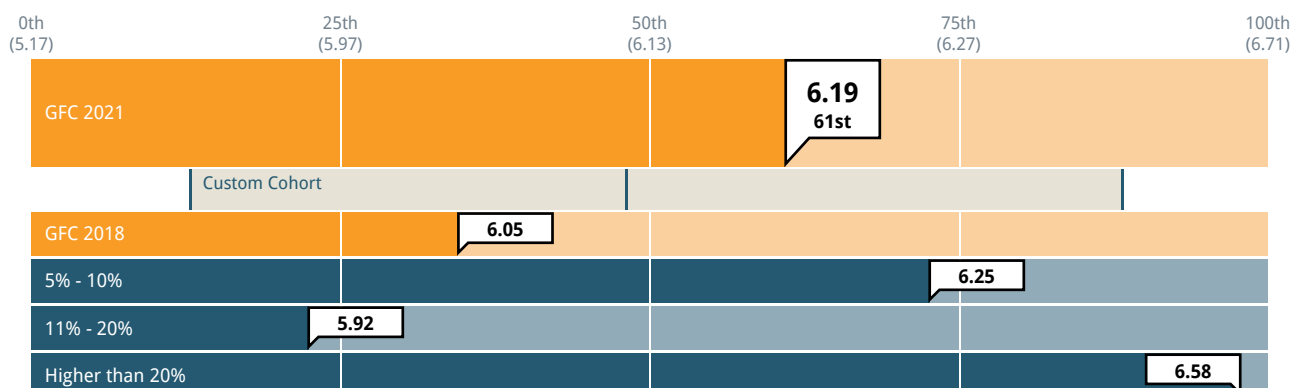
1 = Not at all    7 = To a great extent



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent was GFC's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

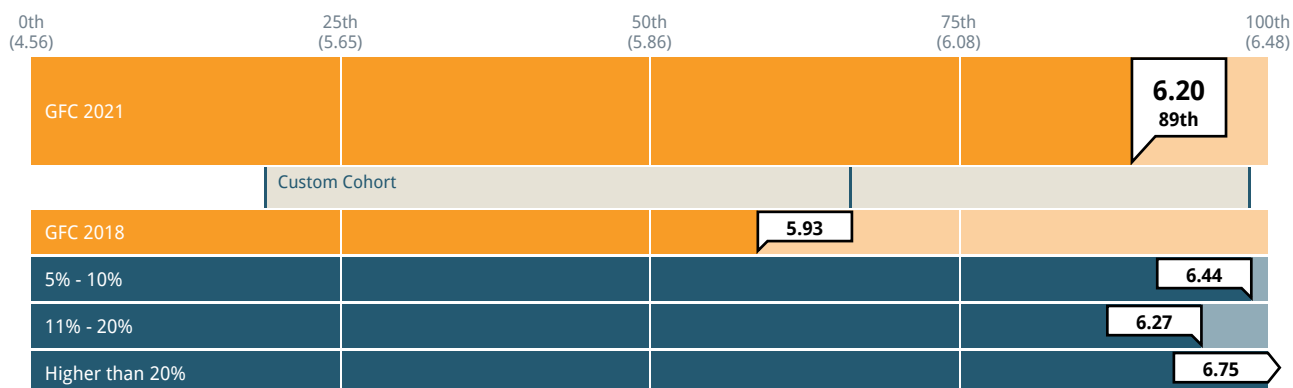
1 = Not at all    7 = To a great extent



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

### To what extent was GFC's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all    7 = To a great extent



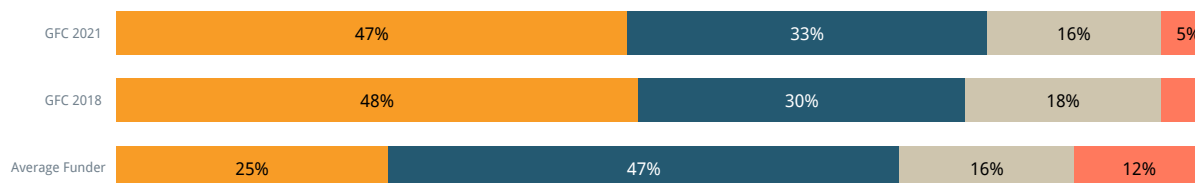
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the “Reporting and Evaluation Process” page for data on the proportion of grantees participating in this process.

### Who was primarily responsible for carrying out the evaluation?

■ Evaluation staff at GFC 
 ■ Evaluation staff at your organization 
 ■ External evaluator, chosen by GFC 
 ■ External evaluator, chosen by your organization



Cohort: None Past results: on

### Who was primarily responsible for carrying out the evaluation? - By Subgroup

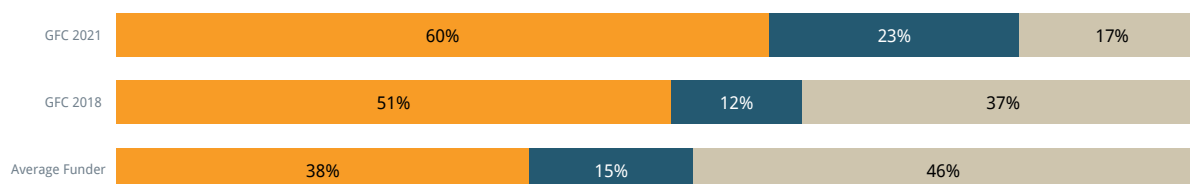
■ Evaluation staff at GFC 
 ■ Evaluation staff at your organization 
 ■ External evaluator, chosen by GFC 
 ■ External evaluator, chosen by your organization



Subgroup: Percent of Budget Funded

### Did GFC provide financial support for the evaluation?

■ Yes, the evaluation's costs were fully funded by GFC 
 ■ Yes, the evaluation's costs were partially funded by GFC 
 ■ No, the evaluation's costs were not funded by GFC



Cohort: None Past results: on

### Did GFC provide financial support for the evaluation? - By Subgroup

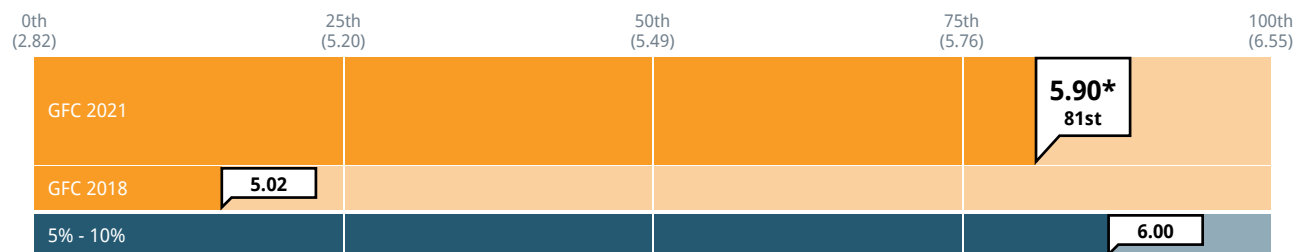
■ Yes, the evaluation's costs were fully funded by GFC 
 ■ Yes, the evaluation's costs were partially funded by GFC 
 ■ No, the evaluation's costs were not funded by GFC



Subgroup: Geographical Area Served

### To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

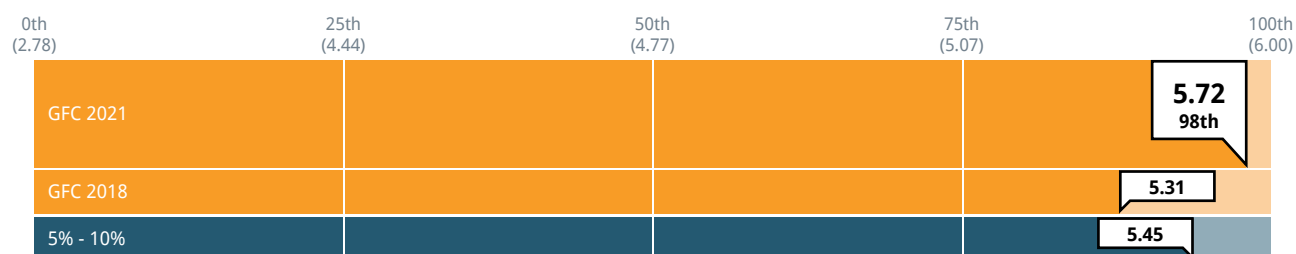
1 = Not at all    7 = To a great extent



Cohort: None    Past results: on    Subgroup: Percent of Budget Funded

### To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all    7 = To a great extent



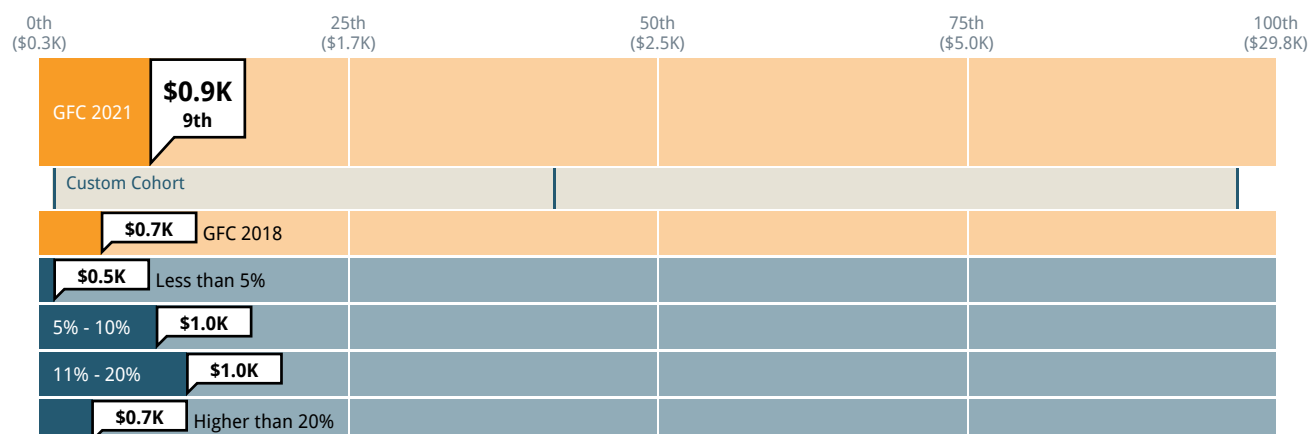
Cohort: None    Past results: on    Subgroup: Percent of Budget Funded



## Dollar Return and Time Spent on Processes

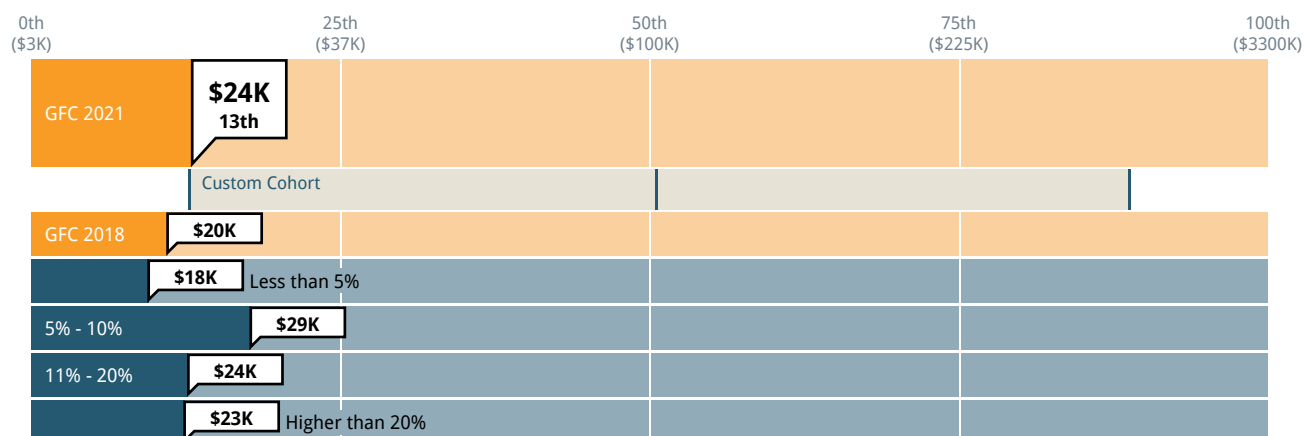
### Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant



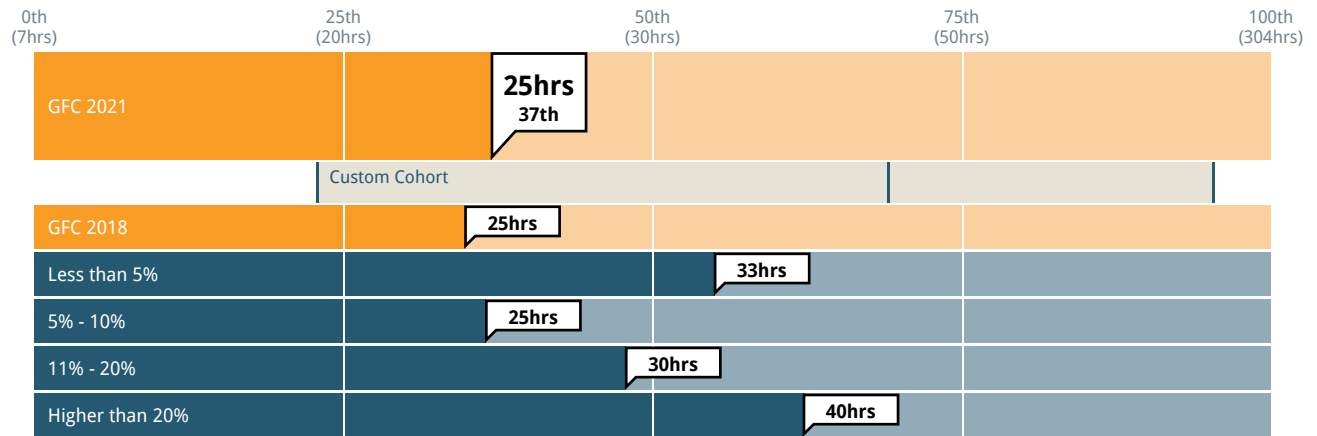
Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

### Median Grant Size



Cohort: Custom Cohort Past results: on Subgroup: Percent of Budget Funded

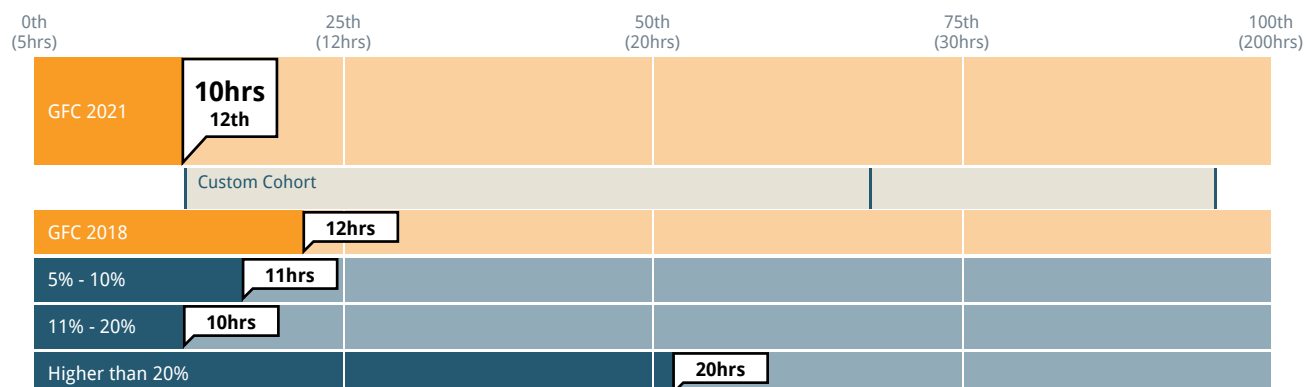
### Median hours spent by grantees on funder requirements over grant lifetime



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

## Time Spent on Selection Process

### Median Hours Spent on Proposal and Selection Process



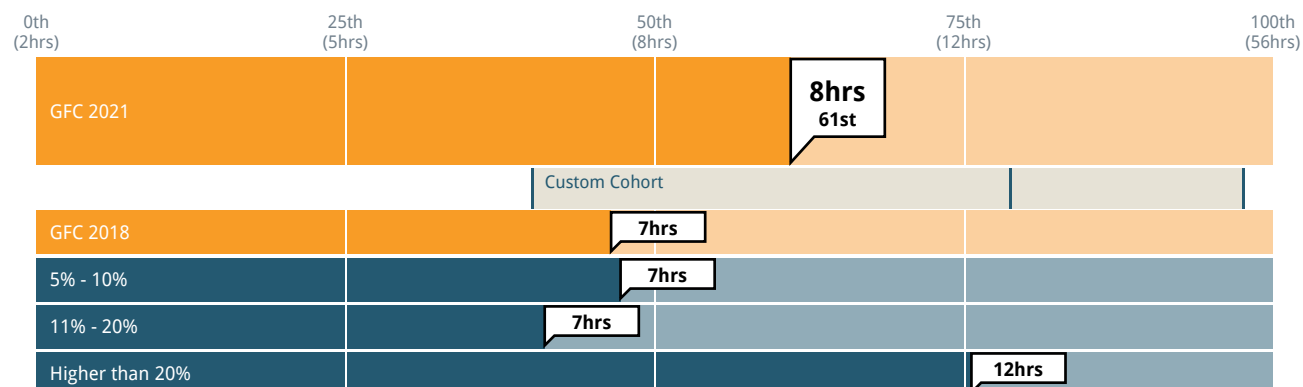
Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

Selected Cohort: Custom Cohort				
Time Spent On Proposal And Selection Process	GFC 2021	GFC 2018	Average Funder	Custom Cohort
1 to 9 hours	44%	33%	23%	19%
10 to 19 hours	19%	25%	21%	16%
20 to 29 hours	11%	9%	17%	17%
30 to 39 hours	3%	5%	7%	8%
40 to 49 hours	11%	10%	11%	13%
50 to 99 hours	5%	12%	11%	15%
100 to 199 hours	5%	2%	6%	8%
200+ hours	2%	5%	3%	4%

Selected Subgroup: Percent of Budget Funded				
Time Spent On Proposal And Selection Process (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
1 to 9 hours	N/A	44%	36%	38%
10 to 19 hours	N/A	25%	45%	8%
20 to 29 hours	N/A	12%	18%	15%
30 to 39 hours	N/A	6%	0%	0%
40 to 49 hours	N/A	6%	0%	8%
50 to 99 hours	N/A	0%	0%	15%
100 to 199 hours	N/A	0%	0%	15%
200+ hours	N/A	6%	0%	0%

## Time Spent on Reporting and Evaluation Process

### Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year



Cohort: Custom Cohort    Past results: on    Subgroup: Percent of Budget Funded

Selected Cohort: Custom Cohort				
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	GFC 2021	GFC 2018	Average Funder	Custom Cohort
1 to 9 hours	52%	60%	54%	43%
10 to 19 hours	12%	12%	19%	18%
20 to 29 hours	7%	7%	10%	13%
30 to 39 hours	11%	2%	4%	6%
40 to 49 hours	5%	5%	4%	5%
50 to 99 hours	7%	7%	5%	7%
100+ hours	5%	7%	5%	9%

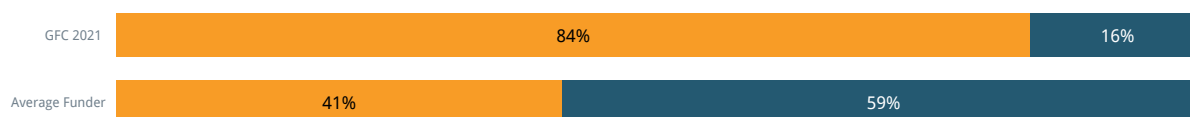
Selected Subgroup: Percent of Budget Funded				
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
1 to 9 hours	N/A	62%	64%	45%
10 to 19 hours	N/A	6%	9%	9%
20 to 29 hours	N/A	6%	9%	9%
30 to 39 hours	N/A	0%	0%	18%
40 to 49 hours	N/A	12%	9%	0%
50 to 99 hours	N/A	6%	9%	0%
100+ hours	N/A	6%	0%	18%

## Non-Monetary Assistance

The following questions were recently added to the grantee survey and depict comparative data from 50-75 funders in the dataset.

### Did you receive any non-monetary support from GFC during this grant period?

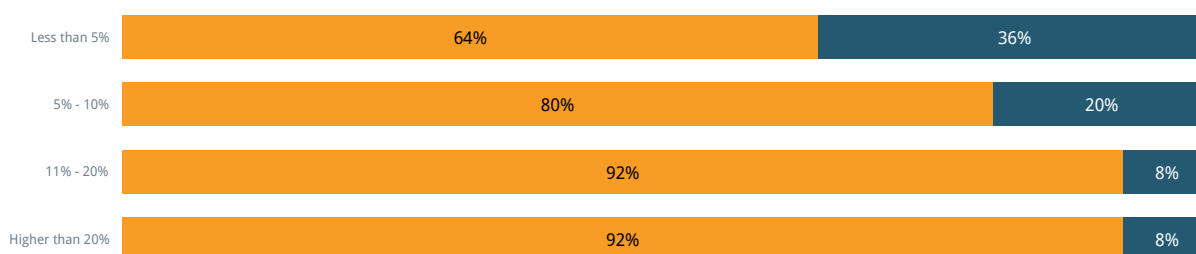
Yes No



Cohort: None Past results: on

### Did you receive any non-monetary support from GFC during this grant period? - By Subgroup

Yes No



Subgroup: Percent of Budget Funded

### How would you describe the benefit - to your organization or work - of any non-monetary support that you received?

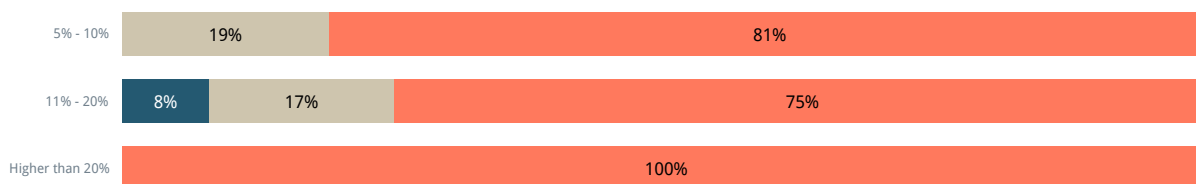
No benefit A minor benefit A moderate benefit A major benefit



Cohort: None Past results: on

### How would you describe the benefit - to your organization or work - of any non-monetary support that you received? - By Subgroup

No benefit A minor benefit A moderate benefit A major benefit

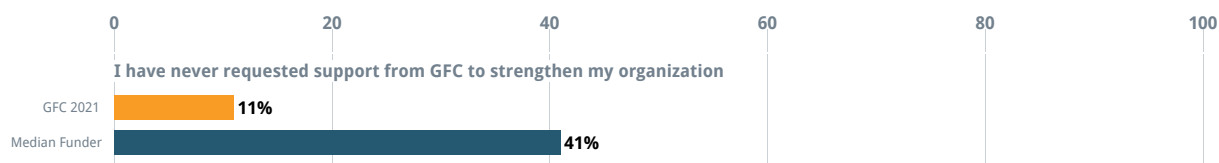


Subgroup: Percent of Budget Funded

The following question was recently added to the grantee survey and depicts comparative data from over 100 funders in the dataset.

### Have you ever requested support from GFC to help strengthen your organization?

GFC 2021 Median Funder



Cohort: None Past results: on

### Have you ever requested support from GFC to help strengthen your organization? - By Subgroup

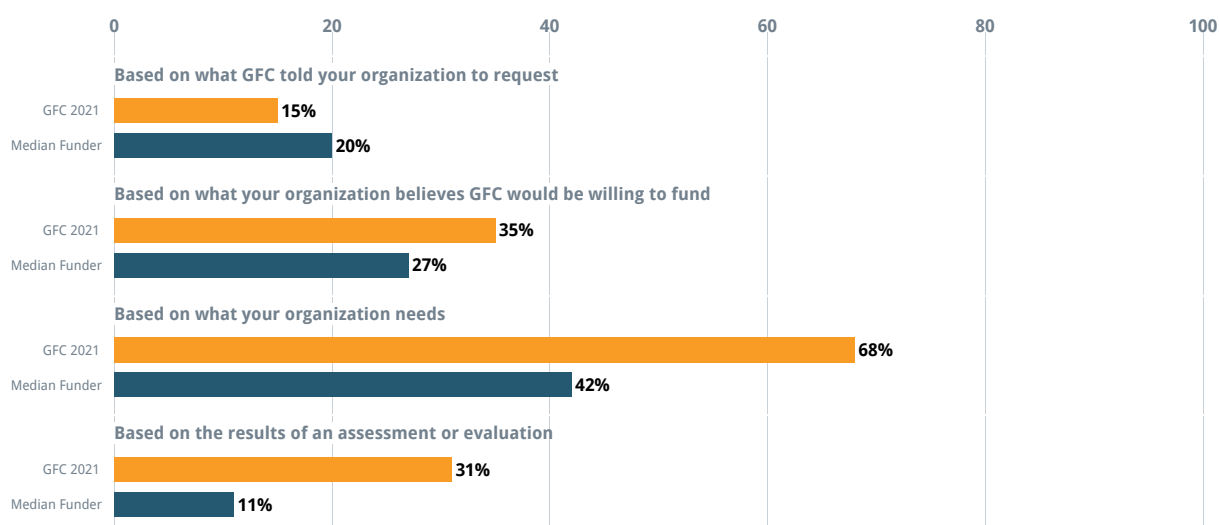
Less than 5% 5% - 10% Higher than 20%



Subgroup: Percent of Budget Funded

### If you have ever requested support from GFC to help strengthen your organization, how did you determine what specific support to ask for?

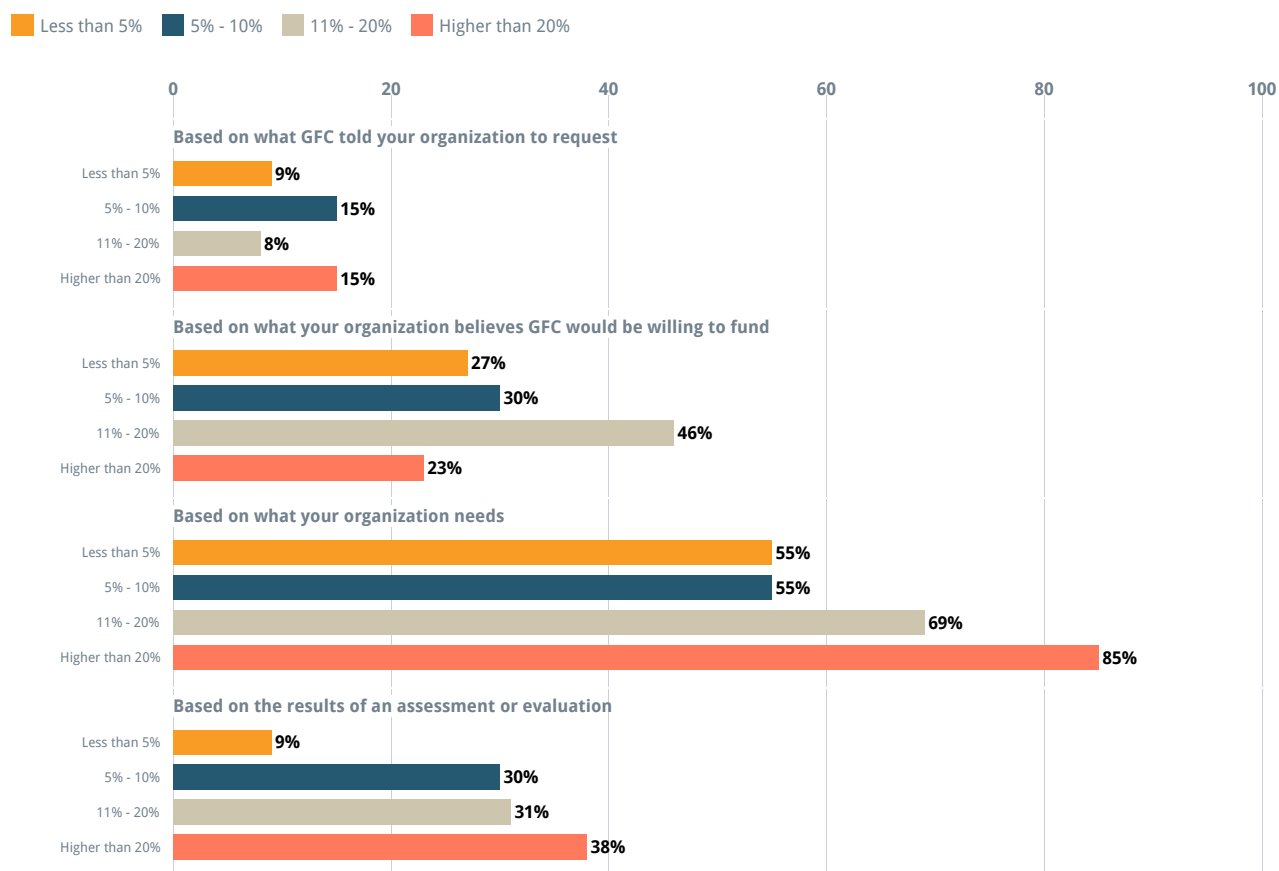
GFC 2021 Median Funder



Cohort: None Past results: on



## If you have ever requested support from GFC to help strengthen your organization, how did you determine what specific support to ask for? - By Subgroup



Subgroup: Percent of Budget Funded

## GFC Resources

Beyond funding, which of the following resources would support your organization to better achieve its mission? Please indicate from the following list any supports you would like GFC to offer its grantees:	Yes	No, I already have access to this resource	No, I don't think I need this kind of resource	Don't know/ N/A
Assistance securing funding from other sources	93%	1%	1%	4%
Connections to individuals or organizations that can provide services to develop your organization's capacity	92%	4%	1%	3%
Convenings, knowledge exchanges and learning visits with others in your organization's field	88%	8%	0%	4%
Introduction to others working in your field (GFC grantees, leaders, networks in your field)	83%	12%	0%	4%
Online platform to access and share resources from GFC and other partners	86%	7%	3%	4%
Participation in a cohort of GFC grantees	77%	10%	7%	6%
Strategies to engage communities more directly in your organization's work	69%	22%	4%	4%
Strategies to engage young people more directly in your organization's work	70%	20%	4%	6%
Support for making wellbeing a priority for your organization	78%	17%	3%	3%
Capacity building workshops or trainings	89%	10%	0%	1%

## GFC Resources - By Subgroup

Beyond funding, which of the following resources would support your organization to better achieve its mission? Please indicate from the following list any supports you would like GFC to offer its grantees: - By Subgroup

Selected Subgroup: Percent of Budget Funded				
Assistance securing funding from other sources (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	91%	95%	92%	92%
No, I already have access to this resource	0%	0%	8%	0%
No, I don't think I need this kind of resource	0%	0%	0%	8%
Don't know/ N/A	9%	5%	0%	0%

Selected Subgroup: Percent of Budget Funded				
Connections to individuals or organizations that can provide services to develop your organization's capacity (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	91%	90%	77%	100%
No, I already have access to this resource	0%	5%	15%	0%
No, I don't think I need this kind of resource	0%	0%	8%	0%
Don't know/ N/A	9%	5%	0%	0%

Selected Subgroup: Percent of Budget Funded				
<b>Convenings, knowledge exchanges and learning visits with others in your organization's field (By Subgroup)</b>	<b>Less than 5%</b>	<b>5% - 10%</b>	<b>11% - 20%</b>	<b>Higher than 20%</b>
Yes	82%	95%	69%	92%
No, I already have access to this resource	9%	0%	23%	8%
No, I don't think I need this kind of resource	0%	0%	0%	0%
Don't know/ N/A	9%	5%	8%	0%

Selected Subgroup: Percent of Budget Funded				
<b>Introduction to others working in your field (GFC grantees, leaders, networks in your field) (By Subgroup)</b>	<b>Less than 5%</b>	<b>5% - 10%</b>	<b>11% - 20%</b>	<b>Higher than 20%</b>
Yes	82%	90%	62%	85%
No, I already have access to this resource	9%	10%	31%	8%
No, I don't think I need this kind of resource	0%	0%	0%	0%
Don't know/ N/A	9%	0%	8%	8%

Selected Subgroup: Percent of Budget Funded				
<b>Online platform to access and share resources from GFC and other partners (By Subgroup)</b>	<b>Less than 5%</b>	<b>5% - 10%</b>	<b>11% - 20%</b>	<b>Higher than 20%</b>
Yes	73%	90%	77%	92%
No, I already have access to this resource	0%	10%	15%	0%
No, I don't think I need this kind of resource	9%	0%	8%	0%
Don't know/ N/A	18%	0%	0%	8%

Selected Subgroup: Percent of Budget Funded				
Participation in a cohort of GFC grantees (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	82%	70%	83%	75%
No, I already have access to this resource	9%	10%	8%	17%
No, I don't think I need this kind of resource	0%	15%	8%	0%
Don't know/ N/A	9%	5%	0%	8%

Selected Subgroup: Percent of Budget Funded				
Strategies to engage communities more directly in your organization's work (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	45%	70%	62%	85%
No, I already have access to this resource	27%	25%	31%	15%
No, I don't think I need this kind of resource	0%	5%	8%	0%
Don't know/ N/A	27%	0%	0%	0%

Selected Subgroup: Percent of Budget Funded				
Strategies to engage young people more directly in your organization's work (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	64%	70%	58%	92%
No, I already have access to this resource	9%	25%	33%	8%
No, I don't think I need this kind of resource	0%	5%	0%	0%
Don't know/ N/A	27%	0%	8%	0%

Selected Subgroup: Percent of Budget Funded				
Support for making wellbeing a priority for your organization (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	73%	85%	62%	92%
No, I already have access to this resource	18%	15%	38%	8%
No, I don't think I need this kind of resource	0%	0%	0%	0%
Don't know/ N/A	9%	0%	0%	0%

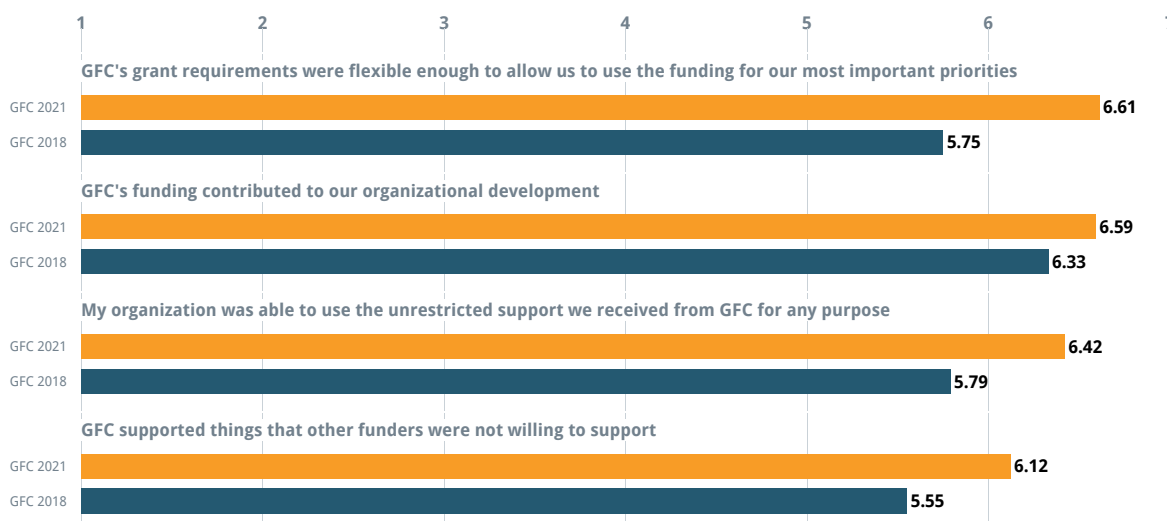
Selected Subgroup: Percent of Budget Funded				
Capacity building workshops or trainings (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Yes	73%	95%	85%	92%
No, I already have access to this resource	18%	5%	15%	8%
No, I don't think I need this kind of resource	0%	0%	0%	0%
Don't know/ N/A	9%	0%	0%	0%

## Customized Questions

How strongly do you agree or disagree with the following statements regarding financial support from GFC:

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

GFC 2021    GFC 2018

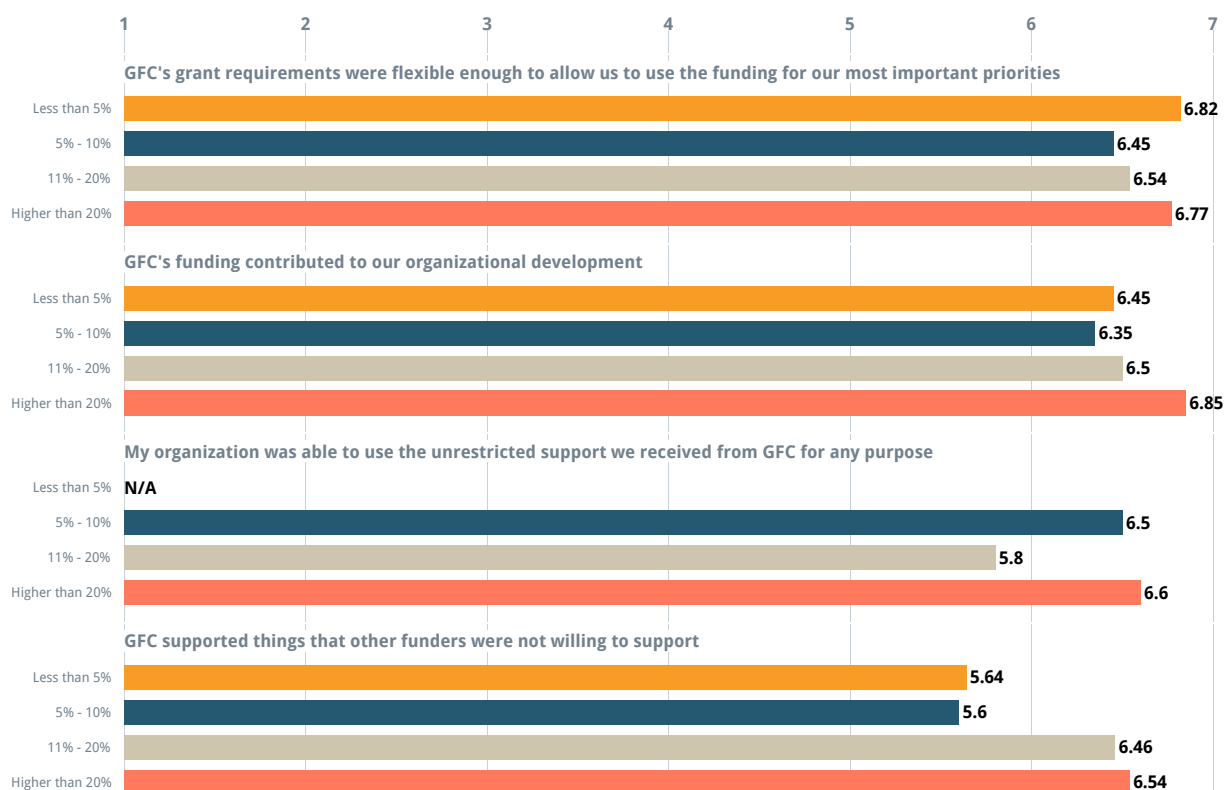


Cohort: None    Past results: on

## How strongly do you agree or disagree with the following statements regarding financial support from GFC: - By Subgroup

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

Less than 5%    5% - 10%    11% - 20%    Higher than 20%

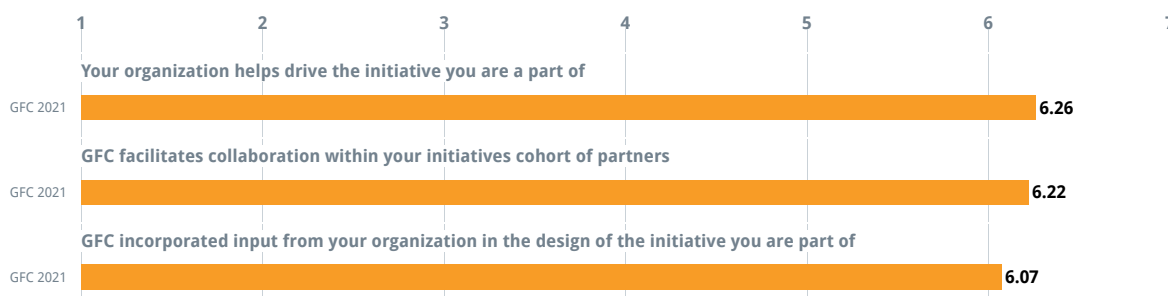


Subgroup: Percent of Budget Funded

## Please rate the extent to which you agree or disagree with the following statements concerning GFC's initiatives.

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

GFC 2021



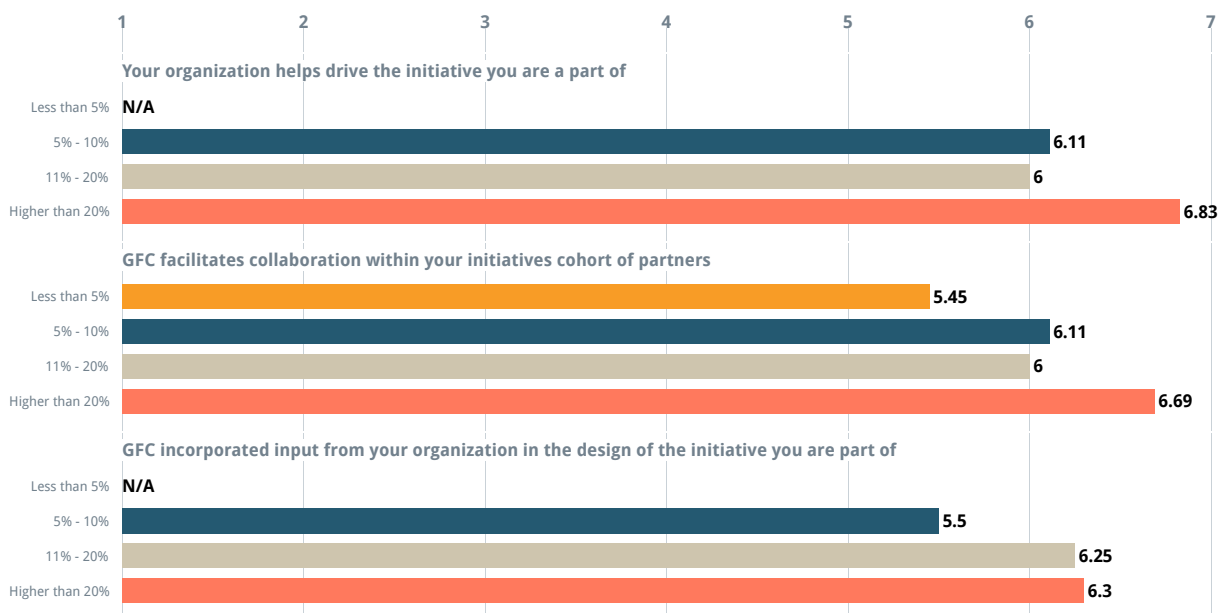
Cohort: None    Past results: on



**Please rate the extent to which you agree or disagree with the following statements concerning GFC's initiatives. - By Subgroup**

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

Less than 5%    5% - 10%    11% - 20%    Higher than 20%



Subgroup: Percent of Budget Funded

**Please rate the extent to which you agree or disagree with the following statements concerning GFC's support for the wellbeing of your organization and its program participants:**

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

GFC 2021



Cohort: None    Past results: on

**Please rate the extent to which you agree or disagree with the following statements concerning GFC's support for the wellbeing of your organization and its program participants: - By Subgroup**

1 = Strongly disagree    4 = Neither agree nor disagree    7 = Strongly agree

Less than 5%    5% - 10%    11% - 20%    Higher than 20%



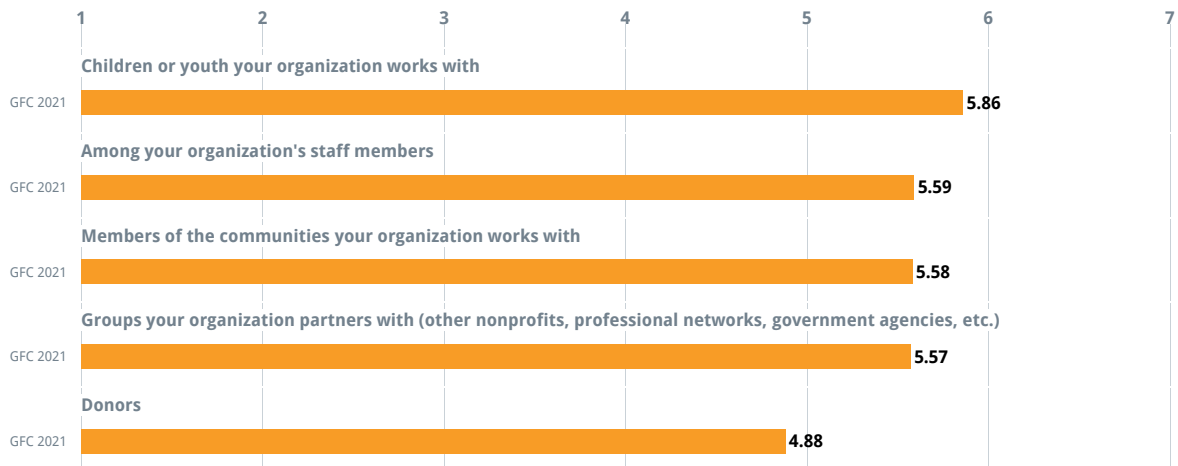
**Subgroup:** Percent of Budget Funded

## Power Relations

Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with any of the following groups:

1 = Not at all    7 = To a great extent

GFC 2021

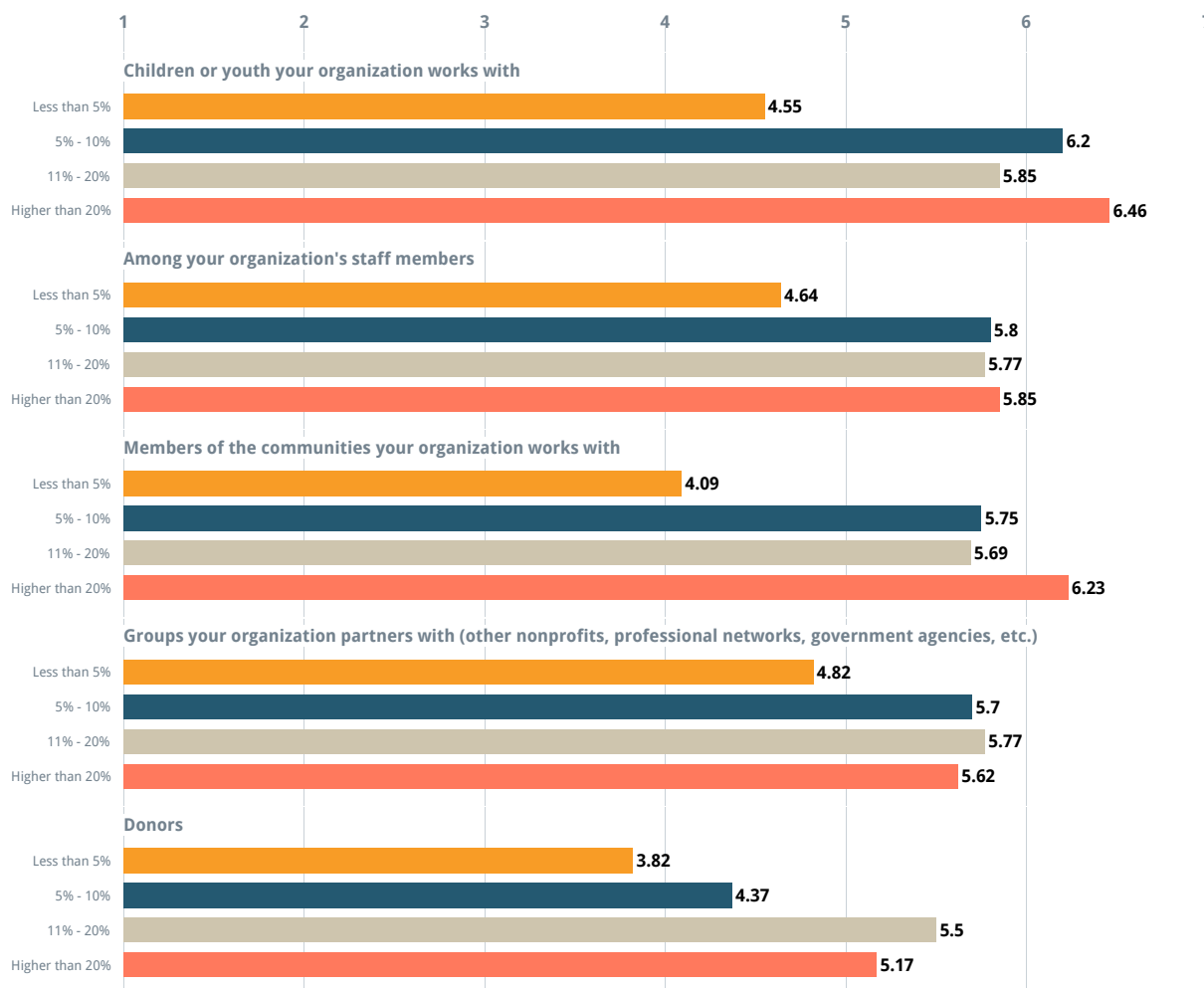


Cohort: None    Past results: on

**Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with any of the following groups: - By Subgroup**

1 = Not at all    7 = To a great extent

Less than 5%    5% - 10%    11% - 20%    Higher than 20%



**Subgroup:** Percent of Budget Funded

## Roles Beyond Grantmaking

Thinking about the roles GFC plays beyond grantmaking, which role(s) is most important for GFC to play in the future? (Please select up to 3 options )

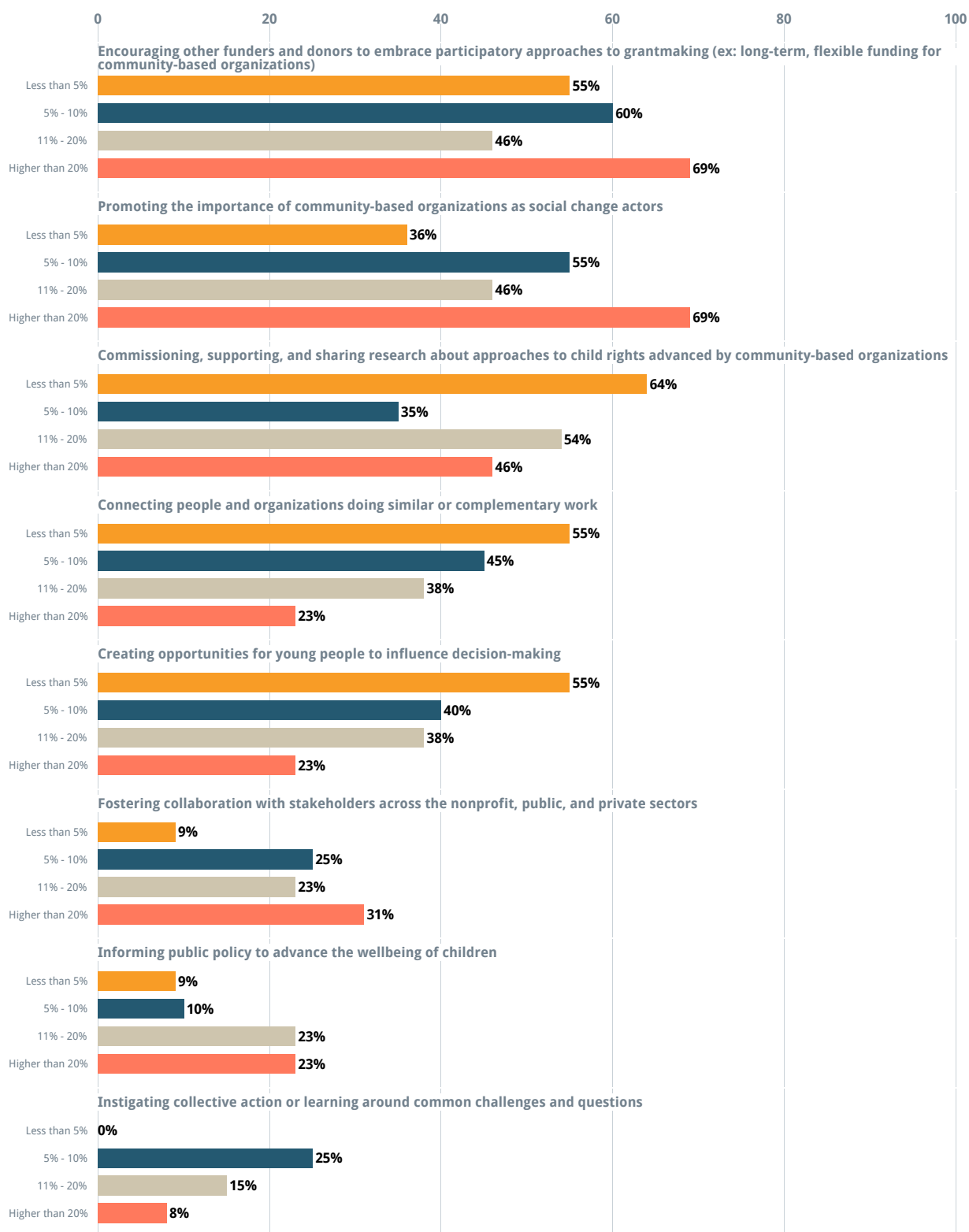
GFC 2021



Cohort: None Past results: on

**Thinking about the roles GFC plays beyond grantmaking, which role(s) is most important for GFC to play in the future? (Please select up to 3 options) - By Subgroup**

Less than 5%   5% - 10%   11% - 20%   Higher than 20%



**Subgroup:** Percent of Budget Funded

## Grantees' Open-Ended Comments

In your Grantee Perception Report survey, CEP asks five open-ended questions:

1. "Please comment on what you think GFC could do to make even more of a difference in responding to the pandemic, the movement for racial justice, or other related issues - for your beneficiaries, your organization, or your fields or communities."
2. "Please comment on the quality of GFC's processes, interactions, and communications."
3. "Thinking beyond the grant you received, please comment on how GFC influences your field, community, or organization."
4. "What specific improvements would you suggest that would make GFC a better funder?"
5. "How has GFC contributed to any shifts in your organization's approach to and practices related to safeguarding?"

To download the full set of grantee comments and suggestions, please refer to the "Attachments" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

### CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

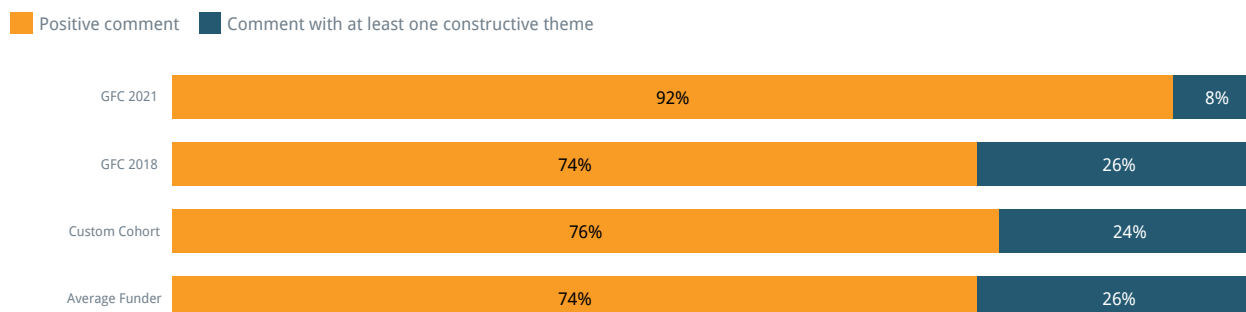
The following pages outline the results of CEP's analyses.

## Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of GFC's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

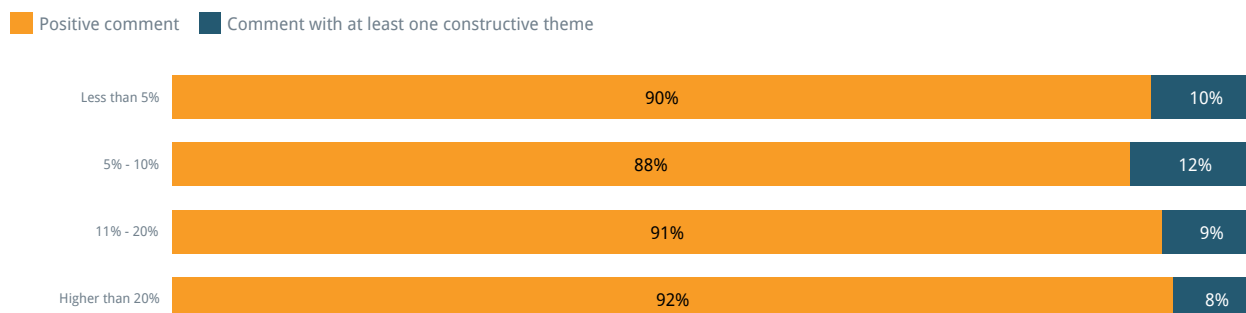
For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

### Positivity of Comments about the Quality of GFC's Processes, Interactions, and Communications



Cohort: Custom Cohort Past results: on

### Positivity of Comments about the Quality of GFC's Processes, Interactions, and Communications - By Subgroup



Subgroup: Percent of Budget Funded



## Grantees' Suggestions

Grantees were asked to provide any suggestions for how the Foundation could improve. The 72 grantees that responded to the survey provided 35 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

### Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Grantmaking	43%
Interactions	20%
Non-Monetary Assistance	17%
Impact on Grantees' Fields	9%
Reporting Process	6%
Diversity, Equity, and Inclusion	3%
Other	3%

## Selected Comments

Grantees were asked to provide any suggestions for how the Fund could improve. The 72 grantees that responded to the survey provided a total of 35 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

### Grantmaking (43% N=15)

- Larger Grants (N = 5)
  - "GFC should increase the funding to local partner"
  - "Increase the amount of the annual grant, according to the needs, responsibility and commitment with which each organization assumes"
  - "To increase funding for younger organizations in amount and length of time so they can develop to sustain the change effected by the support they received"
- Grant Type (N = 4)
  - "Giving unrestricted funding with specific guidelines."
  - "Give direct institutional support funding"
- Longer Grants (N = 4)
  - "For the level of involvement and time required from our part, we would usually expect a bigger multi-year financial commitment from a funder"
  - "GFC should be a better funder if it gets engaged with the grassroot organisations in a long term financing of specific program which must be for instance at least 5 years."
- Other (N = 2)
  - "In terms of planning, it would be helpful to know how long GFC support will continue."

### Interactions (20% N=7)

- More Frequent Interactions (N = 4)
  - "FACE TO FACE meeting atleast once in a year to understand GFC."
  - "Monthly catch up with grantee."
- Site Visits (N = 3)
  - "That the officers have more time to make visits and participate in the planning and development of local events."

### Non-Monetary Assistance (17% N=6)

- Convene Grantees (N = 3)
  - "We would request facilitating meetings and exchanges between us and organizations who do similar work. We know that the pandemic affected that activity, but it is time to resume it."
- Assistance Securing Funding (N = 1)
  - "Partners and GFC develop joint proposals to attract more funding windows."
- More Trainings (N = 1)
  - "Provide training or workshop meeting in non virtual in coming days when Covid over, which will be more effective for us and regarding for funding, GFC exist better funder."
- Other (N = 1)
  - "More social media campaigns jointly. That will give us better reach."

### Impact on Grantees' Fields (9% N=3)

- Funding Focus (N = 3)
  - "To try to cover every small place in the world where children do not have all the rights and freedoms, to help more and more young organizations to encourage issues about children."

### Reporting Process (6% N=2)

- Streamline (N = 2)
  - "For a general operating grant, we find GFC's reporting requirements to be lengthy and burdensome. We do not feel the level of reporting required corresponds with the size of the grant and the unrestricted nature of the support. Most of our other general operating grants request a short update on our work, our achievements and results for the reporting period, and any challenges we have faced. GFC asks for reporting on specific activities, despite

the fact that the support is for general operating. This in turn creates a situation where we feel at times the funding isn't truly for general operating, but rather GFC would like to see us use their grant to support the activities they ask for reporting on. We would like to see GFC revamp their reporting so that it better aligns with their vision and grantmaking philosophy. We understand that GFC has donors they are reporting to on specific activities but we think there are faster/more streamlined ways to collect information on specific activities/outputs such as surveys rather than long narrative reports."

**Diversity, Equity, and Inclusion (3% N=1)**

- Other (N = 1)
  - "If diversity, equity and inclusion are important for GFC this should be reflected in technical personnel hire, currently not reflected."

**Other (3% N=1)**

- Other (N = 1)
  - "Respect for Staff wellbeing and Personality"

## Contextual Data

Please note that all information below is based on self-reported data from grantees.

### Grantmaking Characteristics

Selected Cohort: Custom Cohort				
Length of Grant Awarded	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Average grant length	2.2 years	3.1 years	2.1 years	2.2 years

Selected Cohort: Custom Cohort				
Length of Grant Awarded	GFC 2021	GFC 2018	Average Funder	Custom Cohort
0 - 1.99 years	64%	45%	48%	44%
2 - 2.99 years	9%	9%	22%	27%
3 - 3.99 years	10%	7%	19%	22%
4 - 4.99 years	6%	10%	4%	3%
5 - 50 years	12%	29%	8%	5%

Selected Cohort: None		
Proportion of Unrestricted Funding	GFC 2021	Average Funder
No, this funding was not restricted to a specific use (i.e. general operating, core support)	64%	26%
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	36%	74%

## Grantmaking Characteristics - By Subgroup

Selected Subgroup: Percent of Budget Funded				
Length of Grant Awarded (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Average grant length	1.5 years	2 years	2.3 years	2.4 years

Selected Subgroup: Percent of Budget Funded				
Length of Grant Awarded (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
0 - 1.99 years	82%	60%	54%	62%
2 - 2.99 years	18%	5%	23%	0%
3 - 3.99 years	0%	20%	8%	15%
4 - 4.99 years	0%	15%	8%	0%
5 - 50 years	0%	0%	8%	23%

Selected Subgroup: Percent of Budget Funded				
Proportion of Unrestricted Funding (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
No, this funding was not restricted to a specific use (i.e. general operating, core support)	73%	63%	77%	83%
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	27%	37%	23%	17%

## Grant Size

Selected Cohort: Custom Cohort				
Grant Amount Awarded	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Median grant size	\$24K	\$20K	\$100K	\$100K

Selected Cohort: Custom Cohort				
Grant Amount Awarded	GFC 2021	GFC 2018	Average Funder	Custom Cohort
Less than \$10K	15%	14%	9%	6%
\$10K - \$24K	40%	50%	12%	12%
\$25K - \$49K	36%	15%	13%	15%
\$50K - \$99K	4%	19%	14%	18%
\$100K - \$149K	3%	2%	9%	9%
\$150K - \$299K	0%	0%	16%	16%
\$300K - \$499K	0%	0%	9%	11%
\$500K - \$999K	0%	0%	8%	8%
\$1MM and above	1%	0%	9%	5%

Selected Cohort: Custom Cohort				
Median Percent of Budget Funded by Grant (Annualized)	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Size of grant relative to size of grantee budget	11%	16%	4%	10%

## Grant Size - By Subgroup

Selected Subgroup: Percent of Budget Funded				
Grant Amount Awarded (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Median grant size	\$18K	\$28.5K	\$24K	\$23K

Selected Subgroup: Percent of Budget Funded				
Grant Amount Awarded (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Less than \$10K	18%	15%	0%	23%
\$10K - \$24K	55%	25%	62%	31%
\$25K - \$49K	27%	50%	38%	23%
\$50K - \$99K	0%	5%	0%	15%
\$100K - \$149K	0%	5%	0%	8%
\$150K - \$299K	0%	0%	0%	0%
\$300K - \$499K	0%	0%	0%	0%
\$500K - \$999K	0%	0%	0%	0%
\$1MM and above	0%	0%	0%	0%

Selected Subgroup: Percent of Budget Funded				
Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Size of grant relative to size of grantee budget	2%	7%	13%	39%

## Grantee Characteristics

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Median Budget	\$0.1M	\$0.1M	\$1.5M	\$0.7M

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	GFC 2021	GFC 2018	Average Funder	Custom Cohort
<\$100K	40%	58%	8%	19%
\$100K - \$499K	47%	35%	19%	28%
\$500K - \$999K	6%	4%	13%	15%
\$1MM - \$4.9MM	7%	3%	30%	24%
\$5MM - \$24MM	0%	0%	18%	9%
>=\$25MM	0%	0%	12%	5%

## Grantee Characteristics - By Subgroup

Selected Subgroup: Percent of Budget Funded				
Operating Budget of Grantee Organization (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Median Budget	\$0.6M	\$0.2M	\$0.1M	\$0M



Selected Subgroup: Percent of Budget Funded				
Operating Budget of Grantee Organization (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
<\$100K	0%	10%	46%	100%
\$100K - \$499K	36%	85%	54%	0%
\$500K - \$999K	18%	5%	0%	0%
\$1MM - \$4.9MM	45%	0%	0%	0%
\$5MM - \$24MM	0%	0%	0%	0%
≥\$25MM	0%	0%	0%	0%

## Funding Relationship

Selected Cohort: Custom Cohort				
Funding Status	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Percent of grantees currently receiving funding from GFC	79%	74%	82%	80%

Selected Cohort: Custom Cohort				
Pattern of Grantees' Funding Relationship with GFC	GFC 2021	GFC 2018	Average Funder	Custom Cohort
First grant received from GFC	26%	5%	29%	33%
Consistent funding in the past	72%	91%	54%	56%
Inconsistent funding in the past	1%	4%	18%	11%

## Funding Relationship - by Subgroup

Selected Subgroup: Percent of Budget Funded				
Funding Status (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
Percent of grantees currently receiving funding from GFC	73%	90%	92%	77%

Selected Subgroup: Percent of Budget Funded				
Pattern of Grantees' Funding Relationship with GFC (By Subgroup)	Less than 5%	5% - 10%	11% - 20%	Higher than 20%
First grant received from GFC	45%	30%	15%	23%
Consistent funding in the past	55%	70%	77%	77%
Inconsistent funding in the past	0%	0%	8%	0%

## Funder Characteristics

Selected Cohort: Custom Cohort				
Financial Information	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Total assets	\$8.5M	\$8.9M	\$243M	\$80.4M
Total giving	\$2M	\$2.2M	\$18.7M	\$10M

Selected Cohort: Custom Cohort				
Funder Staffing	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Total staff (FTEs)	31	32	17	31
Percent of staff who are program staff	29%	25%	43%	43%

Selected Cohort: Custom Cohort				
Grantmaking Processes	GFC 2021	GFC 2018	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	100%	100%	49%	92%
Proportion of grantmaking dollars that are invitation-only	100%	100%	63%	92%

## Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select “don’t know” or “not applicable” if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to GFC’s grantee survey was 72.

Question Text	Number of Responses
Overall, how would you rate GFC’s impact on your field?	71
How well does GFC understand the field in which you work?	72
To what extent has GFC advanced the state of knowledge in your field?	67
To what extent has GFC affected public policy in your field?	62
Overall, how would you rate GFC’s impact on your local community?	69
How well does GFC understand the local community in which you work?	71
How well does GFC understand the social, cultural, or socioeconomic factors that affect your work?	71
How well does GFC understand your organization’s strategy and goals?	72
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about GFC?	69
How well do you understand the way in which the work funded by this grant fits into GFC’s broader efforts?	69
How often do/did you have contact with your program officer during this grant?	72
Who most frequently initiated the contact you had with your program officer during this grant?	72
Has your main contact at GFC changed in the past six months?	71
Did you receive any non-monetary support from GFC during this grant period?	70
Did you submit a proposal to GFC for this grant?	72
As you developed your grant proposal, how much pressure did you feel to modify your organization’s priorities in order to create a grant proposal that was likely to receive funding?	64
How much time elapsed from the submission of the grant proposal to clear commitment of funding?	62
Are you currently receiving funding from GFC?	71
Which of the following best describes the pattern of your organization’s funding relationship with GFC?	72
How well does GFC understand your intended beneficiaries’ needs?	71
To what extent do GFC’s funding priorities reflect a deep understanding of your intended beneficiaries’ needs?	71
Have you participated in a reporting or evaluation process?	70
To what extent was GFC’s reporting process...Adaptable, if necessary, to fit your circumstances?	57
To what extent was GFC’s reporting process...A helpful opportunity for you to reflect and learn?	60
To what extent was GFC’s reporting process...Relevant, with questions and measures pertinent to the work funded by this grant?	62
To what extent was GFC’s reporting process...Straightforward?	56
Did GFC provide financial support for the evaluation?	35
To what extent did the evaluation...Result in you making changes to the work that was evaluated?	43
To what extent did the evaluation...Incorporate your input in the design of the evaluation?	42
Understanding Summary Measure	72
To what extent did GFC exhibit the following during this grant...Trust in your organization’s staff	72
To what extent did GFC exhibit the following during this grant...Candor about GFC’s perspectives on your work	72
To what extent did GFC exhibit the following during this grant...Respectful interaction	72

Question Text	Number of Responses
To what extent did GFC exhibit the following during this grant...Compassion for those affected by your work	72
Was the funding you received restricted to a specific use?	70
If you have ever requested support from GFC to help strengthen your organization, how did you determine what specific support to ask for?	
Based on what GFC told your organization to request	72
Based on what your organization believes GFC would be willing to fund	72
Based on what your organization needs	72
Based on the results of an assessment or evaluation	72
Not applicable - I have never requested support from GFC to strengthen my organization	72
Please rate the extent to which you agree or disagree with the following statements about Diversity, Equity and Inclusion:	
GFC has clearly communicated what Diversity, Equity and Inclusion means for its work	71
Overall, GFC demonstrates an explicit commitment to Diversity, Equity and Inclusion in its work	69
Overall, most staff I have interacted with at GFC embody a strong commitment to Diversity, Equity and Inclusion	67
I believe that GFC is committed to combatting racism	67
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	71
Demographic Questions	
Please select the option that represents how the CEO/Executive Director of your organization describes themselves?	49
COVID-19	
How would you rate the effectiveness of GFC's response to the COVID-19 pandemic?	61
How would you rate the effectiveness of GFC's response to movements for greater equity for historically disadvantaged groups?	43
Custom Questions	
Thinking about the roles GFC plays beyond grantmaking, which role(s) is most important for GFC to play in the future? (Please select up to 3 options )	71
My organization was able to use the unrestricted support we received from GFC for any purpose	45
GFC supported things that other funders were not willing to support	72
GFC's funding contributed to our organizational development	71
GFC's grant requirements were flexible enough to allow us to use the funding for our most important priorities	72
Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations among your organization's staff members	71
Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with donors	68
Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with groups your organization partners with	70
Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with children or youth your organization works with	71
Please indicate the extent to which your organization's partnership with GFC has contributed to positive changes in power relations with members of the communities your organization works with	71
GFC incorporated input from your organization in the design of the initiative you are part of	59
Your organization helps drive the initiative you are a part of	62
GFC facilitates collaboration within your initiatives cohort of partners	68
GFC values the wellbeing of your organization's staff	70
GFC values the wellbeing of your organization's program participants	70
GFC encourages your organization to incorporate wellbeing practices for your staff into your work	69
GFC encourages your organization to incorporate wellbeing practices for your program participants into your work	68
Beyond funding, which of the following resources would support your organization to better achieve its mission?	72

## About CEP and Contact Information

### Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

### Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

### About the GPR

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

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