

# Senior Leadership Advisor: Asia Region

## **Consultancy Overview:**

This consultancy is based in India. Applicants must be Indian citizens or have authorization to work in India. GFC will not cover relocation costs or the cost of living in India.

The Global Fund for Children (GFC) envisions a world where all children grow up to be productive, caring citizens of our global society. GFC's grantmaking program provides flexible philanthropic capital and capacity-building support to innovative community-based organizations that serve the rights, and development of children and youth. To date, GFC has awarded 5,147 grants valued at nearly \$40 million to 619 grassroots organizations in 78 countries.

GFC's South Asia program encompasses an annual grants portfolio of nearly \$600,000 supporting 48 grassroots organizations in the region.

GFC has an immediate opening for an individual with exceptional leadership skills, who is a seasoned fundraiser, with targeted experience in this sector.

The Senior Advisor will guide fundraising and donor management of the Foundation for Rebuilding Childhood (FRC), Global Fund for Children's knowledge partner in India. The consultant will also function as a strategic advisor in support of GFC's effort to establish and manage relationships with new donors in Asia generally, with a particular focus in Hong Kong. The consultant will work closely with FRC's Board of Directors and local FRC program team members and will report to Global Fund for Children's CEO based in Washington, DC.

## **Key Deliverables:**

- Provide strategic fundraising and donor engagement advisor services
- Create fundraising strategy and framework for FRC and GFC in Asia
- Engage in targeted prospect research and donor engagement activities; exponentially build on-ground funding relationships with proven results
- Provide expert guidance on and assist in preparing project proposals for foundation, corporate, and individual funders in collaboration with GFC Program and Development teams; ensure timely production of proposals and submission of updates and reports
- Provide strategic guidance and work in close coordination with FRC's Board of Directors in their efforts to increase FRC's profile in India and to attract new donors to support FRC's work

- Report regularly on progress of prospects through the pipeline; demonstrate successes
- Establish online giving presence for FRC in India and launch campaigns to attract online donors to support FRC's work
- Achieve deep understanding of FRC's work in India, supporting those efforts as needed, and use that understanding to focus outreach to donors
- Serve as a representative for GFC in the region, fostering positive relationships, building capacities and providing regionally-specific expertise and guidance; seasoned presentation skills required

### **Consultant Qualifications:**

- Seasoned experience with funding networks in Asia; targeted knowledge of existing funding networks focused on children and youth preferred
- Proven ability to raise funds for India-based NGOs and demonstrated ability to develop and maintain substantive, long-term relationships with individual and institutional funders
- An entrepreneurial and methodical approach towards fundraising
- Ability to work independently, but as a key member of a global team; fierce commitment to learning and collaboration
- Strong communications skills, both written and verbal; fluency in English is a requirement
- Seasoned project management skills with proven program leadership experience
- Willingness and ability to carry out administrative and budgetary management tasks

**To apply:** Send a detailed cover letter and CV or resume to [careers@globalfundforchildren.org](mailto:careers@globalfundforchildren.org). Write "Leadership Advisor-Asia" in the subject line. GFC is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

FOR MORE INFORMATION: Please visit GFC's website [www.globalfundforchildren.org](http://www.globalfundforchildren.org).