# THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION YEARS ENDED JUNE 30, 2017 AND 2016

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors The Global Fund for Children Washington, D.C.

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of The Global Fund for Children and Affiliates, which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of The Global Fund for Children UK Trust, a wholly owned affiliate, which statements reflect total assets of \$309,517 and \$188,381 as of June 30, 2017 and 2016, respectively, and total revenues of \$993,960 and \$823,766, respectively, for the years then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for The Global Fund for Children UK Trust, is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors
The Global Fund for Children

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Global Fund for Children and its Affiliates as of June 30, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles in the United States of America.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Arlington, Virginia November 13, 2017

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

	2017		2016
ASSETS			
ASSETS			
Cash and Cash Equivalents	\$	4,352,207	\$ 3,829,834
Promises to Give (Net)		3,041,878	1,606,067
Accounts Receivable - Other		2,665	3,319
Prepaid Expenses		17,355	43,346
Investments		1,704,371	1,544,741
Property and Equipment (Net)		57,419	95,877
Deposits		16,236	 17,496
Total Assets	\$	9,192,131	\$ 7,140,680
LIABILITIES AND NET ASSETS			
LIABILITIES			
Accounts Payable and Accrued Expenses	\$	286,922	\$ 41,387
Grants Payable		413,019	479,191
Accrued Vacation/Payroll		80,008	126,833
Deferred Lease Obligation		72,545	129,605
Capital Lease Obligation		281	3,447
Total Liabilities		852,775	780,463
NET ASSETS			
Unrestricted		3,453,114	2,855,888
Temporarily Restricted		4,886,242	 3,504,329
Total Net Assets		8,339,356	6,360,217
Total Liabilities and Net Assets	\$	9,192,131	\$ 7,140,680

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2017 AND 2016

		2017		2016			
		Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
REVENUE							
Gifts and Grants	\$ 2,620,571	\$ 6,062,139	\$ 8,682,710	\$ 2,411,770	\$ 5,352,386	\$ 7,764,156	
Book Revenues and Royalties	24,685	-	24,685	19,579	-	19,579	
Investment Income (Net)	221,292	-	221,292	(53,276)	-	(53,276)	
Net Assets Released from Restrictions	4,680,226	(4,680,226)		4,070,556	(4,070,556)		
Total Revenue	7,546,774	1,381,913	8,928,687	6,448,629	1,281,830	7,730,459	
EXPENSES							
Program Services:							
Communications	291,610	_	291,610	397,946	_	397,946	
Programs	4,652,227	_	4,652,227	4,424,178	-	4,424,178	
Total Program Services	4,943,837		4,943,837	4,822,124		4,822,124	
Supporting Services:							
Management and General	636,241	-	636,241	657,621	_	657,621	
Fundraising	1,369,470	_	1,369,470	1,407,034	-	1,407,034	
Total Supporting Services	2,005,711	-	2,005,711	2,064,655	-	2,064,655	
Total Expenses	6,949,548		6,949,548	6,886,779		6,886,779	
CHANGE IN NET ASSETS	597,226	1,381,913	1,979,139	(438,150)	1,281,830	843,680	
Net Assets - Beginning of Year	2,855,888	3,504,329	6,360,217	3,294,038	2,222,499	5,516,537	
NET ASSETS - END OF YEAR	\$ 3,453,114	\$ 4,886,242	\$ 8,339,356	\$ 2,855,888	\$ 3,504,329	\$ 6,360,217	

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2017

		Program Services	n Services		Supporting Services			11 0			
	Communications	Programs		Total	Management and General		Fundraising	Total		Total Expenses	
Grants	\$ -	\$ 2,156,198	3 \$	2,156,198	\$	_	\$ -	\$ -	\$	2,156,198	
Salaries and Benefits	90,906	1,231,082	<u> </u>	1,321,988	298	980	735,544	1,034,524		2,356,512	
Consultants and Professional Services	123,459	384,790	)	508,249	168,	461	241,109	409,570		917,819	
Intern Program	-	3,491		3,491		-	500	500		3,991	
Staff Development/Activities	151	2,545	5	2,696	6,	430	928	7,358		10,054	
Knowledge Exchanges	-	170,697	,	170,697		-	-	-		170,697	
Conferences and Meetings	-	7,138	}	7,138		-	3,700	3,700		10,838	
Events	-		-	-		-	64,214	64,214		64,214	
Travel	20	164,794	ļ	164,814	22,	461	30,967	53,428		218,242	
Annual Report	754	14,087	,	14,841	2,	522	6,545	9,067		23,908	
Communications and Materials	12,145		-	12,145		-	426	426		12,571	
Accounting and Auditing	-		-	-	51,	457	-	51,457		51,457	
Legal - Donated Services	-		-	-	98,	856	-	98,856		98,856	
Computers, Software and Technology	27,976	55,422	<u>)</u>	83,398	63,	987	42,488	106,475		189,873	
Office Supplies and Stationary	155	86	6	241	8,	251	230	8,481		8,722	
Printing and Photocopying	1,072	771		1,843	1,	319	666	1,985		3,828	
Postage and Shipping	910	754	ļ	1,664	1,	318	1,374	2,692		4,356	
Equipment Leases and Maintenance	(212)	(1,768	3)	(1,980)	9,	126	(929)	8,197		6,217	
Dues and Subscriptions	-	307	,	307	2,	849	1,658	4,507		4,814	
Bank and Payroll Processing Fees	-	17,731		17,731	12,	896	2,795	15,691		33,422	
Registration Fees	-		-	-		251	10,259	10,510		10,510	
Telephone/Fax/Internet	419	8,304		8,723	31,	141	1,502	32,643		41,366	
Insurance	-		-	-	31,	883	-	31,883		31,883	
Unfulfilled Pledges	-	1,500	)	1,500		-	-	-		1,500	
Depreciation	-		-	-	42,	655	-	42,655		42,655	
Gifts and Flowers	-	25	5	25		346	52	398		423	
Foreign Exchange Loss	-		-	-	1,	220	-	1,220		1,220	
Rent	16,139	251,165	5	267,304	71,	550	131,295	202,845		470,149	
Public Relations and Communications	3,136		-	3,136		-	117	117		3,253	
Direct Expenses	277,030	4,469,119	<del></del>	4,746,149	927	959	1,275,440	2,203,399		6,949,548	
Indirect Expenses	14,580	183,108	3	197,688	(291	718)	94,030	(197,688)		-	
Total Expenses	\$ 291,610	\$ 4,652,227	' \$	4,943,837	\$ 636	241	\$ 1,369,470	\$ 2,005,711	\$	6,949,548	

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016

		Prog	ram Services		Supporting Services						
	Communications		Programs	Total		Management and General	F	undraising	Total		Total Expenses
Grants	\$ -	\$	2,450,762	\$ 2,450,762	\$	-	\$	-	\$ -	\$	2,450,762
Salaries and Benefits	130,208		1,167,076	1,297,284		309,258		934,801	1,244,059		2,541,343
Consultants and Professional Services	169,638		112,135	281,773		118,915		118,321	237,236		519,009
Intern Program	5,518		14,131	19,649		-		10,836	10,836		30,485
Staff Development/Activities	24		5,000	5,024		5,921		3,088	9,009		14,033
Knowledge Exchanges	-		144,069	144,069		-		-	-		144,069
Conferences and Meetings	-		2,053	2,053		-		824	824		2,877
Events	-		-	-		-		1,202	1,202		1,202
Travel	1,083		108,759	109,842		17,767		43,631	61,398		171,240
Annual Report	9,899		6,144	16,043		1,525		5,495	7,020		23,063
Communication and Materials	21,294		-	21,294		-		2,867	2,867		24,161
Accounting and Auditing	-		-	-		48,892		-	48,892		48,892
Legal - Donated Services	-		-	-		84,679		-	84,679		84,679
Computers, Software and Technology	16,206		27,318	43,524		75,198		35,962	111,160		154,684
Office Supplies and Stationary	-		38	38		8,827		494	9,321		9,359
Printing and Photocopying	-		1,942	1,942		2,871		1,927	4,798		6,740
Postage and Shipping	-		-	-		8,634		874	9,508		9,508
Equipment Leases and Maintenance	(78)		(1,479)	(1,557)		8,206		100	8,306		6,749
Dues and Subscriptions	361		165	526		1,106		1,869	2,975		3,501
Bank and Payroll Processing Fees	-		14,130	14,130		8,182		3,497	11,679		25,809
Registration Fees	-		-	-		132		10,119	10,251		10,251
Telephone	-		1,421	1,421		34,666		2,130	36,796		38,217
Insurance	-		-	-		30,522		-	30,522		30,522
Unfulfilled Pledges	-		-	-		_		985	985		985
Depreciation	-		-	-		44,590		-	44,590		44,590
Foreign Exchange Loss	-		121	121		33,863		5,024	38,887		39,008
Rent	27,869		225,589	253,458		61,810		135,773	197,583		451,041
Direct Expenses	382,022		4,279,374	4,661,396		905,564		1,319,819	2,225,383		6,886,779
Indirect Expenses	15,924		144,804	160,728		(247,943)		87,215	(160,728)		-
Total Expenses	\$ 397,946	\$	4,424,178	\$ 4,822,124	\$	657,621	\$	1,407,034	\$ 2,064,655	\$	6,886,779

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2017 AND 2016

	 2017	 2016
CASH FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 1,979,139	\$ 843,680
Adjustments to Reconcile Change in Net Assets to Net Cash		
Provided by Operating Activities:		
Depreciation and Amortization	42,655	44,590
Bad Debt Expense	(1,500)	(985)
Unrealized (Gain) Loss on Investments	(148,212)	147,011
Changes in Assets and Liabilities:		// a== a==\
Accounts Receivable - Promises to Give and Other	(1,433,657)	(1,059,957)
Prepaid Expenses	25,991	(35,983)
Deposits	1,260	(879)
Accounts Payable and Accrued Expenses	245,535	(50,179)
Grants Payable	(66,172)	366,935
Accrued Vacation/Payroll	(46,825)	15,470
Deferred Lease Obligation	 (57,060)	(45,710)
Net Cash Provided by Operating Activities	541,154	223,993
CASH FROM INVESTING ACTIVITIES		
Purchases of Investments	(71,698)	(93,240)
Sale of Investments	60,280	-
Purchases of Property and Equipment	(4,197)	 (6,451)
Net Cash Used in Investing Activities	(15,615)	(99,691)
CASH FROM FINANCING ACTIVITIES		
Principal Payments on Capital Lease	(3,166)	(2,810)
Net Cash Used in Financing Activities	(3,166)	(2,810)
NET INCREASE IN CASH AND CASH EQUIVALENTS	522,373	121,492
Cash and Cash Equivalents - Beginning of Year	3,829,834	 3,708,342
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 4,352,207	\$ 3,829,834
SUPPLEMENTAL DISCLOSURE OF NON-CASH INFORMATION		
Donated Securities Received	\$ 27,510	\$ 27,659
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash Paid During the Year for Interest	\$ 242	\$ 598

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

The Global Fund for Children ("GFC") is an international non-profit organization that advances the education and dignity of young people around the world. GFC pursues its mission by strengthening innovative community-based educational organizations that serve some of the world's most vulnerable children, selling books, and inspiring global citizenship and philanthropy through vibrant community education and outreach efforts.

The Global Fund for Children UK Trust ("UK Trust") is a charity organization that exists to improve the lives of vulnerable children and youth in our world, primarily in Asia, Africa, Latin America, and to a lesser extent, in the London community where the office is based. The UK Trust was officially incorporated as a private limited company in December 2006 and received charity registration in the UK in June 2007. The UK Trust is controlled by the board of GFC; therefore the Organizations are consolidated.

The Global Fund for Children HK Limited ("HK Limited") is a charity organization that exists to advance education of children and young people through promotion and funding of community education and outreach programs primarily in Hong Kong. HK Limited was officially incorporated as a private limited company in May 2016. As of June 30, 2017, HK Limited received its tax exempt charitable status. GFC is the founding member of HK Limited, and the HK Limited board consists of the Chief Operating Officer and Executive Vice President of GFC; therefore the Organizations are consolidated.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of The Global Fund for Children and The Global Fund for Children UK Trust. Significant inter-company accounts and transactions have been eliminated in consolidation.

There was no significant activity in The Global Fund for Children HK Limited as of June 30, 2017.

#### **Basis of Presentation**

GFC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. GFC has no permanently restricted net assets.

#### **Income Tax Status**

GFC is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). The Internal Revenue Service has classified GFC as a publicly supported foundation under sections 509(a)(1) and 170(b)(1)(A)(VI) of the IRC. The Global Fund for Children UK Trust is exempt from tax in the UK under Section 505 of the Taxes Act of 1988. As of June 30, 2017, HK Limited received its charity registration. There was no significant activity in HK Limited as of June 30, 2017.

GFC has adopted the guidance in the income tax standard regarding the recognition and measurement of uncertain tax positions. The implementation of this guidance had no impact on GFC's financial statements. GFC believes it has appropriate support for unrelated trade or business positions and, as a result, does not have uncertain income tax positions that have a material impact on the financial statements. GFC files as a tax-exempt organization.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Use of Estimates**

Management used estimates and assumptions in preparing the consolidated financial statements in accordance with U.S. generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

#### **Cash Equivalents**

For consolidated financial statement purposes, GFC considers its money market funds to be cash equivalents. Restricted cash is maintained in a separate bank account as a depository for donor-restricted contributions and grants. These funds are released after satisfying the purposes and conditions of the restrictions.

#### **Accounts Receivable**

Accounts receivable are recorded at their net realizable value. Accounts 90 days past due are analyzed for collectability and when all collection efforts have been exhausted, the account is written off to bad debts.

#### **Promises to Give**

Unconditional promises to give are recognized as revenues or gains in the period received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. There were no conditional promises to give at June 30, 2017 and 2016.

#### Investments

Investments consist of equity securities, equity mutual funds and fixed income mutual funds. These investments are recorded in the accompanying financial statements at fair market value. Interest, dividends and realized gains or losses are recorded when earned. Fluctuations in the fair value of the portfolio are recorded as unrealized gains or losses.

#### **Fair Value of Financial Instruments**

#### Fair Value Measurements

GFC accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement. GFC accounts for certain financial assets and liabilities at fair value under various accounting literature. GFC also accounts for certain assets at fair value under applicable industry guidance.

#### Fair Value Hierarchy

GFC has categorized its consolidated financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Fair Value of Financial Instruments (Continued)

#### Fair Value Hierarchy (Continued)

Financial assets and liabilities recorded on the consolidated statements of financial position are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that GFC has the ability to access.

Level 2 – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include among others, quoted prices for similar assets or liabilities in active market or non-active market.

Level 3 – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

#### **Property and Equipment**

Furniture and equipment are recorded at cost and are depreciated on the straight-line basis over the estimated useful lives of the assets of three to five years. Leasehold improvements are amortized over the life of the lease. GFC capitalizes all purchases of long-lived assets in excess of \$1,000, while maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

#### **Intangible Assets**

As of June 30, 2017, GFC owned the intellectual property for 36 titles that are printed as 23 hardcover books, 15 paperback books, 5 board books and 5 resource guides. These books and curricula, which are authored and published under the brand "Global Fund for Children Books" (formerly Shakti for Children $^{\text{TM}}$ ), represent intellectual property which belongs to GFC, and upon which it earns copyright royalties. The value of the intangible assets has not been determined or recorded on the consolidated statements of financial position of the Organization.

#### **Net Assets**

Net assets are classified for accounting and reporting purposes according to their nature and purpose and based upon the existence or absence of any restrictions thereon. A description of each net asset group is as follows:

<u>Unrestricted Net Assets</u> – represents funds presently available for use by GFC at its discretion.

<u>Temporarily Restricted Net Assets</u> – represents unspent contributions and grants that are restricted for use in certain GFC programs or by time.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Grants Payable**

Grants payable are recorded when committed by the Board of Directors.

#### **Contributions and Grants**

Contributions and grants are recorded as revenue in the year notification is received from the donor. Support that is donor-restricted, either by program or by time, is reported as an increase in temporarily restricted net assets. When the restriction expires, that is, when a time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets as net assets released from restrictions.

#### **Contributed Services**

Contributed services are recorded at their fair market value.

#### Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, salary and other overhead costs have been allocated among the programs and supporting services benefited based on time expended.

#### Foreign Exchange Transactions

Assets, liabilities and transactions related to the Global Fund for Children UK Trust which are included in the consolidated financial statements are converted to US dollars. Assets and liabilities are converted at year-end using the spot exchange rate. Operations throughout the year are converted using the average exchange rate.

#### Concentration of Credit Risk

GFC maintains demand deposits which may, at times, exceed federally insured limits.

#### Reclassification

Certain amounts in the year 2016 have been reclassified for comparative purposes to conform to the presentation in year 2017. These reclassifications have no effect on the previously reported change in net assets.

#### **Subsequent Events**

In preparing these financial statements, GFC has evaluated events and transactions for potential recognition or disclosure through November 13, 2017, the date the consolidated financial statements were available to be issued.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 2 PROMISES TO GIVE

Promises to give as of June 30, 2017 and 2016, are unconditional. Amounts due after one year are discounted at the rates of 3.15% and 2.5%. Promises to give are considered fully collectible and are due as follows at June 30:

	 2017	 2016
Promises to Give Due in Less Than One Year	\$ 1,624,040	\$ 1,049,969
Promises to Give Due in One to Five Years	 1,462,500	 570,000
	3,086,540	1,619,969
Less Present Value Discount	 (44,662)	 (13,902)
Net Promises to Give	\$ 3,041,878	\$ 1,606,067

As of June 30, 2017 and 2016, promises to give consists of pledges from three donors, representing approximately 83% and 76%, respectively, of the net pledges.

#### NOTE 3 INVESTMENTS

Investments are recorded at fair value and are comprised of the following at June 30:

	20	17	20	016	
	Cost	Fair Value	Cost	Fair Value	
Fixed Income Mutual Funds	\$ 435,928	\$ 432,125	\$ 429,674	\$ 432,342	
Equity Mutual Funds	1,016,555	1,272,246	951,119	1,052,127	
Cash			60,272	60,272	
	\$ 1,452,483	\$ 1,704,371	\$ 1,441,065	\$ 1,544,741	

Investment income consisted of the following for the years ended June 30:

	 2017	2016
Interest and Dividends	\$ 73,080	\$ 93,735
Gains (Losses) on Investments	 148,212	(147,011)
Total Investment Income (Loss)	\$ 221,292	\$ (53,276)

In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect amounts reported in future consolidated statements of activities.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 4 FAIR VALUE MEASUREMENTS

The following table presents GFC's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30:

2017

		<b>—</b> `		
	Level 1	Level 2	Level 3	Total
Fixed Income Mutual Funds	\$ 432,125	\$ -	\$ -	\$ 432,125
Equity Mutual Funds	1,272,246	-	-	1,272,246
	\$ 1,704,371	\$ -	\$ -	\$ 1,704,371
	Level 1	Level 2	016 Level 3	Total
	Level I	Level 2	Level 3	I Otal
Cash	\$ 60,272	\$ -	\$ -	\$ 60,272
Fixed Income Mutual Funds	432,342	-	-	432,342
Equity Mutual Funds	1,052,127	-	_	1,052,127
				1,002,121

#### NOTE 5 CAPITAL LEASE OBLIGATION

GFC has capital lease obligation for a copier terminating in 2018. The liability under this capital lease at June 30, 2017, is \$281.

The capitalized equipment has a cost of \$10,900 at June 30, 2017 and 2016. Principal payments and interest payments totaled \$3,166 and \$242 for the year ended June 30, 2017. Principal payments and interest payments totaled \$2,810 and \$598 for the year ended June 30, 2016. The capitalized equipment has accumulated depreciation of \$10,673 and \$7,948 for the years ended June 30, 2017 and 2016, respectively. Depreciation expense of \$2,725 was recognized on the capitalized equipment for each of the years ended June 30, 2017 and 2016.

#### NOTE 6 TEMPORARILY RESTRICTED NET ASSETS

At June 30, 2017 and 2016, net assets were temporarily restricted as follows:

	 2017	2016		
Programs	\$ 4,886,242	\$	3,504,329	

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 6 TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)

The following is a summary of net assets released from donor restrictions that satisfied the restricted purposes specified by the donors and net assets released due to the passage of time for the years ended June 30:

	 2017	2016		
Programs	\$ 4,680,226	\$	4,070,556	

#### NOTE 7 PROGRAM SERVICES

Program services are segregated by type of activity within the consolidated statements of activities. The specific activities that are included in each program area are as follows:

#### **Programs**

#### **Grantmaking**

The Global Fund for Children identifies and invests in community-based organizations around the world that use education as a vehicle to protect and expand the rights of vulnerable or marginalized children. GFC's grants are allocated into four major portfolios – Learning, Enterprise, Safety, and Health – and two smaller ones, Responding to Crises and Creative Opportunities.

In addition to these program grants, grantee partners are also able to access other value-added services, such as assistance in organizational development, and access to various knowledge initiatives like the knowledge exchange workshops. For the year ended June 30, 2017, GFC awarded 305 grants to 188 community-based organizations.

#### **Books**

Since 1994, GFC has developed internally an award-winning collection of books to teach children the value of diversity and help them to be aware, caring citizens of the world. With 35 children's books, and over 2 million copies in circulation, GFC's books have reached a wide audience. As of June 30, 2013, GFC ceased development of additional titles. GFC will retain the rights and royalties on existing titles and will participate in future royalty agreements for books produced on its behalf using the GFC name.

#### **Communications**

Through its communications efforts, GFC uses digital media, photography and stories to tell the about its work and that of its grantee partners to transform the lives of children born into hardship and hopelessness. Through its issues and regional briefs, through leadership efforts, and its website, GFC promotes grassroots organizations making a real difference.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### NOTE 8 CONTRIBUTED SERVICES

During June 30, 2017 and 2016, GFC received services with an estimated fair value of \$413,856 and \$226,144 respectively, in the form of pro bono professional and legal services. These services were dedicated to administrative legal advice.

#### NOTE 9 OFFICE LEASE

GFC rents office space for its headquarters under a non-cancelable operating lease. GFC entered into a 123-month non-cancelable operating lease to expand the headquarters office space effective in April 2008. Rent expense related to this office space and the UK Trust totaled \$470,149 and \$451,041 for the years ended June 30, 2017 and 2016, respectively. Rent expense reflected on the consolidated statement of functional expense and the statement of activities – U. S. Operations for the years ended June 30, 2017 and 2016, includes the expense of storage space.

Rent for the operating lease is recognized on a straight line basis over the term of the lease. Tenant allowances have been recorded as leasehold improvements and a liability for deferred lease obligation. The leasehold improvements and related liability have been amortized over the term of the lease. The liability related to the straight line rent and unamortized portion of the tenant allowances are recorded in the accompanying consolidated statements of financial position as deferred lease obligation.

Future minimum payments on the office lease are as follows:

Year Ending June 30,	
2018	\$ 477,418
2019	17,588
Total	\$ 495,006

#### NOTE 10 TAX SHELTERED ANNUITY PLAN

GFC maintains a contributory defined contribution plan under Section 403(b) of the Internal Revenue Code for the benefit of its employees. All employees, except for part-time employees who normally work less than 20 hours per week, may participate in the Plan. Following three months of service, the Organization is required to match participant contributions as defined in the agreement, but not to exceed 4% of total gross salary. In addition, GFC may choose to make a discretionary contribution to the Plan. In order to be eligible to receive a discretionary contribution, an employee must complete two years of service.

Pension expense for the Plan totaled \$69,595 and \$59,751 for the years ended June 30, 2017 and 2016, respectively.

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

#### **NOTE 11 CONTINGENCIES**

GFC receives a portion of its revenue from grants and contracts. The ultimate determinations of amounts received under these programs often are based upon allowable costs, reported to the donor. In some instances, the donor reserves the right to audit the program costs. Until the final settlement is reached with each donor, there exists a contingency to refund any amount received for costs deemed unallowable in an audit conducted by a donor. Such settlements, if any, will be recognized as revenue or expense in the period the amount is determined.

#### NOTE 12 LINE OF CREDIT

The Organization has a revolving line of credit in the amount of \$750,000. There is no maturity date. The interest rate on funds borrowed is Prime plus .54% at June 30, 2017. GFC is subject to certain covenants as defined in the agreement. GFC did not draw down on its line of credit during the years ended June 30, 2017 or 2016.



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#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors The Global Fund for Children and Affiliates Washington, D.C.

CliftonLarson Allen LLP

We have audited the consolidated financial statements of The Global Fund for Children and Affiliates as of and for the years ended June 30, 2017 and 2016, and our report thereon dated November 13, 2017, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information on pages 18-21, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and, accordingly, we do not express an opinion or provide any assurance on it.

CliftonLarsonAllen LLP

Arlington, Virginia November 13, 2017



### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATING STATEMENT OF FINANCIAL POSITION HUNE 30, 2017

JUNE 30, 2017 (SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

	GFC			JK Trust	Elii	minations	Consolidated		
ASSETS									
ASSETS									
Cash and Cash Equivalents	\$	4,171,991	\$	180,216	\$	-	\$	4,352,207	
Accounts Receivable:									
Promises to Give (Net)		2,916,338		125,540		-		3,041,878	
Other		17,914		-		(15,249)		2,665	
Prepaid Expenses		17,355		-		-		17,355	
Investments		1,704,371		-		-		1,704,371	
Property and Equipment (Net)		57,419		-		-		57,419	
Deposits		12,475		3,761				16,236	
Total Assets	\$	8,897,863	\$	309,517	\$	(15,249)	\$	9,192,131	
LIABILITIES AND NET ASSETS									
LIABILITIES									
Accounts Payable and Accrued Expenses	\$	275,687	\$	26,484	\$	(15,249)	\$	286,922	
Grants Payable	•	413,019	·	, -	·	-	•	413,019	
Accrued Vacation/Payroll		76,132		3,876		-		80,008	
Deferred Lease Obligation		72,545		-		-		72,545	
Capital Lease Obligation		281		-		-		281	
Total Liabilities		837,664		30,360		(15,249)		852,775	
NET ASSETS									
Unrestricted		3,238,096		215,018		_		3,453,114	
Temporarily Restricted		4,822,103		64,139		_		4,886,242	
Total Net Assets		8,060,199		279,157		_		8,339,356	
2		_,==,==						- , ,	
Total Liabilities and Net Assets	\$	8,897,863	\$	309,517	\$	(15,249)	\$	9,192,131	

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES CONSOLIDATING STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2017

### YEAR ENDED JUNE 30, 2017 (SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

			GFC		UK Trust				Eli	mination		Consolidated			
			Temporarily		Temporarily										
	Uı	nrestricted	Restricted	Total	Un	restricted	R	estricted		Total			Unrestricted	Restricted	Total
REVENUE															
Gifts and Grants	\$	2,618,912	\$ 5,635,936	\$ 8,254,848	2	567,757	\$	426,203	\$	993,960	\$	(566,098)	\$ 2,620,571	\$ 6,062,139	\$ 8,682,710
Book Revenues and Royalties	Ψ	24,685	Ψ 3,033,930	24,685	Ψ	501,151	Ψ	-20,200	Ψ	333,300	Ψ	(300,030)	24,685	Ψ 0,002,139	24,685
Investment Income (Net)		221,292	_	221,292		_		_		_		_	221,292	_	221,292
Net Assets Released from Restrictions		4,316,293	(4,316,293)	221,232		363,933		(363,933)				_	4,680,226	(4,680,226)	221,232
Total Revenue		7,181,182	1,319,643	8,500,825	_	931,690		62,270		993,960		(566,098)	7,546,774	1,381,913	8,928,687
Total Nevenue		7,101,102	1,319,043	8,300,823		931,090		02,270		993,900		(300,090)	7,340,774	1,301,913	0,920,007
EXPENSES															
Program Services:															
Communications		291,610	-	291,610		-		-		-		-	291,610	-	291,610
Programs		4,652,227	-	4,652,227		566,098		-		566,098		(566,098)	4,652,227	-	4,652,227
Total Program Services		4,943,837		4,943,837		566,098		-		566,098		(566,098)	4,943,837	-	4,943,837
Supporting Services:															
Management and General		510,455	_	510,455		125,786				125,786			636,241		636,241
Fundraising		1,204,189	-	1,204,189		165,281		-		165,281		-	1,369,470	-	1,369,470
<u> </u>					_							<del>-</del>			
Total Supporting Services		1,714,644		1,714,644		291,067				291,067			2,005,711		2,005,711
Total Expenses		6,658,481		6,658,481		857,165		-		857,165		(566,098)	6,949,548		6,949,548
CHANGE IN NET ASSETS		522,701	1,319,643	1,842,344		74,525		62,270		136,795		-	597,226	1,381,913	1,979,139
Net Assets - Beginning of Year		2,715,395	3,502,460	6,217,855		140,493		1,869		142,362			2,855,888	3,504,329	6,360,217
NET ASSETS - END OF YEAR	\$	3,238,096	\$ 4,822,103	\$ 8,060,199	\$	215,018	\$	64,139	\$	279,157	\$		\$ 3,453,114	\$ 4,886,242	\$ 8,339,356

### THE GLOBAL FUND FOR CHILDREN AND AFFILIATES STATEMENT OF FUNCTIONAL EXPENSES – U.S. OPERATIONS YEAR ENDED JUNE 30, 2017

(SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

		<b>Program Services</b>			Supporting Services						
	Communications	Programs	Total	Management and General	Fundraising	Total	Total Expenses				
Grants	\$ -	\$ 2,156,198	\$ 2,156,19		\$ -	\$ -	\$ 2,156,198				
Salaries and Benefits	90,906	1,231,082	1,321,98		636,362	868,725	2,190,713				
Consultants and Professional Services	123,459	384,790	508,24	154,316	241,109	395,425	903,674				
Intern Program	-	3,491	3,49		500	500	3,991				
Staff Development/Activities	151	2,545	2,69	96 5,939	928	6,867	9,563				
Knowledge Exchanges	=	170,697	170,69	97 -	=	-	170,697				
Conferences	-	7,138	7,13		3,700	3,700	10,838				
Travel	20	164,794	164,81		29,082	51,543	216,357				
Annual Report	754	14,087	14,84		6,545	9,067	23,908				
Communication and Materials	12,145	-	12,14	-	426	426	12,571				
Accounting & Auditing	-	-		- 38,973	-	38,973	38,973				
Legal - Donated Services	-	-		- 98,856	-	98,856	98,856				
Computers, Software and Technology	27,976	55,422	83,39	98 63,505	42,488	105,993	189,391				
Office Supplies and Stationary	155	86	24	7,091	230	7,321	7,562				
Printing and Photocopying	1,072	771	1,84		666	1,460	3,303				
Postage and Shipping	910	754	1,66		1,374	2,452	4,116				
Equipment Lease and Maintenance	(212)	(1,768)	(1,98	9,126	(929)	8,197	6,217				
Dues and Subscriptions	-	307	30	2,849	1,658	4,507	4,814				
Bank and Payroll Processing	=	17,731	17,73	31 11,348	2,795	14,143	31,874				
Registration Fees	-	-		-	10,259	10,259	10,259				
Telephone/Fax/Internet	419	8,304	8,72	29,835	1,502	31,337	40,060				
Insurance	=	=		- 30,313	=	30,313	30,313				
Unfulfilled Pledges	-	1,500	1,50	- 00	-	-	1,500				
Depreciation	-	-		- 42,655	-	42,655	42,655				
Gifts and Flowers	=	25	2	25 346	52	398	423				
Foreign Exchange (Gain) Loss	=	-		- (191)	=	(191)	(191)				
Rent	16,139	251,165	267,30	)4 47,994	131,295	179,289	446,593				
Public Relations and Communications	3,136		3,13		117	117	3,253				
Direct Expenses	277,030	4,469,119	4,746,14		1,110,159	1,912,332	6,658,481				
Indirect Expenses	14,580	183,108	197,68		94,030	(197,688)					
Total Expenses	\$ 291,610	\$ 4,652,227	\$ 4,943,83	<b>\$</b> 510,455	\$ 1,204,189	\$ 1,714,644	\$ 6,658,481				

## THE GLOBAL FUND FOR CHILDREN AND AFFILIATES STATEMENTS OF CASH FLOWS – U.S. OPERATIONS YEARS ENDED JUNE 30, 2017 AND 2016 (SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

		2017		2016
CASH FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	1,842,344	\$	842,040
Adjustments to Reconcile Change in Net Assets	φ	1,042,344	φ	042,040
to Net Cash Provided by Operating Activities:				
Depreciation and Amortization		42,655		44,590
Bad Debt Expense		(42,655)		(985)
Unrealized (Gain) Loss on Investments		(148,212)		147,011
		(140,212)		147,011
Changes in Assets and Liabilities:  Accounts Receivable - Promises to Give and Other		(4.044.406)		(4.000.700)
		(1,344,196)		(1,000,709)
Prepaid Expenses		25,230		(36,012)
Deposits		(1,208)		1,931
Accounts Payable and Accrued Expenses		235,356		(18,686)
Grants Payable		(66,172)		366,935
Accrued Vacation/Payroll		(10,043)		731
Deferred Lease Obligation		(57,060)		(45,710)
Net Cash Provided by Operating Activities		476,039		301,136
CASH FROM INVESTING ACTIVITIES				
Purchases of Investments		(71,698)		(93,240)
Proceeds from Sale of Investments		60,280		(00,2.0)
Purchases of Property and Equipment		(4,197)		(6,451)
Net Cash Used in Investing Activities		(15,615)		(99,691)
Not oddin obed in invoding Addivided		(10,010)		(00,001)
CASH FROM FINANCING ACTIVITIES				
Principal Payments on Capital Lease		(3,166)		(2,810)
Net Cash Used in Financing Activities		(3,166)		(2,810)
NET INCREASE IN CASH AND CASH EQUIVALENTS		457,258		198,635
Cash and Cash Equivalents - Beginning of Year		3,714,733		3,516,098
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	4,171,991	\$	3,714,733
SUPPLEMENTAL DISCLOSURE OF NON-CASH INFORMATION Donated Securities Received	\$	27,510	\$	27,569
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash Paid During the Year for Interest	\$	242	\$	598